

CONSOLIDATED COMMISSION ON UTILITIES

Guam Power Authority | Guam Waterworks Authority P.O. Box 2977 Hagatna, Guam 96932 | (671) 648-3002 | guamccu.org

GUAM POWER AUTHORITY WORK SESSION

CCU Conference Room 4:30 p.m., Thursday, October 18, 2018

AGENDA

- 1. ISSUES FOR DECISION
 - 1.1 Authorizing Funds for the DSM Rebate Program / Resolution 2018-23
 - 1.2 Upgrade JDE One World to Enterprise One (E1) / Resolution 2018- 2 4
 - 1.3 EPCM Contract Increase / Resolution 2018-25
 - 1.4 Authorizing Purchase of Three Bucket Trucks / Resolution 2018- 2 6
- 2. GM REPORT
 - 2.1 GM Summary
- 3. ISSUES FOR DISCUSSION
- 4. DIVISION REPORTS
 - 4.1 Administration: Customer Service, HR, Procurement, Safety
 - 4.2 Engineering & Technical: Engineering, IT, Planning & Regulatory, SPORD
 - 4.3 Finance Reports
 - 4.4 Operations: Facilities, Generation, PSCC, T&D, Transportation
 - 4.5 Public Information Office
- 5. ANNOUNCEMENTS
 - 5.1 Next Meeting: CCU Meeting October 19, 2018
- **6 ADJOURNMENT**

Issues for Decision

Resolution No. 2018-23:

Relative to Approving GPA's Recommendation for DSM Program funding under LEAC Recommendation

What is the project's objective? Is it necessary and urgent?

This resolution seeks approval to fund the DSM Program under LEAC for the following reasons:

- The DSM Program is experiencing exponential growth. Although perhaps not truly unexpected, this DSM Program exponential growth is volatile: subject or characterized by rapid change. The LEAC decoupling from base rates addresses expenses like fuel that have a volatile nature.
- DSM rebate expenses may likely double every year and would soon place pressure on GPA
 base rate funding affecting GPA Debt Service Coverage requirements. At that point, GPA
 would have to curtail the growth of the DSM rebate program. This curtailment would not
 comport with CCU and PUC policy and their mutual desire to reduce customer energy
 consumption, demand, and cost.
- Like renewable energy, a major rationale behind DSM is predicated on the avoidance of fuel costs and the need for capacity additions. Furthermore, unlike renewable energy without energy storage, DSM provides reductions to future power system capacity expansion costs.
- The PUC has allowed GPA to recover its Utility Scale Renewable Energy Program costs under the LEAC; and therefore, may use this precedent to treat DSM Program Expenses in a similar fashion.

Where is the location?

Territory of Guam

How much will it cost?

PUC approval of GPA's recommendation results in DSM expenses being revenue neutral.

When will it be completed?

Upon approval of the Guam Public Utilities Commission

What is its funding source?

The Levelized Energy Adjustment Clause



CONSOLIDATED COMMISSION ON UTILITIES

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1 2	RESOLUTION NO. 2018–23
3 4 5	AUTHORIZING MANAGEMENT OF THE GUAM POWER AUTHORITY (GPA) TO FILE RECOMMENDATIONS FOR PLACING THE DEMAND-SIDE MANAGEMENT (DSM) PROGRAM EXPENSES UNDER LEAC
6	WHEREAS, the Guam Public Utilities Commission (PUC) established GPA Docket 13-14 in August
7	2013; and
8	
9	WHEREAS, the PUC ordered (July 31, 2014) the ALJ to conduct proceedings and work
10	collaboratively with GPA to develop the GPA Demand-Side Management (DSM) program; and
11	
12	WHEREAS, on February 26, 2015, the PUC approved GPA's plan to implement certain DSM
13	programs, including Central AC, Ductless AC, Washer, and Dryer; and
14	
15	WHEREAS, in its Order dated October 27, 2015, the PUC authorized GPA to utilize the sum of
16	\$1,806,014 from the Working Capital Fund ["WCF"] to pay for certain expenses of GPA's Demand Side
17	Management (DSM) Program; and
18	
19	WHEREAS, PUC ordered the funds withdrawn from the WCF be placed in a separate GPA fund
20	known as the "Energy Sense" Fund that would only be used to pay for approved DSM program expenses
21	and
22	
23	WHEREAS, furthermore the Guam Public Utilities Commission (PUC) ordered (May 25, 2017)
24	"GPA and the ALJ are instructed to continue to discuss proposals for the long-term funding of DSN
25	Programs and to develop a plan for such funding."; and
26	
27	WHEREAS, in June of 2015, GPA Consultant Leidos submitted its Final Report to GPA concerning
28	GPA's Energy Sense Program Plan; Leidos proposed an additional 18 programs that GPA could consider
29	as DSM initiatives; and
30	

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31	WHEREAS, the Parties, GPA and the ALJ, have determined that it was perhaps too ambitious to
32	adopt all 18 DSM proposals at the present time, particularly as a long-term funding source has not yet
33	been identified; and
34	
35	WHEREAS, however, both GPA and the ALI have agreed upon ten new DSM initiatives to be
36	implemented; and
37	
38	WHEREAS, under GPA Docket 18-11, the PUC approved GPA's request balance of the Bond
39	Refinancing Savings through 2021 to fund the GPA Demand Side Management (DSM) rebate program in
40	the amount of \$1,139,189 (\$379,729.67 annually); and
41	
42	WHEREAS, Exhibit A showed DSM Program expenses since FY 2016 is showing experiencing
43	exponential growth year over year; and
44	
45	WHEREAS, DSM Program forecasted growth places pressure on GPA base rate funding and
46	would impact GPA Debt Service Coverage requirements; and
47	
48	WHEREAS, GPA has budgeted \$400,000 for DSM Program expenses for FY 2019 and may likely
49	have to cap DSM expenses to this amount putting a halt to the program; and
50	
51	WHEREAS, DSM Program exponential growth is volatile: subject or characterized by rapid
52	change.
53	
54	WHEREAS, the Levelized Energy Adjustment Clause (LEAC) decouples expenses like fuel that
55	have a volatile nature from base rates; and
56	
57	WHEREAS, similar to renewable energy, a major rationale behind the DSM Program is
58	predicated on the avoidance of fuel costs; and
59	
60	WHEREAS, unlike renewable energy without energy storage, the DSM Program provides
61	reductions to future power system capacity expansion; and
62	

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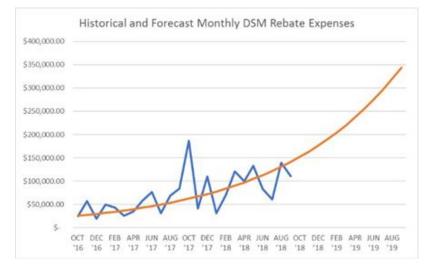
63	WHEREAS, the PUC has allowed G	PA to recover its Utility Scale Renewable Energy Program costs
64	under the LEAC; and	
65		
66 67	WHEREAS, to date, annual energy \$514,470 in annual fuel expenses; and	y savings from the program is approximately 3,227 MWh and
68		
69	WHEREAS, to date, demand savin	gs from the program is approximately 0.49 MW and \$884,110
70	in avoided generation capacity costs; and	
71		
72	NOW, THEREFORE, BE IT RESOLVE	ED, by the CONSOLIDATED COMMISSION ON UTILITIES subject
73	to the review and approval of the Public U	tilities Commission as follows:
74		
75	1. The General Manager is a	authorized to file its DSM Program Funding Recommendations
76	which places DSM funding	gunder LEAC to the Guam Public Utilities Commission.
77	2. The General Manager is	authorized to conduct an information campaign supporting $ \\$
78	these recommendations.	
79		
80	RESOLVED , that the Chairman of t	the Commission certifies and the Secretary of the Commission
81	attests the adoption of this Resolution.	
82		
83	DULY and REGULARY ADOPTED th	nis 19 th day of October 2018.
84		
	Certified by:	Attested by:
	JOSEPH T. DUENAS	J. GEORGE BAMBA
85	CHAIRMAN	SECRETARY
86		
87		
88		
89		
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91	SECRETARY'S CERTIFICATE
92	
93	I, J. George Bamba, Secretary for the Consolidated Commission on Utilities (CCU), as
94	evidenced by my signature above do certify as follows: The foregoing is a full, true, and
95	accurate copy of the resolution duly adopted at a regular meeting of the members of Guam
96	Consolidated Commission on Utilities, duly and legally held at a place properly noticed and
97	advertised at which meeting a quorum was present and the members who were present voted
98	as follows:
99	
100	Ayes:
101	
102	Nays:
103	
104	Absent:
105	
106	Abstain:

Exhibit A: DSM Historical and Forecast Expenses

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- DSM Expenses is growing exponentially
- Growth Rate will make it very difficult to fund out of base rates
- GPA may have to cap program

Figure A-1. Historical and Forecast Monthly DSM Rebate Expenses

Table A-1. Historical and Forecast DSM Rebate Expenses

Annual DSM Program Rebate Expenses

Fiscal Year		Historical		Forecast
2016	\$ 160,900.00		\$	173,585.01
2017	\$	\$ 572,900.00		476,419.20
2018	\$	\$ 1,187,325.00		1,162,000.23
2019	\$	-	\$	2,834,152.23
2020	\$	-	\$	6,912,579.42

Table A-2. Historical DSM Annual Expenses

Description	FY16		ption FY16 FY17			FY18 as of 9/30/2018*		Total to Date		
Regular/OT Pay	s	11,348.80	s	22,256.00	s	20,469.95	s	54,074.75		
Other Contractual	s	28,278.50	s	85,550.05	s	99,622.25	s	213,450.80		
Paid Rebates-Split AC	s	154,700.00	s	557,275.00	s	1,141,925.00	s	1,853,900.00		
Paid Rebates - Central AC	s	3,400.00	s	8,200.00	s	4,400.00	s	16,000.00		
Paid Rebates- Washer/Dryer	s	2,800.00	s	7,425.00	s	41,000.00	s	51,225.00		
Total Expenses	S	200,527.30	5	680,706.05	5	1,307,417.20	- {	2,188,650.55		
Bank Interest (+)	s	1,676.42	s	1,722.74	s	1,222.29	s	4,621.45		
Bank Fees	s	155.00	s	1,032.06	s	1,085.08	s	2,272.14		
					- 8	Ending Balance	s	758,901.76		

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Table A-3. DSM Savings

Prior Billing History Class	Number of Customers	Average Aggregate Daily MWH Savings	Average Aggregate Annual MWH Savings	Average Aggregate Daily Demand Savings (MW)	Fuel Savings (\$/Year)	Demand Savings (\$)
At Least One-Year	2,429	(3.82)	(1,395.75)	(0.21)	\$ 222,519.28	\$ 382,396.41
At Least 6-Months but Less than 1-Year	606	(2.54)	(928.04)	(0.14)	\$ 147,953.77	\$ 254,256.59
At Least 1-Quarter but Less than 6-Months	118	(0.69)	(250.93)	(0.04)	\$ 40,005.52	\$ 68,748.95
Less than 1-Quarter	320	(1.79)	(652.29)	(0.10)	\$ 103,991.66	\$ 178,708.28
Total	3,473	(8.84)	(3,227.00)	(0.49)	\$ 514,470.23	\$ 884,110.23

Annual DSM Program Expenses

Fiscal Year	Historical	Forecast
2016	\$ 178,595.00	\$ 173,585.01
2017	\$ 573,825.00	\$ 476,419.20
2018	\$ 1,187,325.00	\$ 1,162,000.23
2019	\$ -	\$ 2,834,152.23
2020	\$ -	\$ 6,912,579.42

Prior Billing History Class	Number of Customers	Average Aggregate Daily MWH Savings	Average Aggregate Annual MWH Savings	Average Aggregate Daily Demand Savings (MW)	Fuel Savings (\$/Year)	Demand Savings (\$)
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Less than 1-Quarter	320	(1.79)	(652.29)	(0.10)	\$ 103,991.66	\$ 178,708.28
Total	3,473	(8.84)	(3,227.00)	(0.49)	\$ 514,470.23	\$ 884,110.23

Prior Billing History Class	Number of Customers	Energy Sense Equipment Consumption (MWH/day)	Standard Market Equipment Efficiency (MWH/day)	Daily MWH Savings	Energy Sense Equipment Peak Demand	Standard Equipment Peak Demand	Demand Savings (MW)
At Least 6-Months but Less than 1-Year	606	7.08	9.62	(2.54)	0.39	0.53	(0.14)
At Least 1-Quarter but Less than 6-Months	118	1.59	2.28	(0.69)	0.09	0.13	(0.04)
Less than 1-Quarter	320	4.43	6.21	(1.79)	0.25	0.35	(0.10)
Total	1,044	13.10	18.11	(5.02)	0.73	1.01	(0.28)

Load_Factor	0.75
On Peak Fuel Cost (\$/MWH) @ Piti 7	\$ 180.56
Off Peak Fuel Cost (\$.MWH)	\$ 155.20
New Generation Cost (\$/MW)	\$ 1,800,000.00



Issues for Decision

Resolution No. 2018 - 24:

RELATIVE TO AUTHORIZING GUAM POWER AUTHORITY TO UPGRADE FROM ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE JDE ONE WORLD TO ENTERPRISE ONE (E1)

What is the project's objective? Is it necessary and urgent?

GPA purchased Enterprise Resource Planning (ERP) software from JDEdwards World Solution company in the late 1990 and the contract included a license for an upgrade to the software. Oracle Corporation has purchased JDEdwards contracts including GPA. Oracle Corporation developed Enterprise One (E1) and agreed to recognize GPA license right to E1 software package. Oracle Corporation has disclosed its intention to discontinue support of JDE One World software in 2022. GPA has determined that upgrading to E1 will improve the system's functionality, ease of use by user, and greater reporting capability and that the Authority should move to E1 software offered by Oracle.

GPA also intends to move forward to purchase and support of E1 ERP system and modules currently not covered by GPA's license to improve the functionality and replace other existing software. GPA is requesting authorization for expenditure to purchase additional licenses, support, and professional services from Oracle Corporation and DXC.

Where is the location? Fadian Data Center

How much will it cost? Approximately \$1.2M

When will it be completed? Estimate Completion Date August 2019

What is its funding source? Revenue Funds



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1 2 **RESOLUTION NO. 2018 - 24** 3 4 RELATIVE TO AUTHORIZING GUAM POWER AUTHORITY TO UPGRADE FROM 5 ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE JDE ONE WORLD TO 6 **ENTERPRISE ONE (E1).** 7 8 WHEREAS, the Guam Power Authority (GPA) is a Public Corporation of the Government 9 of Guam and is subject to the oversight of the Consolidated Commission on Utilities (CCU); and 10 WHEREAS, GPA purchased Enterprise Resource Planning (ERP) software from 11 JDEdwards World Solution company in the late 1990 and the contract included a license for an 12 13 upgrade to the software; and 14 15 WHEREAS, Oracle Corporation has purchased JDEdwards contracts including GPA; and 16 17 WHEREAS, Oracle Corporation developed Enterprise One (E1) and agreed to recognize 18 GPA license right to E1 software package; and 19 20 WHEREAS, Oracle Corporation has disclosed its intention to discontinue support of JDE 21 One World software in 2022; and 22 23 WHEREAS, GPA has determined that upgrading to E1 will improve the system's 24 functionality, ease of use by user, and greater reporting capability and that the Authority should 25 move to E1 software offered by Oracle; and 26 27 WHEREAS, GPA also intends to move forward to purchase and support of E1 ERP system and modules currently not covered by GPA's license to improve the functionality and replace other 28 29 existing software; and

1								
2	WHEREAS, GPA is requesting	authorization for expenditure to purchase additional						
3	licenses, support, and professional services from Oracle Corporation and DXC; and							
4								
5	WHEREAS, GPA is anticipating the cost of the implementation of the upgrade and							
6	licenses at a total cost of \$1.2 million.; and							
7								
8	NOW THE DECODE DE IT DE	SOLVED house Consolidated Commission on Utilities						
10	as follows:	SOLVED , by the Consolidated Commission on Utilities						
11	as follows.							
12	1. The General Manager of the Guam	n Power Authority is authorized the expenditure of \$1.2						
13	million for the professional service	es to upgrade ERP system JDE One World to Enterprise						
14	One (E1), and purchase additional license and modules not currently covered under the							
15	licenses owned by GPA.							
16								
17								
18	RESOLVED, that the Chairman of	certifies and the Board Secretary attests to the adoption						
19	of this Resolution.							
20								
21	DULY AND REGULARLY AI	OOPTED AND APPROVED THIS 19 th DAY OF						
22	OCTOBER 2018							
23								
24	Certified by:	Attested by:						
25								
26								
27	LOCEDILT DUENAC	L CEODOE DAMBA						
28	JOSEPH T. DUENAS Chairperson	J. GEORGE BAMBA						
29	Consolidated Commission on Utilities	Secretary Consolidated Commission on Utilities						
30 31	Consolidated Commission on Ounties	Consolidated Commission on Ounties						
32								
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3	SECRETARY'S CERTIFICATE
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6	I, J. George Bamba, Board Secretary of the Consolidated Commission on Utilities
7	(CCU), as evidenced by my signature above, do hereby certify as follows: The foregoing is
8	a full, true and correct copy of the resolution duly adopted at a regular meeting by the
9	members of the Guam CCU, duly and legally held at a place properly noticed and advertised
10	at which meeting a quorum was present and the members who were present voted as follows:
11	
12	Ayes:
13	Nays:
14	Abstentions:
15	Absent:
16	
17	
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Issues for Decision

Resolution No. 2018-25:

RELATIVE TO AUTHORIZATION OF CONTRACT INCREASE FOR ENGINEERING, PROCUREMENT, AND CONSTRUCTION MANAGEMENT THRU 2022

What is the project's objective? Is it necessary and urgent?

Stanley Consultants was contracted in March 2017 through GPA RFP-17-001 as the Engineering, Procurement and Construction Management (EPCM) Contractor for the New 120-180 MW Power Plant in March 2017. As the EPCM, Stanley is providing the technical and contractual support in the new IPP procurement and will be GPA Owner's Engineer during construction and commissioning. The increase in contract cost is projected to cover services through plant commissioning in 2022.

Where is the location?

The new power plant proposed siting is adjacent to the Harmon Substation.

How much will it cost?

GPA is requesting a \$2.6M increase for technical services to develop procurement documents and support procurement activities. The total costs are within 1-3% of projected new power plant construction costs and is within typical percentages for this size of a project as shown in table below:

	EPCM Cost %
New Plant	of Total New
Costs (\$M)	Plant Costs
\$200	2.0%
\$250	1.6%
\$300	1.3%
\$350	1.1%
\$400	1.0%

When will it be completed?

GPA has projected initial commissioning of the new power plant for late 2021 and full commissioning by 2022.

What is its funding source?

Cabras 3&4 Insurance Proceeds and 2014 Bond Funds – LNG Initial Startup



CONSOLIDATED COMMISSION ON UTILITIES

RESOLUTION NO. 2018-25

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2 3 4	RELATIVE TO AUTHORIZATION OF CONTRACT INCREASE FOR ENGINEERING, PROCUREMENT, AND CONSTRUCTION MANAGEMENT THRU 2022
5	WHEREAS, Stanley Consultants was selected through GPA RFP-17-001 as the
6	,
7 8	Engineering, Procurement and Construction Management (EPCM) Contractor for the New 120-180 MW Power Plant in March 2017; and
9	WHEREAS, in October 2016 the PUC Docket 17-06 ¹ approved the initial funding of
10	\$750,000 for the procurement development of the new power plant from 2014 Bond Funds – LNG
11	Startup Bond Project; and
12	WHEREAS, in March 2018 the PUC Docket 18-09 ² approved an increase of \$600,000 to
13	the contract to complete procurement document development and solicitation support as well as to
14	initiate land studies of the Ukudu site for bid documents; and
15	WHEREAS, since March, GPA and Stanley developed a projected budget to complete
16	procurement support and to provide owner's engineer support during construction and
17	commissioning thru 2022 totaling approximately \$2.6 M (See Attachment A); and
18	WHEREAS, the total projected cost for the EPCM is within a reasonable percentage (1%-
19	3%) of the total new power plant cost expected in developing and commissioning a new power
20	plant; and
21	WHEREAS, GPA has identified the Cabras 3&4 Insurance Proceeds to be the funding
22	source for projected Stanley Consultants costs contract thru 2022; and
23	WHEREAS, the increased contract cost exceeds the GPA General Manager's approval
24	authority.

¹ CCU Resolution No. 2015-21, Relative to Approval of Consulting Services for USEPA Compliance Plan, approved on March 24, 2015.

² CCU Resolution No. 2018-05, Relative to Authorization of Increase for Engineering, Procurement, and Construction Management Contract Amount, approved on March 29, 2018.

RESOLUTION NO: 2018-25

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NOW, THEREFORE, BE IT RESOLVED, by the CONSOLIDATED COMMISSION ON UTILITIES, the GOVERNING BODY of the GUAM POWER AUTHORITY as FOLLOWS:

- 1. The CCU authorizes GPA to increase the Stanley EPCM contract by \$2.6M for consulting and technical services through September 2022 to be funded through the Cabras 3&4 Insurance Proceeds for a contract total of \$3.95M.
 - 2. The CCU authorizes the GPA General Manager to petition the PUC for approval to increase the Stanley EPCM contract by an additional \$2.6M for a contract total of \$3.95M for services through September 2022 funded the Cabras 3&4 Insurance Proceeds
 - **RESOLVED**, that the Chairman certifies and the Board Secretary attests to the adoption of this Resolution.

DULY AND REGULARLY ADOPTED AND APPROVED THIS 19th DAY OF OCTOBER 2018.

Certified by:		Attested by:
JOSEPH T. DUENAS		J. GEORGE BAMBA
CHAIRMAN		SECRETARY
I, J. George Bamb	oa, Secretary for the	Consolidated Commission on Utilities (CCU), as
evidenced by my signat	ure above do certify as	s follows:
The foregoing is a full, t	rue, and accurate copy	of the resolution duly adopted at a regular meeting
of the members of Guar	n Consolidated Comm	nission on Utilities, duly and legally held at a place
properly noticed and ad	vertised at which mee	eting a quorum was present and the members who
were present voted as fo	ollows:	
Ayes:		
Nays:		
A.1 .		
Absent:		
Abstain:		
Abstain.		

2 of 2

RESOLUTION NO: 2018-25

ATTACHMENT A:

Engineering, Procurement and Construction Management Contract Budget thru 2022 Stanley Consultants



October 14, 2018

Scope of Work for Budget Forecast GPA EPCM – New Generation Project May 29, 2018

This defines the scope of work including deliverables for the full project for GPA EPCM. New Generation project through March 2022 full commercial operation, assuming no significant changes are made in the defined scope or schedule.

Activity 3.6: Procurement Process Support -

The Stanley Team will support GPA in communicating with the vendor, evaluating bids, and provide GPA with a recommendation for award. The Stanley Team expects the procurement process to include two stages: a) prequalification to shortlist the qualified IPP proponents and b) competitive bidding between the shortlisted IPP proponents. Based on this approach, the Stanley Team activities for procurement process support will include:

- Assist GPA with remaining IPP proponent tender evaluation and recommendation
 The Stanley Team will assist GPA during the Envelope 1 proposal opening ceremony and Envelope
 1 proposal evaluation. After the bidders are notified about the Envelope 1 proposal evaluation results
 and their status (Envelope 2 will only be opened for the bidders whose Envelope 1 proposal is
 evaluated to be a responsive proposal), assist GPA during the Envelope 2 proposal opening and
 evaluation.
- Assist GPA during contract negotiations with selected IPP proponent (2019)
 The Stanley Team will assist GPA during the negotiations covering technical and commercial issues.
 Legal issues are expected to be covered by GPA and their legal advisor. Our budget assumes three rounds of negotiations which each round being 3 days. After each round, the Stanley Team will provide inputs to the minutes of meetings and updated drafts of the Project Agreements. It is expected that redrafting of the Project Agreements will be done by GPA legal advisor.

Deliverables:

Responses to proponent questions
Tender clarifications reviews and comments
Tender bid evaluations and recommendation (2019)
Staff presence during contract negotiations, contract review and recommendations as required to support GPA (2019)

Page 1 of 4



SUBTASK 4 PROJECT MONITORING AND CONTROLLING

Activity 4.1 Project Management of the EPCM Contract

This activity is listed under this subtask and will be occurring throughout the entire project. The project manager with project controls personnel will provide continuous monitoring of project progress, quality, scope, budget, and risk. The project manager will be responsible for taking remedial action when necessary to correct any problems with these items. The project manager will be responsible for submitting to GPA periodic project status reports, a comprehensive monthly project progress report, and an updated project schedule. The project manager will monitor the project for any scope changes and keep GPA informed whenever a scope change occurs so that the issue can be resolved quickly. The project manager will be responsible for monitoring and controlling the project planned budget versus actual cost. The project manager will coordinate with sub-contractors to assure they provide the work product that meets GPA requirements. The project manager will also be responsible for submitting monthly invoices for the EPCM team to GPA and responding to any questions GPA may have regarding invoices. Project risk will be monitored and the project manager will maintain the project risk register and update it regularly as the project proceeds.

Deliverables: Monthly project reports, monthly schedule updates, monthly budget forecasts, as scheduled conference calls and meeting minutes

SUBTASK 6 PROJECT SUPPORT

Activity 6.1 IPP Contract Execution

The Stanley Consultants Team will identify the deliverables to be developed and submitted to GPA for each of the activities below and develop a schedule for such deliverables. The schedule will be further reviewed and finalized after selection of the preferred IPP proponent.

- Identify post award proponent deliverables and deliverable schedule

 The post-award activities of the selected IPP proponent are expected to include:
 - Completion of negotiations with GPA
 - Signing the Contracts
 - o Financial close
 - o Project construction up to commercial operation date
 - Operating period during the term

Deliverables: List of deliverables with estimated schedule

Activity 6.2 Owner's Engineering Services for GPA in Support of the IPP New Generation Construction Phase

The Stanley Consultants Team will provide engineering services to GPA for the IPP New Generation.

Page 2 of 4



The support will include: Owners Representative services, design review of proposer's submitted documents, verification of compliance with technical specifications and response to technical questions and requests for information.

Deliverables: Owner's Representative services, design review and comments, technical specification compliance verification, response to technical questions, RFI responses

Activity 6.2.1 Commercial and Contractual Support

The Stanley Consultants Team, primarily K&M Advisors, will provide commercial and contractual support to GPA for the IPP New Generation. The support will include review and comments on proposed commercial

Deliverables: Responses to Commercial and Contractual Requests for Information (RFI) and questions, RFI log

Activity 6.3 Construction Services for IPP New Generation

The Stanley Consultants Team will provide services in support of the IPP New Generation construction. Services will be office based before construction mobilization; then site and office based following mobilization.

The Team will provide:

- o Technical review and comment on submitted IPP Construction documents.
- o Participate in factory acceptance tests where agreed upon.
- Monitor IPP construction progress.
- o Provide commissioning and startup support review of IPP proposed processes.

Construction mobilization is planned for April 2020. This includes partial time on site technical support.

Deliverables: Construction site part time technical support. Technical review and comments on construction documents.



Activity 6.4 Regulatory Support

The Stanley Consultants Team will support GPA to provide expert testimony to PUC, the Legislature, and the CCU.

Deliverables: Testimony support, preparation of talking papers or resource documentation (as appropriate and as requested by GPA).

Activity 6.5 Rate Impact

The Stanley Consultants Team will provide estimated rate impacts for the selected IPP proponent proposed plant.

Deliverables: Estimated rate impact study

29-May-18	GPA EPCM New Generation Full Project Budget Es					
	Task	Description	2019	2020	2021	2022
Subtask	Subtask 3 - Project Execution					
Activity 3.5	Procurement IFB Document Support	Incorporate review comments and develop final IFB document package for issue for bid				
3.6	IPP Procurement Support	IFB evaluations and negotiations support	\$ 127,50	0		
Subtask	Subtask 4 - Project Monitoring & Controlling	0 11				
Activity 4.1	Support for GPA Oversight of IPP Project	Project management and administrative support	\$ 224,00	0 \$ 232,960	\$ 242,278	\$ 56,000
Subtask	Subtask 6 - Project Support					
Activity 6.1	IPP Contract Execution	This includes support after ECA signing up to financial close	\$ 50,40	0		
Activity 6.2.1	Owner's Engineer Services	Owner's engineers services including design review of proposer's submitted documents. Verify compliance with technical specifications. Responding to technical questions. This includes advising on technical issues impacting commercial provisions	\$ 134,25	0 \$ 276,546	\$ 265,910	\$ 69,140
Activity 6.3	Construction Services for IPP New Generation	Field support - office and on site after construction mobilization	\$ 12,50	0 \$ 36,100	\$ 264,000	\$ 107,700
Activity 6.4	Regulatory Support	This includes regulatory support through financial close	\$ 53,20	0 \$ 55,328	\$ 57,541	\$ 21,500
Activity 6.5	Rate Impact	This includes preparation of the rate impact study inputs after award, but prior to signing the ECA. Supports PUC order requiring a rate study be done.	\$ 32,50	0		
	Sub Total		\$ 706,39	0 \$ 708,834	\$ 715,490	\$ 188,640
	Expenses		\$ 24,76	0 \$ 33,600	\$ 47,040	\$ 32,600
	GRT 5.0%reserve the right to increase it and also add a sale tax when Guam's law allows it.		\$ 36,557.5	0 \$37,121.70	\$38,126.48	\$ 11,062.00
	Total		\$ 767,70	8 \$ 779,556	\$ 800,656	\$ 232,302
	Total estimated expenses remaining 2019 through 2022 Spent through April 2018	\$ 2,580,221 \$ 749,927				
	2018 PUC Approved	\$ 600,000				
	Project total for EPCM and Construction Services	\$ 3,930,148				



STANLEYCONSULTANTS, Inc

8000 South Chester Street > Suite 500 > Centennial, CO 80112 303.799.6806 > stanleyconsultants.com

October 17, 2018

The scope of work and costs for Owner's Representative services often does not directly depend on the project cost and may be a similar cost for large and small projects.

Owner's Representation services can be divided into pre-financial close scope (referred to herein as "Transaction Advisory") and post-financial close scope (referred to herein as "Owners Engineer").

Transaction Advisors services stop at financial close, and are typically around 0.5% of total project cost. With Transaction Advisors services, the IPP developer would hire their Owner's Engineer to assist them with selection of an EPC Contactor, design review, and construction oversight, and lenders would hire their Lenders' Engineer to assist the lenders in overseeing the project. The total cost for Owner's Engineer services including selection of the EPC Contactor, design review, and construction oversight can range from \$4 to \$6 million depending on the project schedule and duration that the field engineering team is at the site.

The percentage of total cost for Owner's Engineer services on a power plant project can range from 1% to 4% of total project costs depending on the scope and level of services to be provided. Total project costs are defined as: pre-bid services, bid phase, award, design and engineering, procurement, construction field services, start-up and commissioning and permitting support.

The scope of services provided by an Owner's Engineer include preparational work (site and plant configuration selection, initial due diligence), preparation of the contract documents, organizing competitive bidding, bid evaluation, assisting during negotiations of project agreements, assistance with responses to lenders' questions, design review, monitoring specification compliance, construction field support, schedule compliance monitoring, quality control record review, commissioning and start up support, performance testing support, certification of invoices for payment and other services as requested.

These factors may increase the Owner's Engineer costs for the GPA project:

- GPA would like to be involved in design review and oversight of construction. The level of involvement could be limited, but still GPA may want to make sure that the requirements of the functional specification are met.
- 2. The GPA project includes off-site facilities (such as fuel pipelines and electrical interconnection facilities).
- 3. The GPA project is complicated by provisions for future LNG supply and additional analysis of system stability associated with operating isolated power system on an island.
- GPA project is complicated by increased penetration of renewables, that requires additional analysis of the IPP dispatch to be specified in the IFB, as the dispatch used for evaluation will drive technology selection.

The projects that may be closest in scope to the GPA project are the Project A Reciprocating Engines Project 170 MW and the Project J 1292 MW Oil-fired Steam Cycle. These projects included most of the items 1-4 mentioned above as well as additional client requested engineering services.



GPA October 17, 2018

The table below shows several project's Owner's Engineer's (OE) costs and Transaction Advisor's (TA)cost as a percent of total project costs.

Plant	Location	Plant Total Cost	Type of		%
			Fee	Fee	
Project A Reciprocating			OE		
Engines 170 MW Project	US	\$ 305,000,000		\$ 5,317,000	1.74%
Project B Coal Fired 800 MW	International		OE		
Project	Island	\$2,500,000,000		\$ 30,900,000	1.24%
Project C 360 MW	International		OE		
Combined Cycle	Island	\$ 280,000,000		\$ 11,188,012	4.00%
Project D 660 MW Coal			TA		
Fired Unit	US	\$ 650,000,000		\$ 2,819,385	0.43%
Project E 140 MW			TA		
Geothermal	International	\$ 650,000,000		\$ 2,856,700	0.44%
Project F 250 MW			TA		
Combined Cycle	International	\$ 315,000,000		\$ 1,604,750	0.51%
Project G 370 MW			TA		
Combined Cycle	International	\$ 293,000,000		\$ 1,623,900	0.55%
Project H 715 MW			TA		
Combined Cycle	International	\$ 400,000,000		\$ 1,863,000	0.47%
Project I 90 MW Simple			OE		
Cycle	International	\$ 65,000,000		\$ 1,675,000	2.58%
Project J 1300 MW Oil-fired			TA		
Steam Cycle	International	\$1,800,000,000		\$ 10,950,000	0.61%

The GPA Owner's Engineering services cost will likely be from \$4,000,000 to \$6,000,000 depending on the services requested with the current estimated total costs for the GPA project at \$300,000,000 to \$400,000,000.



GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN P O BOX 2977, AGANA, GUAM 96932-2977

Issues for Decision

Resolution No. 2018-26:

Relative to:

Authorizing the Guam Power Authority to purchase three bucket trucks to replace existing bucket trucks pending salvage

What is the project's objective and is it necessary and urgent?

The objective of the purchase is to maintain efficiency by replacing aged bucket trucks and to provide reliable equipment to allow line crews to conduct repairs and maintenance on the transmission and distribution system in an efficient and cost effective manner. Unreliable equipment translates to extended outages and longer response times.

Official # 🕶	Equipment Number 💌	Year 🕶	Replacement Age 💌	Type ▼	Make/Model -	Vin/Serial Number 🔽
4661	132652	1995	23	Bucket Truck	INTERNATIONAL, 4700	1HTSCABP8SH625205
5058	132601	1998	20	Bucket Truck	IHC, 4700 MAT'L HANDLR,42'	1HTSCABN2WH519157
4577	2713119	2006	15	Flatbed	INTERNATIONAL 4x2/65	1HTMKAAN07H395047

Where is it at?

Bucket trucks will service the transmission and distribution system island wide.

How much will it cost?

Item	Vendor	Qty.	Unit Cost	Extended Cost
55' Bucket Truck	Morrico Equipment	3	\$257,299.00	\$771,897.00

When will it be completed?

Delivery is set at 360 days after Notice to Proceed

What is its funding source?

FY19 General Plant Capital Improvement Project Budget as approved by the CCU and PUC

The RFP/BID responses:

Two bids were received

- 1. Morrico Equipment
- 2. Mid-Pac Far East



29

30

award the contracts to Morrico Equipment.

CONSOLIDATED COMMISSION ON UTILITIES

Guam Power Authority | Guam Waterworks Authority P.O. Box 2977 Hagatna, Guam 96932 | (671) 648-3002 | guamccu.org

1	D. I. I. A. 2010 25
2	Resolution No. 2018-26 AUTHORIZING THE GUAM POWER AUTHORITY TO PROCEED WITH THE
4	PURCHASE OF BUCKET TRUCKS TO REPLACE EXISTING BUCKET TRUCKS PENDING SALVAGE
5	WHEREAS, GPA is committed to providing economically sound and reliable vehicles and
6	
7	equipment to service the island's power system; and
8	WHEREAS, GPA seeks to maintain efficiency by replacing aged service vehicles and by
9	providing reliable equipment to allow line crews to conduct repairs and maintenance on the
10	transmission and distribution system in an efficient and cost-effective manner; and
11	WHEREAS, three bucket trucks; officials 5058, 4661, and 4577 within the current fleet
12	are beyond reasonable economical repair and beyond their life expectancies, with extensive
13	repairs required on the engines and aerial units and an average age of more than 18 years; and
14	WHEREAS, the Authority seeks to procure three new 55-Foot Bucket Trucks to replace
15	these bucket trucks; and
16	WHEREAS, the new Bucket Trucks will give the Authority's Transmission & Distribution
17	personnel the capability and capacity to perform new installations to support customer growth
18	and to maintain the power system in a safe and efficient manner; and
19	WHEREAS, the Procurement Officer has provided adequate public announcement to
20	procure three new 55-Foot Bucket Trucks through Bid Invitation No. GPA-104-18 providing the
21	specifications for the bucket trucks and the information required of each offeror; and
22	WHEREAS, Morrico Equipment and MidPac Far East submitted bids for GPA's
23	consideration; and
24	WHEREAS, the GPA Evaluation Committee determined Morrico Equipment to be the
25	lowest responsive bidder for supply of three 55-foot Bucket Trucks at a cost of \$771,897.00
26	WHEREAS, GPA has secured CCU and PUC approval under Revenue General Plant
27	Capital Improvement Funds to procure these bucket trucks; and
28	WHEREAS, GPA is seeking approval from the Consolidated Commission on Utilities to

28

1	NOW, THEREFORE, BE IT F	RESOLVED , by the Consolidated Commission on Utilities as
2	follows:	
3	1. After careful conside	ration, the Consolidated Commission on Utilities finds the
4	procurement of thre	e 55-Foot Bucket Trucks with Morrico Equipment to be
5	reasonable and prude	nt to replace three bucket trucks to be salvaged from GPA's
6	fleet.	
7	2. The General Manage	r of the Guam Power Authority is hereby authorized an
8	increase in obligating	authority up to \$771,897.00 for the purpose of procuring
9	three 55-Foot Bucket	Frucks from Morrico Equipment
10		
11	RESOLVED , that the Chairm	an certifies and the Board Secretary attests to the adoption
12	of this Resolution.	·
13	DULY AND REGULARLY ADO	OPTED AND APPROVED THIS 19 th DAY OF OCTOBER 2018.
14		
15 16	Certified by:	Attested by:
17		
18 19	JOSEPH T. DUENAS	J. GEORGE BAMBA
20	CHAIRMAN	SECRETARY
21		
22	I, J. George Bamba , Secret	ary for the Consolidated Commission on Utilities (CCU), as
23	evidenced by my signature abov	re do certify as follows:
24	The foregoing is a full, true, an	d accurate copy of the resolution duly adopted at a regular
25		
	meeting of the members of G	uam Consolidated Commission on Utilities, duly and legally
26	_	uam Consolidated Commission on Utilities, duly and legally and advertised at which meeting a quorum was present and
	_	and advertised at which meeting a quorum was present and
26	held at a place properly noticed	and advertised at which meeting a quorum was present and
26 27	held at a place properly noticed	and advertised at which meeting a quorum was present and
26 27 28 29 30	held at a place properly noticed the members who were present Ayes:	and advertised at which meeting a quorum was present and
26 27 28 29	held at a place properly noticed the members who were present	and advertised at which meeting a quorum was present and
26 27 28 29 30 31	held at a place properly noticed the members who were present Ayes:	and advertised at which meeting a quorum was present and
26 27 28 29 30 31 32	held at a place properly noticed the members who were present Ayes: Nays:	and advertised at which meeting a quorum was present and



Guam Power Authority

Assistant Manager, OPTS

OCT 0 9 2018



GUAM POWER AUTHORITY

ATURIDÅT ILEKTRESEDÅT GUAHAN
P.O. BOX 2977 • HAGÅTNA, GUAM U.S.A. 96932-2977

October 9, 2018

Memorandum

To:

Supply Management Administrator

From:

Evaluation Committee

Subject:

BID EVALUATION for GPA-104-18 New 2019 55 Foot, 4 X 4 Bucket Truck

The evaluation committee members have completed the evaluation and conclude that the following bidders have met the bid technical specifications as stated in the IFB. The committee recommends the award of this bid to this lowest, responsive and responsible bidder.

- Morrico Equipment
- Mid Pac Far East
- Far East Equipment NO BID

COMMITTEE MEMBERS:

Edward Leon Guerrero

Line Electrician Supervisor

Jesse Cruz

Line Electrician Supervisor

Concurred By:

Melinda C. Mafnas, P.E.

Date

[] Disapproved

Assistant General Manager, Operations

[Approved

John M. Benavente, P.E. Date

General Manager

Franklin Taitague

Heavy Equipment Mechanic Leader

RECEIVED BY LALL TIME:

COMERAUTION

RECEIVED

BY LALL TIME:

COMOULY-10.18

EXECUTIVE

OFFICE

SEPTIME

CONTRACT

C

TABULATED BY: PASSE	I hereby certify that all bids received in response to this invitation were period under my personal supervision, and that the names of all bidders have been exceed hyrein.	() Youai Procurement Signed and Submitted () Therature	[] Business License [] Contractors License	LYEthical Standards LYWage Determination LYRestriction Against Sex Offendors	[†Major Shareholders [†Mon-Collusion [†Mo Gratuitles or Kickbacks	[] Affidavits (Copy Form): Originals submitted with	[+Afridavits (Original Form)	[] Statement of Qualifications	[] Wire Transfer	[] Cashier's or Certified Check # Amount \$	Meeter of credit # 01-58-1478 Amount \$ 124,000-	[] Standby Letter of Credit # Amount 5	[] Certificate of Authority [] Power of Attorney	{} sid Bond #: Amount: \$	[] BID GUARANTEE:	No.: 1 1 vendor Name: Mid Pat Fax East	97935				New 2019 55- Foot, 4x4 Bruket Truck	DESCRIPTION OF SUPPLIES OR SERVICES:		Ų	NUMBER OF BIDS RECEIVED:	3	NUMBER OF INVITATIONS ISSUED:
	1	TOTAL LUMP SUM	DEUVERY	MANUFACTURER	CATALOG NUMBER	PART NUMBER	UNIT COST	00000	-	TOTAL LUMP SUM	DELIVERY	MANUFACTURER	CATALOG NUMBE	PART NUMBER	UNIT COST		DELIVERY	UNIT	QTY.	NOITEIGNAG							
		s			3					TOTAL LUMP SUM /CAL 2019	360 Julys 1900	PAWANALTEC	CATALOGANUMBER Kenworth Altec	3T70 /MSS	\$ 260,000		360 Culentur DAYS	Each	3	17.77			ABSTRACT OF BIDS	GUAM POWER AUTHORITY	70	PROCUREMENT DIVISION	
PAGE OF 3	Lowest Responsive Bidder The Bid Only Bid Other Than Lowest Responsive Bidder								Control of the contro													` '		00thber 05, 2018 2:00 pm	OPENING DATE: OPENING TIME:	GPA-104-18	INVITATION NUMBER:

TABULATED BY: 10/05/1g	I hereby certify that all bids received in response to this invitation were appined under my personal supervision, and that the names of all bidders have been entered herein.	[] Business License [] Contractors Ucense [] Cocal Procurement Signed and Submitted [] Literature	[7]Major Shareholders []#fon-Collusion []/No Gratuities or Kickbacks [7] Ethical Standards []/Wage Determination []#festriction Against Sex Offendors	{ Affidavits (Original Form) { Affidavits (Copy Form): Originals submitted with	Arnos	17 Sid Band 8: K.T.C14865 - B. Amount: \$ 15 7: 07: 51-8	J Vendor Name: MOSSICO EQ	Executive states of the states	NUMBER OF INVITATIONS ISSUED: NUMBER OF BIDS RECEIVED: New 2019 55- Foot, 4x4 Bruket Truck	
		DELIVERY TOTAL LUMP SUM	MANUFACTURER	PART NUMBER		CATALOG HUMBER MYLYC: FRESH LINES & FRESH MANUFACTURER FRESH LINES & TECTEX	unit cost	DESCRIPTION 3 UNIT EACH DELIVERY 360 CALENDAL DAYS	PROCUREMENT DIVISION 50 GUAM POWER AUTHORITY ABSTRACT OF BIDS	
PAGE 2 OF 3	Lowest Responsive Bidder The Bid Only Bid Other Than Lowest Responsive Bidder								October 05, 2018 2:00	

NUMBER OF INVITATIONS ISSUED: 3	DESCRIPTION QUY, PART NUMBER MANUFACTURES MANUFACTURES MANUFACTURES DELIVERY DELIVERY DELIVERY TOTAL LIMMS SUM TOTAL LIMMS SUM DELIVERY DELIVERY DELIVERY DELIVERY DELIVERY DELIVERY DELIVERY TOTAL LIMMS SUM TOTAL LIMMS SUM DELIVERY DELIVERY DELIVERY DELIVERY TOTAL LIMMS SUM PROCUREMENT DIVISION ABSTRACT OF BIDS ABSTRACT OF BIDS	OCTOBER OF 2018 2.00 pm.
vendor Name: Fax bast EE: ** NO BID	UNIT COST PART NUMBER	
[] Power of Attorney	CATALOG NUMBER MANUFACTURER	
Ато	DELIVERY	
	TOTAL LUMP SUM	
[] Statement of Qualifications		
[] Affidavits (Copy Form): Originals submitted with	UNIT COST PART NUMBER	
[] Major Shareholders [] Non-Collusion [] No Gratuities or Kickbacks	CATALOG NUMBER	
[] Ethical Standards [] Wage Determination [] Restriction Against Sex Offendors [] Business License [] Contractors License	DELIVERY	
[] Local Procurement Signed and Submitted [] Literature	TOTAL LUMP SUM	
I hereby certify that all bids received in response to this invitation were opensy noder my personal supervision, and that the names of all bidders have been divergible bein. SIGNATURE] Lowest Responsive Bidder] Tie Bid] Only Bid] Other Than Lowest Responsive Bidder
TABULATED BY: DATE: 10/05/W		PAGE 3 OF 3

BUCKET TRUCK FLEET PLAN

	Current	2019	2020	2021	2022
In Service	21	3	3	3	3
Retire	0	-3	-2	-3	0
TOTAL	21	21	22	22	25

	HEIGHT	YEAR	AGE	OFFICIAL #
1	55Ft.	2019	0	6564
2	55Ft.	2019	0	6725
3	55Ft.	2019	0	6726
4	55 Ft.	2017	1	4980
5	55 Ft.	2017	1	4981
6	55 Ft.	2017	1	4982
7	65 Ft.	2017	1	5381
8	65 Ft.	2017	1	5382
9	65 Ft.	2017	1	5394
10	56 Ft.	2014	4	6184
11	56 Ft.	2014	4	6185
12	42 Ft.	2009	9	5525
13	42 Ft.	2008	10	4739
14	42 Ft.	2007	11	55
15	42 Ft.	2007	11	4586
16	42 Ft.	2007	11	4587
17	55 Ft.	2001	17	5520
18	40 Ft.	1998	20	3015
19	55Ft.	1998	20	5058
20	55Ft.	1995	23	4661
21	55Ft.	2006	12	4577

GM REPORT





TO: Consolidated Commission on Utilities

FROM: General Manager

DATE: October 18, 2018

SUBJECT: General Manager's Report

This report provides updates on key issues:

1. Generation System: The following summarizes the generation capacity projection for November 2018. The Cabras steam units are currently on-line but limited to about 50 MW each. MEC 8 is undergoing its major overhaul scheduled from October 15th to November 6th.

October 2018 Projected Capacity: 319 MW
October 2018 Projected Demand: 240 MW
Anticipated Reserve Margin: 79 MW





2. Net Metering Summary Ending September 2018:

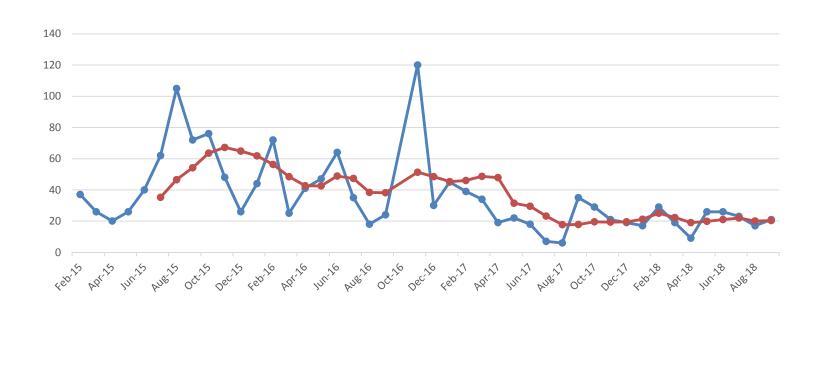
Description:	Count	Kw
Active	1,771	18,823
Pending	19	241
Totals:	1,790	19,064

Service:	Count	ĸw	Kw/Customer
			-
Residential	1,678	15,446	9.2
Others	93	3,377	36.3
Total:	1,771	18,823	10.6
% Residential	94.7%	82.1%	
Estimated 12 Months Revenue Impact:	\$3,521,130		





NEM Installed Monthly as of September 2018







→ Installed → 6-Month Rolling Avg.

3. Demand Side Management Expenses Thru September 2018

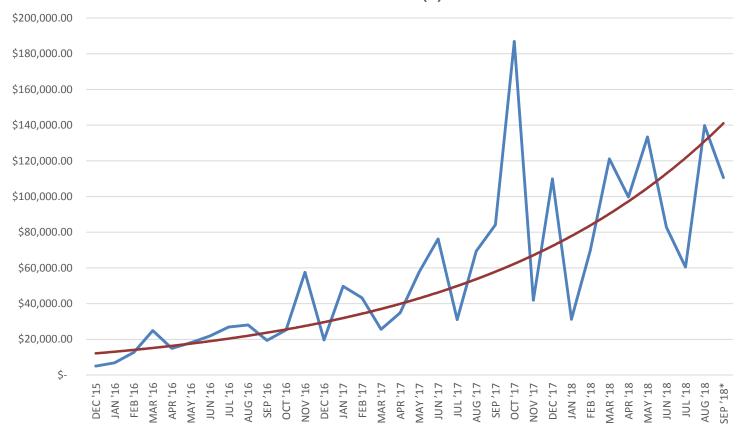
Description	FY16			FY17		Y18 as of /30/2018*	Total to Date		
Regular/OT Pay	\$	11,348.80	\$	22,256.00	\$	20,469.95	\$	54,074.75	
Other Contractual	\$	28,278.50	\$	85,550.05	\$	99,622.25	\$	213,450.80	
Bank Fees	\$	155.00	\$	1,032.06	\$	1,085.08	\$	2,272.14	
Paid Rebates-Split AC	\$	154,700.00	\$	557,275.00	\$	1,141,925.00	\$	1,853,900.00	
Paid Rebates- Central AC	\$	3,400.00	\$	8,200.00	\$	4,400.00	\$	16,000.00	
Paid Rebates- Washer/Dryer	\$	2,800.00	\$	7,425.00	\$	41,000.00	\$	51,225.00	
Total Expenses	\$200,682.30		\$6	81,738.11	\$1	,308,502.28	\$2,190,922.69		

DSM PROGRAM SUMMARY

DSM Program reduces peak demand and reduces LEAC cost for all customers at a one time fixed rebate. DSM eliminates running less efficient peaking units at peak time thereby reducing fuel cost.

DESCRIPTION	AMOUNT
Initial DSM Budget FY'16	\$ 1,806,014.00
Interest Income as of Sep 18	\$ 4,621.45
Total Expense	\$ 2,190,922.69
Ending Balance as of Sep 18	\$ (380,287.24)
Addtl. Budget: Approved (FY'18)	\$ 1,139,189.00
Total Ending Balance as of Aug 18	\$ 758,901.76

Demand Side Management Program Growing Exponentially Rebates Paid (\$)







- 4. PUC Dockets: Dockets on Agenda for October 25th
 - 19-01 Bulk Storage Tanks Inspection and Refurbishment
 - 19-02 New ULSD Pipeline System
 - 19-03 Property Insurance Contract
- New 180 MW Power Plant: The short listed seven (7) proponents have received the technical specifications. Bid opening is scheduled for January 2019.
- 6. Meetings with Mayors': We held meetings on October 10th and 11th here at Fadian with the village Mayors. The meeting covered typhoon restoration efforts, vegetation management and other issues. Meeting was well received and we plan to hold meetings quarterly in order to keep mayors abreast with developments within GPA and as a means for improved communications with the Mayors.
- 7. **Meetings with Employees**: We held our semi-annual briefing of employees on October 3rd and 4th. Briefing covered the many issues GPA faced over the past several months and the near term goals GPA is pursuing. We thanked employees most especially for their excellent work during the Typhoon Mangkhut recovery.
- 8. New 40 MW Energy Storage Systems: The 16 MW and 24 MW battery systems are now scheduled for completion in December 2018. The project will improve reliability by reducing loss of a generator related outages by over 70%.



9. New SCADA System: The new SCADA system for Power, Water and Wastewater is scheduled for completion by October 31st 2018. We are planning the commissioning ceremony for late November 2018. The system will improve system dispatching and day to day coordination between GPA and GWA.







- 10. \$1.25M Grant Award from Office of Insular Affairs "Energizing Insular Communities" (EIC):
 - GPA was awarded funding for the following two projects which will save GDOE greater than \$250K per year:
 - \$954,685 -GUAM-EIC-2018-1, Bringing Energy Savings To (BEST) Schools, Southern High School LED Lighting Retrofit
 - \$295,315 -GUAM-EIC-2018-2, Bringing Energy Savings To (BEST) Schools, George Washington High School LED Lighting Retrofit
 - GPA will continue to apply for grants including ones under Pre-Disaster Mitigation and Hazard Mitigations Grant opportunities which became available when the President declared Guam a disaster area due to Typhoon Mangkhut in 2018. GPA intends to submit a grant proposal to provide standby generators at all the schools in order to avoid lost school day due to storms.
 - Congratulations and Thank you to Project Manager Ms. Jessica T.
 Lazatin (Engineer I), Mr. Cruz, AGMET, and Mrs. Jennifer Sablan,
 SPORD Manager and the SPORD team for obtaining this significant grant in support of our community.



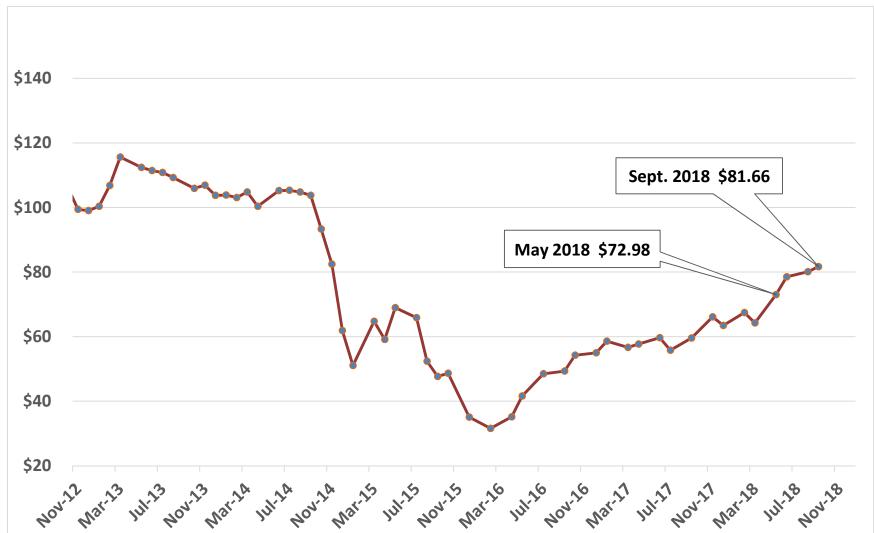


- 11. BEST Schools Study: The Siemen's group will be in Guam in November to present their findings and recommendations on energy and water cost savings opportunities and supply options for the GDOE schools. We will be scheduling a session for the presentation. This \$250K study is funded by GPA from savings of the recent bond refinancing.
- 12. LEAC Update: Fuel prices have gone up in the past couple of months. Attached are slides showing the Historical LEAC Over (Under) Recovery and scenario model runs with the latest fuel price from Oct 10th to 15th.
- 13. **Key Performance Indicators**: The following are indicators thru September 2018. Key points include:
 - Fuel oil cost continued to climb
 - Peak demand has dropped substantially
 - KWH sales continue to decline





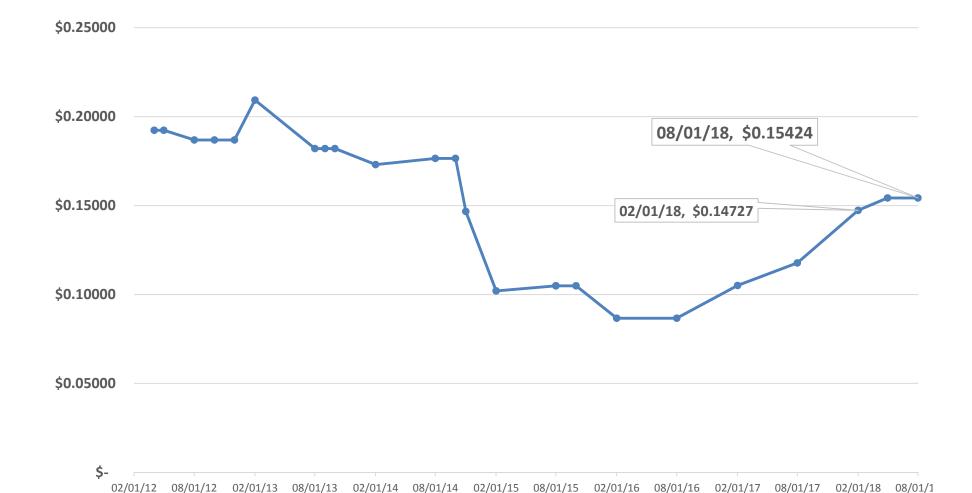
LEAC Update – GPA Fuel Purchases (Per Barrel)







Historical Residential LEAC Rate

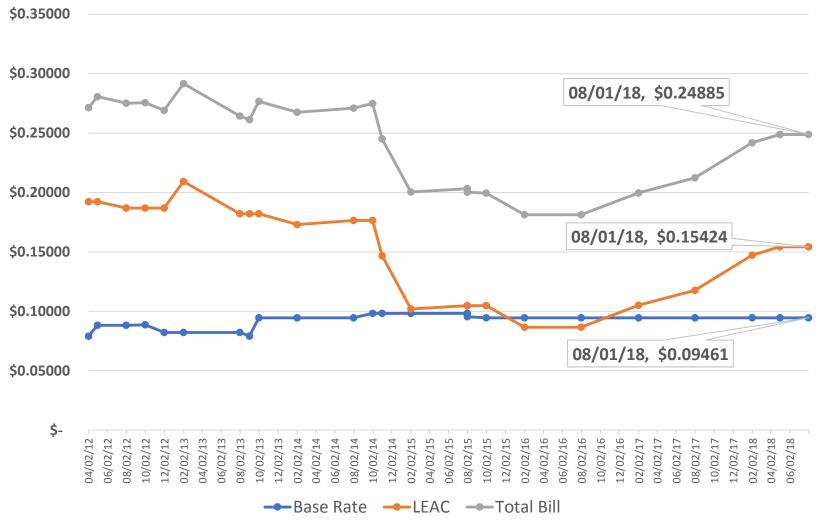






---LEAC

Historical Residential Rate







Historical LEAC Over (Under) Recovery

LEAC Period		Аp	proved LEAC		Actual Over
From	То		Rate	(U	nder) Recovery
4/1/2012	7/31/2012	\$	0.192310	\$	(3,040,418)
8/1/2012	1/31/2013	\$	0.186834	\$	(2,494,052)
2/1/2013	7/31/2013	\$	0.209271	\$	1,345,259
8/1/2013	10/31/2013	\$	0.182054	\$	1,300,093
2/1/2014	7/31/2014	\$	0.172986	\$	(1,137,034)
8/1/2014	10/31/2014	\$	0.176441	\$	(4,646,872)
11/1/2014	1/31/2015	\$	0.146666	\$	661,428
2/1/2015	7/31/2015	\$	0.102054	\$	1,757,878
8/1/2015	1/31/2016	\$	0.104871	\$	(2,467,151)
2/1/2016	7/31/2016	\$	0.086613	\$	(2,668,603)
8/1/2016	1/31/2017	\$	0.086613	\$	(9,915,360)
				\$	(5,315,360) a
2/1/2017	7/31/2017	\$	0.105051	\$	(14,050,504)
8/1/2017	01/31/1018	\$	0.117718	\$	(16,775,982)
2/1/2018	4/30/2018	\$	0.147266	\$	(13,005,689)
5/1/2018	7/31/2018	\$	0.154242	\$	(8,422,674)
8/1/2018	1/31/2019	\$	0.154242	\$	(11,841,650) Estir





LEAC Update – Scenario Model Runs

Proposed Effective 02/01/2019

- Average Price per BBL-RFO
- 2 Average Price per Gal-Diesel
- 3 Proposed LEAC Rate
- 4 Monthly Increase/(Decrease) 1000 kWh
- 5 % Increase/(Decrease) in LEAC
- 6 % Increase/(Decrease) in Total Bill
 - Fuel Cost (Over) Under Recovery at the end of the period

	Tuerri	ICC	(OCT 10-13, a	2010	וכ
	@ Zero Cost Recovery		@ 50% Recovery		@ Full Cost Recovery
	\$ 85.64	\$	85.64	\$	85.64
	\$ 105.02	\$	105.02	\$	105.02
	\$ 0.154242	\$	0.169659	\$	0.185078
)	\$ -	\$	15.42	\$	30.84
	0.00%		10.00%		19.99%
	0.00%		6.2%		12.39%
	\$20.0M		\$10.0M	\$	-

Fuel Price (Oct 10-15, 2018)





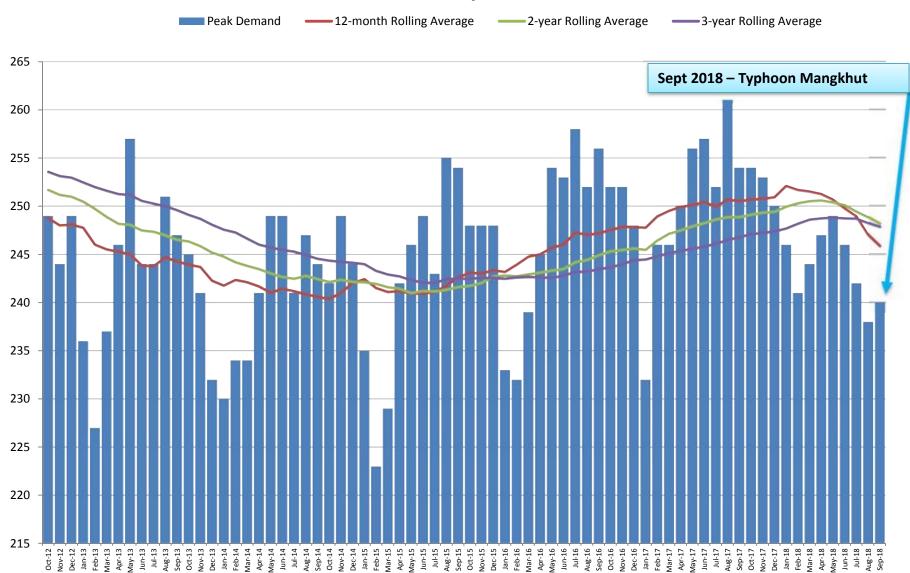
LEAC Update – Billing Illustrations

	@ Zero F	Rec	overy	@ 50% R	overy	@ Full Recovery			
	Effectiv	e 2	/1/19	Effective	e 2	/1/19	Effective 2/1/19		
KWH			1,000			1,000			1,000
Monthly Charge	15.00		15.00	15.00		15.00	15.00		15.00
Non-Fuel Energy Charge									
First 500 KWH	0.06955	\$	34.78	0.06955	\$	34.78	0.06955	\$	34.78
Over 500 KWH	0.08687	\$	43.44	0.08687	\$	43.44	0.08687	\$	43.44
Emergency Water-well charge	0.00279	\$	1.40	0.00279	\$	1.40	0.00279	\$	1.40
Insurance Charge		\$	-		\$	-		\$	-
Working Capital Fund Surcharge		\$	-		\$	-		\$	-
Roll-Back Credit		\$	-		\$	-		\$	-
Total Electric Charge before Fuel Recovery Charges		\$	94.61		\$	94.61		\$	94.61
Fuel Recovery Charge	0.154242		154.24	0.169659		169.66	0.185078		185.08
_ , , _ , , , , , , , , , , , , , , , ,		•	040.05		•	00400		•	070.00
Total Electric Charge		\$	248.85			264.26			279.68
Increase (Decrease) in Total Bill			<u>\$0.00</u>			<u>\$15.42</u>			<u>\$30.84</u>
% Increase (Decrease) in Total Bill			0.00%			6.20%			12.39%
% Increase (Decrease) in LEAC			0.00%			10.00%			19.99%
Cents/kWh		\$	0.2488		\$	0.2643		\$	0.2797

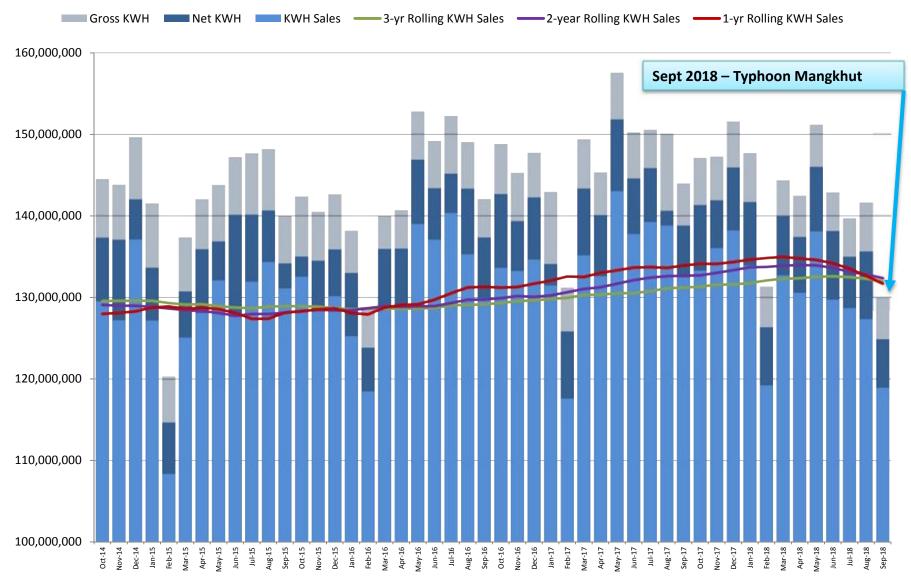




Historical Monthly Peak Demand Oct 2012 - Sept 2018

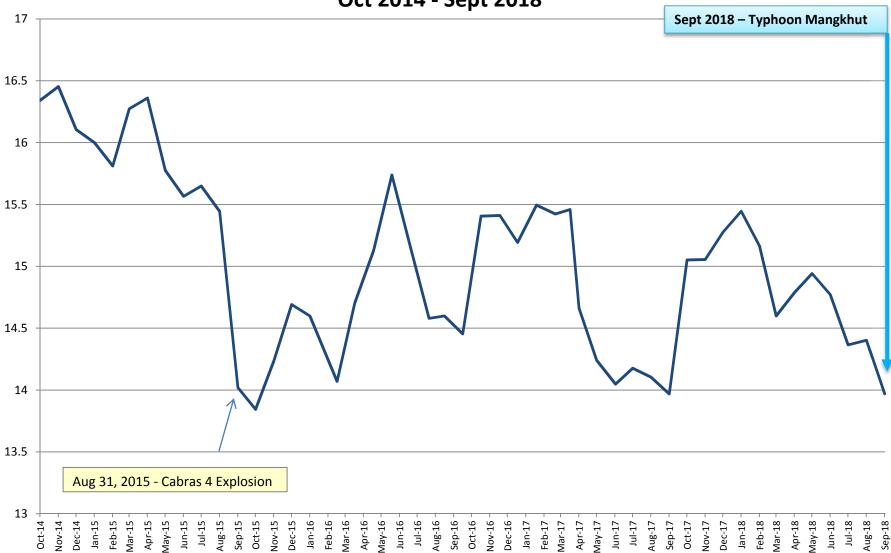


Historical KWH Sales Oct 2014 - Sept 2018



SYSTEM GROSS HEAT RATE (KWH/Gal) Oct 2014 - Sept 2018

Note: Sept 2018 KWH Generation from Solar Power Plant pending corrections from Sept 21 through 30 (meter malfunction).

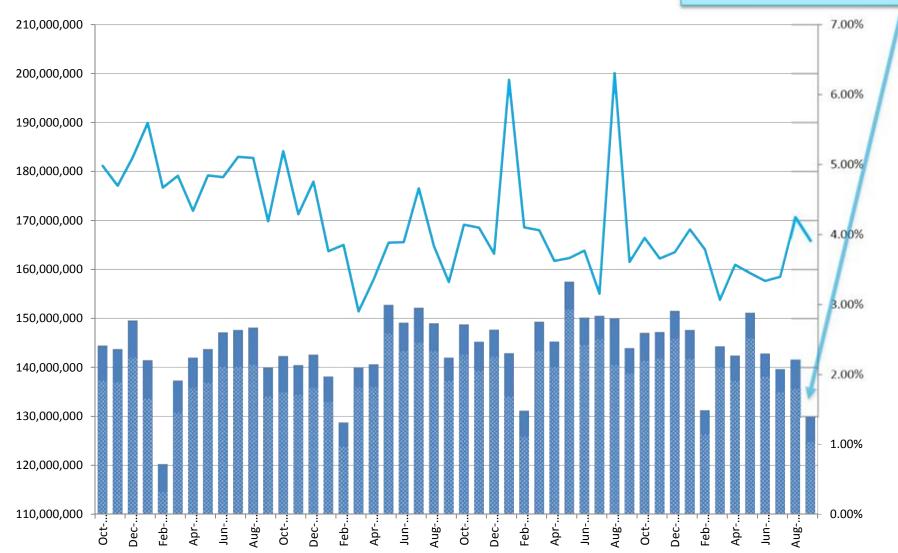


Gross and Net Generation (KWH) Oct 2014 - Sept 2018

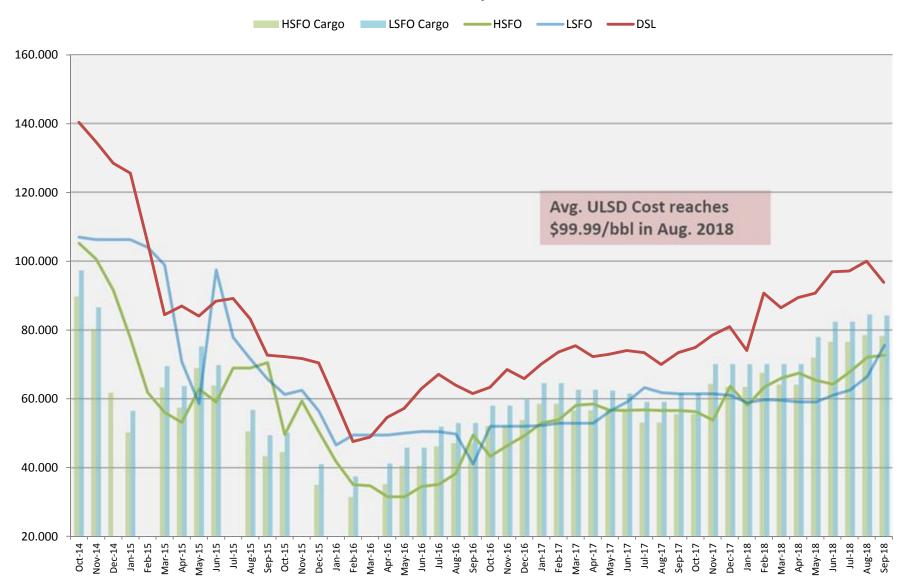
Gross KWH WWW Net KWH —— % Station Use

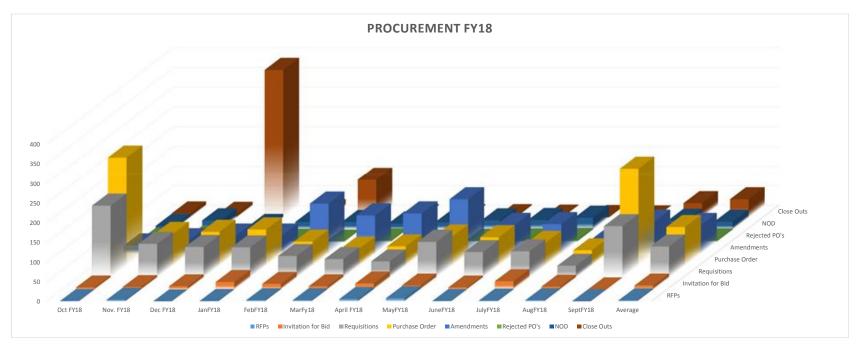
Note: Sept 2018 KWH Generation from Solar Power Plant pending corrections from Sept 21 through 30 (meter malfunction).

Sept 2018 – Typhoon Mangkhut

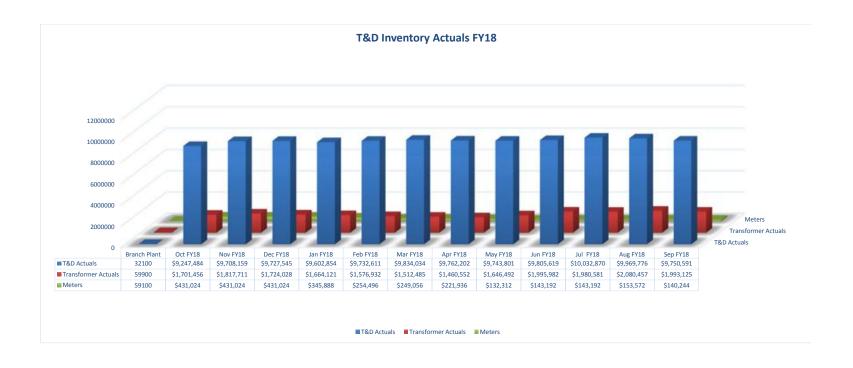


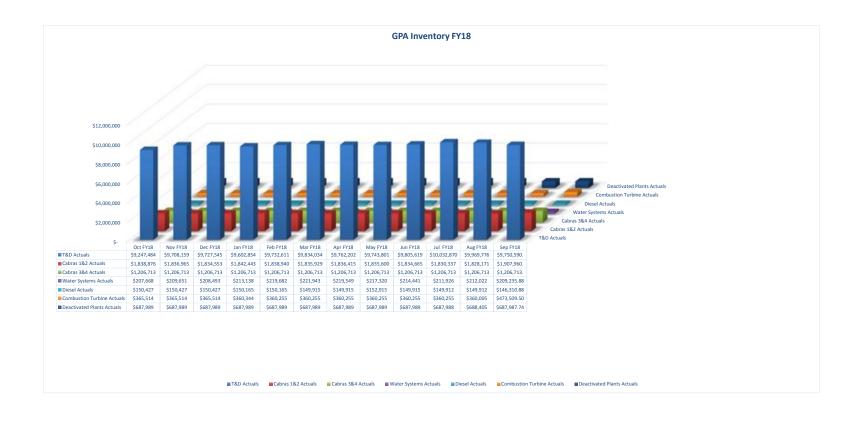
Fuel Cargo and Fuel Consumption Costs (\$/bbl) Oct 2014 - Sept 2018





	Oct FY18	Nov. FY18	Dec FY18	JanFY18	FebFY18	MarFy18	April FY18	MayFY18	JuneFY18	JulyFY18	AugFY18	SeptFY18	Average
RFPs	1	4	0	1	3	3	6	8	1	2	3	0	2.66666667
Invitation for Bid	5	6	8	19	14	8	15	10	5	21	7	0	9.83333333
Requisitions	183	86	78	77	55	47	41	91	65	67	30	131	79.25
Purchase Order	275	81	86	92	61	43	49	74	72	58	39	247	98.0833333
Amendments	21	34	46	46	127	97	102	138	73	75	32	81	72.6666667
Rejected PO's	4	9	0	2	0	3	0	2	3	4	4	4	2.91666667
NOD	9	23	9	19	19	15	18	23	24	30	24	22	19.5833333
Close Outs	10	9	374	16	96	3	3	3	2	1	0	36	46.0833333



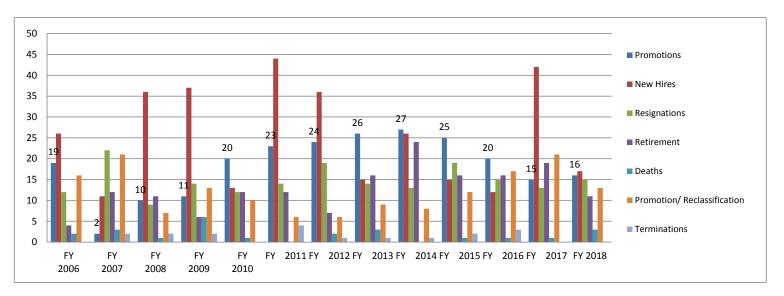


RECRUITMENT ANALYSIS

Fiscal Year	Promotions	New Hires	Resignations	Retirement	Deaths	Promotion/ Reclassifi- cation	Termina- tions	Total Author- ized FTE	Attrition Rate	Total Filled FTE at end of Fiscal Year	Percentage of Filled FTE at end of Fiscal Year
2006	19	26	12	4	2	16	0	584	3.3%	536	91.8%
2007	2	11	22	12	3	21	2	584	7.2%	510	87.3%
2008	10	36	9	11	1	7	2	592	4.5%	525	88.7%
2009	11	37	14	6	6	13	2	592	5.3%	534	90.2%
2010	20	13	12	12	1	10	0	592	4.7%	522	88.2%
2011	23	44	14	12	0	6	4	592	5.7%	536	90.5%
2012	24	36	19	7	2	6	1	568	5.4%	543	95.6%
2013	26	15	14	16	3	9	1	568	6.3%	524	92.3%
2014	27	26	13	24	0	8	1	568	7.3%	512	90.1%
2015	25	15	19	16	1	12	2	539	7.4%	489	90.7%
2016	20	12	15	16	1	17	3	510	7.2%	466	91.4%
2017	15	42	13	19	1	21	0	510	7.1%	476	93.3%
2018	16	17	15	11	3	13	0	510	6.1%	464	91.0%

Recruitment Analysis (FY 2018) ..1 of 2

as of 09/30/18



	FY												
	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Promotions	19	2	10	11	20	23	24	26	27	25	20	15	16
New Hires	26	11	36	37	13	44	36	15	26	15	12	42	17
Resignations	12	22	9	14	12	14	19	14	13	19	15	13	15
Retirement	4	12	11	6	12	12	7	16	24	16	16	19	11
Deaths	2	3	1	6	1	0	2	3	0	1	1	1	3
Promotion/ Reclassification	16	21	7	13	10	6	6	9	8	12	17	21	13
Terminations	0	2	2	2	0	4	1	1	1	2	3	0	0

TOTAL NO. OF EMPLOYEES	536	510	525	534	522	536	543	524	512	489	466	476	464
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Recruitment Analysis (FY 2018) .. 2 of 2

as of 09/30/18

GUAM POWER AUTHORITY HUMAN RESOURCES DIVISION STAFFING REPORT (FY 2018) AS OF SEPT 30, 2018

	B1	B2	С	D	Е	F	G	Н	1	(B1+H=K)
	ACTIVE	LAST	PROMOTE	PROM.	NEW	RESIGN/		CURR	LAST	TOTAL
<u>DIVISION</u>	<u>EMP</u>	<u>EMP</u>	/TRANS	RECLASS	HIRES	TERM	RETIRE	VAC	VAC	STAFFING
INTERNAL AUDIT/REVENUE PROTECTION	3	3	0	0	0	0	0	1	1	4
BOARD(10200)	2	2	0	0	0	0	0	0	0	2
GENERAL MANAGER (CUS) [10100]	0	0	0	0	0	0	0	0	0	0
GENERAL MANAGER (20500)	4	4	0	0	0	0	0	0	0	4
PUBLIC INFORMATION OFFICE	2	2	0	0	0	0	0	0	0	2
ASSIST GM-ENG/TECH SVCS (30500)	1	1	0	0	0	0	0	0	0	1
ASSISTANT GENERAL MGR (30800)	1	1	0	0	0	0	0	1	1	2
ASSISTANT GENERAL MGR (AGMO) 50900	2	2	0	0	0	0	0	0	0	2
STRAT PLANN & OPTNS RESEARCH DIV	9	9	0	0	0	0	0	2	2	11
FACILITIES	9	9	0	0	0	0	0	0	0	9
HUMAN RESOURCES	8	8	1	0	0	0	0	2	2	10
CUSTOMER SERVICES	38	36	1	0	1	0	0	2	4	40
INFORMATION TECHNOLOGY	15	15	0	0	0	0	0	1	1	16
FINANCE	40	41	0	0	0	0	0	6	5	46
PROCUREMENT	21	21	0	0	0	0	0	1	1	22
TRANSPORTATION	11	11	0	0	0	0	0	0	0	11
SAFETY	5	5	0	0	0	0	0	2	2	7
PLANNING & REG	8	8	0	0	0	0	0	0	0	8
ENGINEERING	37	38	0	0	0	0	1	2	1	39
GENERATION	128	130	0	0	0	l o	2	9	7	137
TRANSMISSION/DISTRIBUTION	98	97	2	0	2	1	0	12	13	110
POWER SYSTEM CONTROL CENTER	22	22	0	0	0	0	0	5	5	27
	464	465	4	0	3	1	3	46	45	510
JOBS/SCSEP/GETP PARTICIPANTS	2	2								2
WORK EXPERIENCE PROGRAM	4	4								
APPRENTICESHIP PROGRAM	0	0								0
SUMMER ENGINEERING INTERNS	0	1								0
TEMPORARY (P.L. 34-32)	1	1								1
GRAND TOTAL WORKFORCE:	471	473	4	0	3	1	3	46	45	513

FTE Count per FY18 FMP: 510

Current vacancies adjusted to reflect FTE of 510

Staffing Report as of September 30, 2018 - PREPARED BY: J.Aguigui

 $^{^{\}star\star}\, \text{JOBS} = \text{Job Opportunities and Basic Skills (individuals under the Public Health assistance program)}$

 $^{^{\}star\star}\,\text{GETP} = \text{Guam Employment \& Training Program (individuals under the Public Health assistance program)}$

^{**} SCSEP = Senior Community Service Employment Program

 $^{^{\}star\star}$ APPRENTICESHIP TRAINING PROGRAM - Generation, PSCC and T&D combined total

^{**} JOBS/SCSEP/GETP and Apprentice program participants are not included in the total annual budgeted FTE (Full-Time Employee) count.

^{**} P.L. 34-32 -Temporary employee(s)

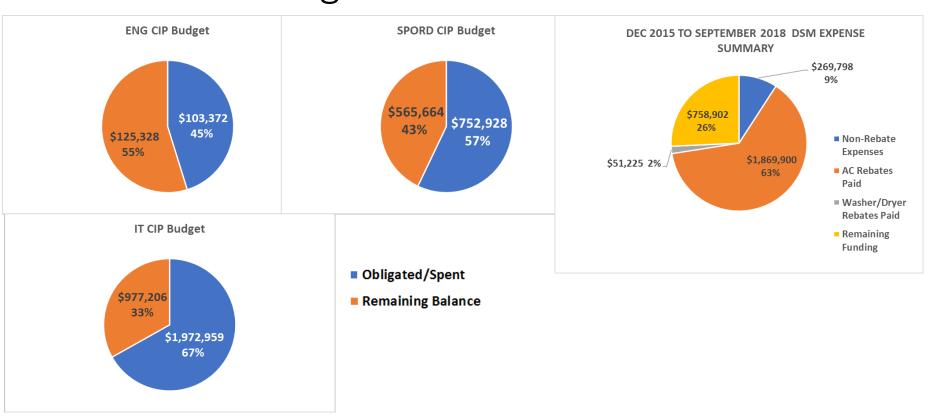
E&TS Divisional Report Summary

October 2018 CCU Board Meeting

Contents

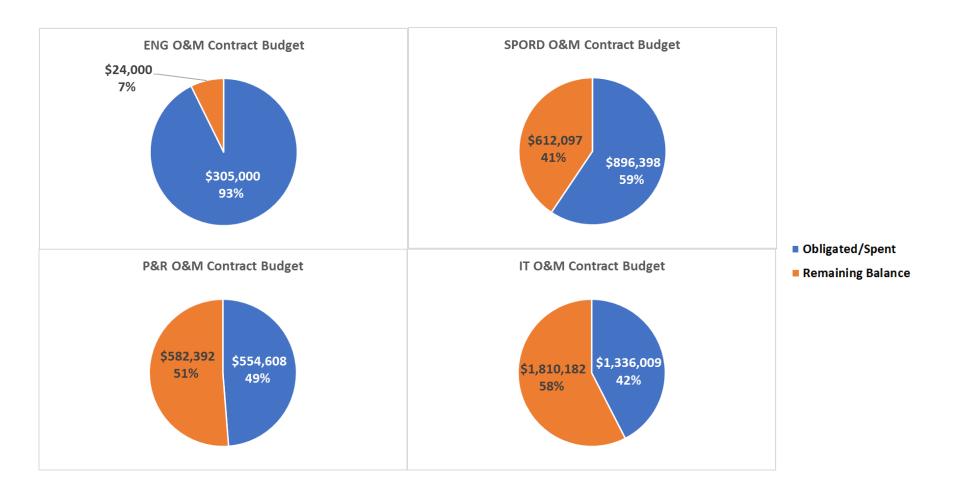
- E&TS Budget Execution Performance
 - O&M Contract Budget
 - CIP Budget
 - DSM Budget
- Environmental Compliance (SPCC and BMP Inspections)

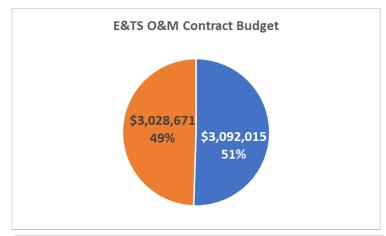
E&TS CIP Budget Execution Performance

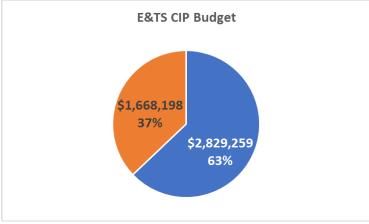


Major Contracts: Non-O&M/Non-CIP Budget

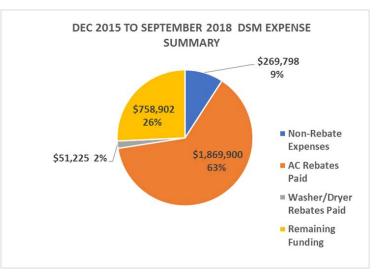
Major Contracts (Non-O&M Budget)	Annual Contract Amount		Actuals		Balance	
Aggreko Contract (FY 2018)	\$	11,751,171	\$	11,672,952	\$	78,219
Fuel Contracts (FY 2018)	\$	244,155,786	\$	221,162,142	\$	22,993,644
MEC IPP (Piti 8&9) (FY 2018)	\$	31,909,347	\$	31,891,689	\$	17,658
NRG Contract (Renewable) (FY-2018)	\$	10,170,682	\$	9,181,849	\$	988,833
Total	\$	297,986,986	\$	273,908,631	\$	24,078,354
DSM (Multi-Year Budget) (2015-2021)	\$	2,949,824	\$	2,190,923	\$	758,902







E&TS Budget Execution Summary



FY 2018 Procurement Status

Current Type			Current Status				Planned					
Business Unit	RFP	Bid	Multistep Bid	Total	Resolicited	QBL Established	Evaluation Completed	AWORD /NITD	RFP	Bid	Multistep Bid	Total
SPORD	3		4	7		1	2	3	6	7	1	14
Engineering	5	31	2	38		7	32	29	1	3		4
SPORD/Engineering		1		1						4		4
IT	2	3	2	7	2		1	0	3	4	0	7
P&R	3			3			2				1	1
									·			
Total	13	35	8	56	2	8	37	32	10	18	2	30

Environmental Compliance

P&R Inspections Status Ending September 30, 2018

Inspection Type	Organization Responsibility	Violations Not Remediated	Number
		New Violation Notifications Issued	6
Spill Prevention,	Generation	Remediations Past Due	31
Control, and		Remediations Not Past Due	0
Countermeasure		New Violation Notifications Issued	3
(SPCC)	T&D	Remediations Past Due	2
		Remediations Not Past Due	0
Doot Management		New Violation Notifications Issued	0
Best Management	Generation	Remediations Past Due	5
Practices (BMPs)		Remediations Not Past Due	1

- SPCC rule purpose is to help facilities prevent oil discharges into navigable waters or adjoining shorelines
- BMP refers to a type of auxiliary pollution controls in the fields of industrial wastewater control and municipal sewage control, storm water management, and wetland management



GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN P O BOX 2977, AGANA, GUAM 96932-2977 Telephone: (671) 648-3066 Fax: (671) 648-3168

GUAM POWER AUTHORITY FINANCIAL STATEMENT OVERVIEW August 2018

Attached are the financial statements and supporting schedules for the month and fiscal year ended August 31, 2018.

Summary

The increase in net assets for the month ended was \$0.8 million as compared to the anticipated net increase of \$0.5 million projected at the beginning of the year. The total kWh sales for the month were 8.44% less than projected and non-fuel revenues were \$1.1 million less than the estimated amount. O & M expenses for the month were \$5.9 million which was \$0.5 million less than our projections for the month. Other expenses for the month such as interest expense, IPP costs, (net of interest income and other income) totaled to \$3.2 million, which was \$0.8 million less than the projected amounts. There were no other significant departures from the budget during the period.

Analysis

Description	Previous Month	Current Month	Target	
Quick Ratio	2.48	2.62	2	
Days in Receivables	39	38	52	
Days in Payables	29	20	30	
LEAC (Over)/Under	\$8,422,674	\$7,313,081	\$8,722,838	
Recovery Balance -YTD				
T&D Losses	5.03%	5.08%	<7.00%	
Debt Service Coverage	1.80	1.78	1.75	
Long-term equity ratio	17%	17%	30 – 40%	
Days in Cash	172	199	60	

The Quick Ratio has been a challenge for GPA historically. However, over the last two fiscal years, the influx of cash from insurance proceeds continued to improve this ratio. GPA has current obligations of approximately \$64 million and approximately \$168 million in cash and current receivables. Debt Service Coverage ratio is calculated using the methodology in use before the Fiscal Year 2002 change in accounting practice.

Financial Statements August 2018

Significant Assumptions

The significant assumptions in the financial statements are as follows:

- > Accrual cutoff procedures were performed at month end
- > An inventory valuation is performed at year-end only
- > Accounts Receivable includes accruals based on prior months' usage.

Prepared by:

Reviewed by:

Approved by:

Lenora M. Sanz Controller

Chief Financial Officer

John Benavente, P.E. General Manager

GUAM POWER AUTHORITY (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM) Statements of Net Position August 31, 2018 and September 30, 2017

	Unaudited	Audited	Change from
	August	September	Sept 30
	2018	2017	2017
ASSETS AND DEFERRED OUTFLOWS OF RESOURCES			
Current assets:			
Cash and cash equivalents:			
Held by trustee for restricted purposes:	45 200 704	10.001.070	(2.752.000)
Interest and principal funds Bond indenture funds	15,309,791 50,993,988	18,061,879 56,907,535	(2,752,088) (5,913,547)
Held by Guam Power Authority:	30,993,900	30,907,333	(5,515,547)
Bond indenture funds	128,395,658	132,579,889	(4,184,231)
Self insurance fund-restricted	19,257,186	19,251,372	5,814
Energy sense fund	1,141,191	1,074,491	66,700
Total cash and cash equivalents	215,097,814	227,875,166	(12,777,352)
'			
Accounts receivable, net	36,497,720	77,826,132	(41,328,412)
Accounts receivable, flet	30,491,120	17,020,132	(41,320,412)
Total current receivables	36,497,720	77,826,132	(41,328,412)
Materials and supplies inventory	12,838,914	11,989,745	849,169
Fuel inventory	61,501,478	52,387,369	9,114,109
Prepaid expenses	1,940,395	629,586	1,310,809
Total current assets	327,876,321	370,707,998	(42,831,677)
Utility plant, at cost:			
Electric plant in service	1,059,334,176	1,038,121,362	21,212,814
Construction work in progress	25,299,311	18,480,173	6,819,138
Total	1,084,633,487	1,056,601,535	28,031,952
Less: Accumulated depreciation	(595,795,575)	(561,829,334)	(33,966,241)
Total utility plant	488,837,912	494,772,201	(5,934,289)
Other non-current assets:			
Investment - bond reserve funds held by trustee	48,567,702	48,576,863	(9,161)
Unamortized debt issuance costs	2,527,115	4,267,305	(1,740,190)
Total other non-current assets	51,094,817	52,844,168	(1,749,351)
Total other non-current assets	31,094,017	32,044,100	(1,749,331)
Total assets	867,809,050	918,324,367	(50,515,317)
Deferred outflow of resources:			
Deferred fuel revenue	7,313,081	16,751,048	(9,437,967)
Unamortized loss on debt refunding	27,322,802	11,076,064	16,246,738
Pension	8,698,853	8,698,853	(146.000)
Unamortized forward delivery contract costs	491,278	637,358	(146,080)
Total deferred outflows of resources	43,826,014	37,163,323	6,662,691
	911,635,064	955,487,690	(43,852,626)

GUAM POWER AUTHORITY (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM) Statement of Net Position, Continued August 31, 2018 and September 30, 2017

	Unaudited August 2018	Audited September 2017	Change from Sept 30 2017
LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND N	ET POSITION		
Current liabilities:			
Current maturities of long-term debt	1,630,000	1,780,000	(150,000)
Current obligations under capital leases	13,892,874	23,330,193	(9,437,319)
Accounts payable			
Operations	21,734,066	56,723,139	(34,989,073)
Others	2,666,918	7,597,801	(4,930,883)
Accrued payroll and employees' benefits	1,577,098	1,546,860	30,238
Current portion of employees' annual leave	2,070,918	2,045,201	25,717
Interest payable	12,347,409	15,065,830	(2,718,421)
Customer deposits	8,167,793	8,209,228	(41,435)
Total current liabilities	64,087,076	116,298,252	(52,211,176)
Regulatory liabilities:			
Provision for self insurance	19,550,977	19,550,977	0
Total regulatory liabilities	19,550,977	19,550,977	0
Long term debt, net of current maturities	605,043,958	590,568,862	14,475,096
Obligations under capital leases, net of current portion	12,768,685	24,428,832	(11,660,147)
Net Pension liability	81,951,032	85,875,217	(3,924,185)
DCRS sick leave liability	4,008,397	4,008,397	0
Employees' annual leave net of current portion	1,086,456	1,086,456	0
Customer advances for construction	385,293	369,180	16,113
Total liabilities	788,881,874	842,186,173	(53,304,299)
Deferred inflows of resources:			
Unearned forward delivery contract revenue	1,800,721	2,336,071	(535,350)
Pension	788,894	788,894	0
Total deferred inflows of resources	2,589,615	3,124,965	(535,350)
Commitments and contigencies			
Net Position:			
Net investment in capital assets	(45,321,207)	(40,220,468)	(5,100,739)
Restricted	33,866,559	15,232,832	18,633,727
Unrestricted	131,618,222	135,164,187_	(3,545,965)
Total net position	120,163,574	110,176,552	9,987,022
	911,635,064	955,487,690	(43,852,626)

GUAM POWER AUTHORITY (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM Statement of Revenues, Expenses and Changes in Net Assets

				Eleven Mo Ende		
	Augus		% of	August		% of
	Unaudited	Audited	change	Unaudited	Audited	change
	2018	2017	Inc (dec)	2018	2017	Inc (dec)
D						
Revenues	00.040.074	04 404 540	-	0.47.004.004	004 004 000	45
Sales of electricity Miscellaneous	32,643,674	31,191,516 293.607	5 (27)	347,231,234	301,304,326 2,141,540	15
Total	214,456 32,858,130	31,485,123	4	2,023,100 349,254,334	303,445,866	<u>(6)</u> 15
Total	32,030,130	31,400,123	4	349,234,334	303,443,600	15
Bad debt expense	(97,419)	(93,433)	4	(963,253)	(987,363)	(2)
Total revenues	32,760,711	31,391,690	$\frac{4}{4}$ —	348,291,082	302,458,503	15
1		2 1,00 1,000		0.10,20.,002		
Operating and maintenance expenses						
Production fuel	19,602,715	16,947,305	16	198,934,230	150,529,481	32
Other production	1,378,498	2,066,709	(33)	15,403,114	14,554,141	<u>6</u>
	20,981,213	19,014,014	<u>10</u>	214,337,344	165,083,622	<u>30</u>
		_	_	_	_	
Depreciation	3,146,207	3,718,993	(15)	35,320,567	43,460,200	(19)
Energy conversion cost	1,378,073	1,790,599	(23)	16,138,059	18,166,067	(11)
Transmission & distribution	1,033,595	1,058,314	(2)	11,839,468	10,763,156	10
Customer accounting	556,229	419,085	33	4,938,192	3,828,178	29
Administrative & general	2,894,784	2,807,312	<u>3</u>	28,413,623	23,774,675	<u>20</u>
Total operating and maintenance expenses	29,990,101	28,808,317	<u>4</u>	310,987,253	265,075,898	<u>17</u>
Operating income	2,770,610	2,583,373	<u>z</u>	37,303,829	37,382,605	<u>(0)</u>
Other income (expenses)						
Interest income	372,698	166,469	124	2,736,096	1,375,513	99
Interest expense and amortization	(2,538,375)	(2,765,685)	(8)	(29,120,559)	(31,082,641)	(6)
Bond issuance costs	67,464	76,827	(12)	(1,776,737)	845,097	(310)
Assets written off	0	0		0	0	
Allowance for funds used during construction	123,910	273,825	(55)	1,563,317	3,403,305	(54)
Other expense	(4,291)	(233,550)	0	(835,101)	(768,913)	<u>9</u>
Total other income (expenses)	(1,978,594)	(2,482,114)	(20)	(27,432,984)	(26,227,639)	<u>5</u>
Income (loss) before capital contributions	792,016	101,259	682	9,870,845	11,154,966	(12)
(,,		, 200		-, 0,0 .0	, ,	· -/
Capital contributions	13,503	101,406	0	116,175	144,712	(20)
Increase (decrease) in net assets	805,519	202,665	297	9,987,020	11,299,678	<u>(12)</u>
Total net assets at beginning of period (restated)	119,358,058	72,919,843	<u>64</u>	110,176,557	61,822,830	<u>78</u>
Total net assets at end of period	120,163,577	73,122,508	<u>64</u>	120,163,577	73,122,508	<u>64</u>

GUAM POWER AUTHORITY (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM) Statements of Cash Flows Period Ended August, 2018

	Month Ended 8/31/2018	YTD Ended 8/31/2018
Increase(decrease) in cash and cash equivalents		
Cash flows from operating activities:		
Cash received from customers	\$33,722,421	\$ 347,657,761
Cash payments to suppliers and employees		
for goods and services	39,686,692	338,773,279
Net cash provided by operating activities	(\$5,964,271)	8,884,482
Cash flows from investing activities:		
Interest and dividends on investments and		
bank accounts	372,698	2,736,096
Net cash provided by investing activities	372,698	2,736,096
Cash flows from non-capital financing activities		
Proceeds from Cabras 3&4 insurance claims	-	41,844,342
Interest paid on short term debt	(8,805)	(75,890)
Provision for self insurance funds		(5,814)
Net cash provided by noncapital financing activities	(8,805)	41,762,639
Cash flows from capital and related financing activities		
Acquisition of utility plant	(1,837,226)	(29,386,276)
Principal paid on bonds and other long-term debt	-	(3,550,000)
Interest paid on bonds(net of capitalized interest)	123,910	(27,213,969)
Interest paid on capital lease obligations	(196,229)	(2,985,803)
Interest & principal funds held by trustee	(2,484,893)	2,752,088
Reserve funds held by trustee	(37,108)	9,161
Bond funds held by trustee	(17,678)	5,913,547
Principal payment on capital lease obligations	(1,947,869)	(21,097,466)
Grant from DOI/FEMA	13,503	116,175
Debt issuance costs/loss on defeasance	(333,577)	17,875,096
Net cash provided by (used in) capital and related	(0.747.400)	(55.505.445)
financing activities	(6,717,166)	(57,567,447)
Net (decrease) increase in cash and cash equivalents	(12,317,544.81)	(4,184,231)
Cash and cash equivalents, beginning	140,713,203	132,579,889
Cash and cash equivalents-Funds held by GPA, August 31, 2018	\$ 128,395,658	\$ 128,395,658

GUAM POWER AUTHORITY (A COMPONENT UNIT OF THE GOVERNMENT OF GUAM) Statements of Cash Flows, continued Period Ended August, 2018

Period Ended August,	2018	
	Month Ended 8/31/2018	YTD Ended 8/31/2018
Reconciliation of operating earnings to net cash provided by operating activities:		
Operating earnings net of depreciation expense		
and excluding interest income	\$2,770,610	\$37,303,829
Adjustments to reconcile operating earnings to net cash		
provided by operating activities:		
Depreciation and amortization	3,146,207	35,320,567
Other expense	63,173	(2,611,838)
(Increase) decrease in assets:		
Accounts receivable	959,800	(515,930)
Materials and inventory	81,923	(849,169)
Fuel inventory	(5,524,368)	(9,114,109)
Prepaid expenses	967,869	(1,310,809)
Unamortized debt issuance cost	23,667	1,740,190
Deferred fuel revenue	1,109,593	9,437,967
Unamortized loss on debt refunding	229,166	(16,246,738)
Unamortized forward delivery contract costs	13,280	146,080
Increase (decrease) in liabilities:		
Accounts payable-operations	(10,161,420)	(34,989,073)
Accounts payable-others	(559,181)	(4,997,583)
Accrued payroll and employees' benefits	380,282	30,238
Net pension liability	(298,265)	(3,924,185)
Employees' annual leave	(12,551)	25,717
Customers deposits	894,612	(41,435)
Customer advances for construction	-	16,113
Unearned forward delivery contract revenue	(48,668)	(535,350)
Net cash provided by operating activities	(\$5,964,271) <u>\$</u>	8,884,482

Guam Power Authority Financial Analysis August 31, 2018

24,400,984

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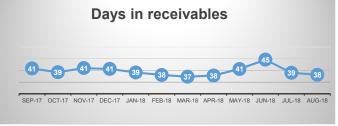
A B C D E	Quick Ratio Reserve Funds Held by GPA Current Accounts Receivable Total Cash and A/R (A+B) Total Current Liabilities Quick Ratio (F/G)	128,395,658 39,378,379 167,774,037 64,087,076 2.62
A B C D E	Days in Receivables FY 18 Moving 12 MosActual No. of Days Average Revenues per day (A/B) Current Accounts Receivable Days in Receivables (D/C)	377,000,962 365 1,032,879 39,378,379 38
A B C	<u>Days in Payables</u> FY 18 Moving 12 Months-Actual No. of Days Average Payables per day (A/B)	435,895,481 365 1,194,234

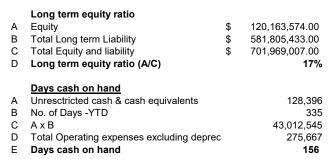
Current Accounts Payables

Days in Payables (D/C)

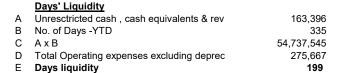
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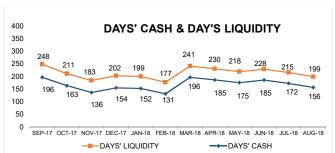












GPA 302 18-Sep-18

GUAM POWER AUTHORITY ACCRUED REVENUE AUGUST 2018

			HE MON	TH ENDED T		ONTHS ENDED
		2018		2017	2018	2017
KWH SALES:						
Residential		39,748,		44,434,719	458,139,237	464,844,586
Small Gen. Non Demand		6,737,		7,347,440	75,290,906	76,877,608
Small Gen. Demand		15,283,		16,488,257	170,586,991	174,541,517
Large General		24,724,		27,038,013	283,795,009	289,141,197
Independent Power Produ	cer	30,		57,754	450,006	927,237
Private St. Lights		33,		33,324	368,123	415,876
	Sub-total	86,558,	130	95,399,508	988,630,272	1,006,748,022
Government Service:						
Small Non Demand		1,205,		1,243,487	13,237,197	12,656,139
Small Demand		7,641,		8,147,386	85,863,776	88,794,233
Large		6,179,		6,520,699	68,776,531	68,404,520
Street Lighting		842,		877,130	8,311,252	8,817,604
Sub-total		15,868,		16,788,702	176,188,757	178,672,497
Total		102,426,		112,188,210	1,164,819,030	1,185,420,519
U. S. Navy		24,921,	140	26,608,721	283,298,305	291,679,581
GRAND TOTA	AL	127,348,	076	138,796,930	1,448,117,335	1,477,100,100
REVENUE:						
Residential		9,971,	178	9,762,810	108,487,456	91,714,657
Small Gen. Non Demand		1,962,		1,902,660	20,885,432	18,256,735
Small Gen. Demand		4,192,		3,964,157	44,361,361	38,377,244
Large General		6,427,		6,028,539	68,748,114	58,535,001
Independent Power Produ	cor		924	14,804	108,718	193,955
Private St. Lights	CCI	,	189	25.094	282,647	281,596
Tilvate St. Lights	Sub-total	22,587,		21,698,063	242,873,729	207,359,188
Government Service:	oub total	22,001,	100	21,000,000	212,070,720	201,000,100
Small Non Demand		366,	623	332,325	3,822,167	3,179,930
Small Demand		2,213,		2,052,253	23,435,788	20,779,787
Large		1,733,		1,573,445	18,172,081	15,404,285
Street Lighting		499,		516,047	5,079,845	5,001,887
Caroot Lighting	Sub-total	4,812,		4,474,070	50,509,881	44,365,889
	Total	27,400,		26,172,133	293,383,609	251,725,076
U. S. Navy	Total	5,243,		5,019,382	53,847,624	49,579,251
GRAND TOTAL		32,643,	674	31,191,516	347,231,234	301,304,327
ON THE TOTAL		02,040,	014	01,101,010	047,201,204	001,004,027
NUMBER OF CUSTOMERS:		44		40.000	44.047	10.105
Residential		,	005	43,969	44,017	43,165
Small Gen. Non Demand		,	185	4,134	4,158	4,061
Small Gen. Demand			984	981	985	1,001
Large General			118	115	119	119
Independent Power Produ	cer		2	3	2	2
Private St. Lights			525	527	529	532
	Sub-total	49,	819	49,729	49,809	48,879
Government Service:						
Small Non Demand			683	678	686	693
Small Demand			354	351	351	339
Large			47	45	47	44
Street Lighting			614	297	477	162
	Sub-total		698	1,371	1,561	1,238
	Total	51,	517	51,100	51,370	50,117
US Navy			1	1	1	1
		51,	518	51,101	51,371	50,118

GPA403 18-Sep-18

GUAM POWER AUTHORITY ACCRUED REVENUE

	мс	TWELVE ONTHS ENDING	AUG 20	GUST 018	JULY 2018			JUNE 2018		MAY 2018		APRIL 2018		MARCH 2018	FE	EBRUARY 2018		UARY 018		EMBER 2017	١	NOVEMBER 2017	0	OCTOBER 2017	SEI	PTEMBER 2017
KWH SALES:																	_									
Residential		499,630,253	39.	,748,314	41.361.	122		42.056.621		44.782.019		41.394.961		41,541,824		36.809.815	42	,067,765		3.307.944		43,386,853		41,682,000		41,491,015
Small General Non Demand		82,312,998		,737,467	6.743.	157		6.840.318		7,216,684		6.694.385		6,976,607		6.154.115		,844,713		6,956,278		7,060,041		7,067,142		7,022,092
Small General Demand		186,096,399		.283.605	15,161,			15,360,000		16,316,998		15.390.268		15.917.309		14,164,319		.562.774		5,848,505		15,789,397		15,792,127		15,509,408
Large General		309,227,043		,724,982	25,339,			25,263,128		26,377,222		25,681,619		26,155,199		23,674,407		,242,185		7,485,887		26,267,661		26,583,141		25,432,034
Private Outdoor Lighting		444,655	,	33,511		288		37,088		34,126		27,531		32,791		32,408		32,358		35,129		35,042		33,851		76,532
Independent Power Producer		484,592		30.251		088		25,238		26,295		27,405		28.536		28,976		27,011		40,140		93.823		92,244		34,586
Sub-Total		1,078,195,938	86	,558,130	88,669,			89,582,394		94,753,344		89,216,169		90,652,265		80,864,040	gr	,776,805		3,673,883		92,632,817		91,250,505		89,565,666
Government Service:		988,630,272	00,	,000,100	00,000,	J_U		05,002,054		34,700,044		05,210,105		30,002,200		00,004,040	-	,,,,,,,,,,		,0,010,000		32,002,011		31,200,000		03,000,000
Small Non Demand		14.483.303	1	.205.730	1.128.	046		1.157.839		1.224.286		1.180.911		1.193.794		1.119.571	4	,248,251		1.272.026		1,255,131		1.251.612		1.246.106
Small Demand		93,948,144		,641,330	7,182,			7,404,715		8,098,401		7,720,850		7,889,205		7,377,578		,102,981		8,063,549		8,098,974		8,283,218		8,084,368
Large		75,269,980		,179,381	5,707,			5,896,149		6,622,597		6,142,309		6,226,210		5,905,830		,315,619		6,812,255		6,550,623		6,418,254		6,493,449
Street Lighting (Agencies)		9,008,255		842,364	903.			795,661		761,901		699,601		743,499		669,689	•	716,067		697,921		668,464		812,949		697,002
Sub-Total		192.709.682		.868.805	14.921.			15.254.364		16.707.185		15.743.671		16.052.709		15,072,669	16	,382,918		6,845,750		16.573.193		16,766,033		16.520.925
Total		1,270,905,620		,426,935	103,591,			104,836,757		111,460,529		104,959,840		106,704,974		95,936,708		,159,724		0,519,633		109,206,010		108,016,537		106,086,591
U.S. Navy		310,204,625		,921,140	25,089,			24,891,007		26,624,376		25,605,624		25,988,485		23,304,608		,722,147		28,067,673		26,837,883		25,245,420		26,906,320
•																										
Grand Total		1,581,110,246	127,	,348,076	128,681,	323	•	129,727,764		138,084,906		130,565,464		132,693,459		119,241,316	133	,881,870	1	88,587,306		136,043,893	•	133,261,957	1	132,992,911
REVENUE:																										
Residential	\$	117,374,776	\$ 9.	,971,178	10,379,	963	\$	10,487,819	\$	11,371,498	\$	10,082,308 \$	5	10,154,660	\$	9,633,432	\$ 8	,985,179	\$	9,238,911	\$	9,263,463	\$	8,919,044 \$	5	8,887,320
Small General Non Demand	\$	22,669,430	\$ 1,	,962,561	1,975,	429	\$	1,969,294	\$	2,127,563	\$	1,903,541 \$	5	1,988,097	\$	1,869,658	\$ 1	,741,922	\$	1,765,223	\$	1,789,263	\$	1,792,881 \$	5	1,783,997
Small General Demand	\$	48,053,633	\$ 4,	,192,538	4,181,	623	\$	4,150,658	\$	4,513,787	\$	4,108,079 \$	5	4,266,730	\$	4,006,949	\$ 3	,714,258	\$	3,769,415	\$	3,699,298	\$	3,758,026 \$	5	3,692,273
Large General	\$	74,391,173	\$ 6,	,427,049	6,510,	707	\$	6,533,909	\$	6,798,955	\$	6,399,879 \$	5	6,565,683	\$	6,086,686	\$ 5	,762,313	\$	6,067,740	\$	5,793,817	\$	5,801,375 \$	5	5,643,059
Private Outdoor Lighting	\$	308,008	\$	26,189	26,	302	\$	27,542	\$	26,776	\$	22,912 \$	5	25,785	\$	25,733	\$	25,133	\$	25,553	\$	25,471	\$	25,250 \$	5	25,361
Independent Power Producer	\$	125,795	\$	7,924	9,	619	\$	6,601	\$	7,068	\$	7,057 \$	5	7,406	\$	7,969	\$	6,029	\$	9,249	\$	20,053	\$	19,744 \$	5	17,076
Sub-Total	\$	262,922,815	\$ 22,	,587,439	23,083	643	\$	23,175,823	\$	24,845,648	\$	22,523,776 \$	5	23,008,362	\$	21,630,428	\$ 20	,234,834	\$	20,876,091	\$	20,591,366	\$	20,316,320 \$	5	20,049,087
Government Service:																										
Small Non Demand	\$	4,155,245	\$	366,623	343,	795	\$	354,533	\$	372,707	\$	350,949 \$	5	356,541	\$	335,126	\$	332,434	\$	341,017	\$	334,963	\$	333,478 \$	5	333,079
Small Demand	\$	25,486,080	\$ 2,	,213,718	2,081,	391	\$	2,159,463	\$	2,323,025	\$	2,164,585 \$	5	2,224,973	\$	2,094,220	\$ 2	,016,922	\$	2,046,340	\$	2,043,720	\$	2,067,433 \$	5	2,050,292
Large	\$	19,747,161	\$ 1,	,733,549	1,609,	173	\$	1,667,786	\$	1,840,797	\$	1,676,200 \$	5	1,707,269	\$	1,628,297	\$ 1	,525,771	\$	1,652,805	\$	1,583,988	\$	1,546,446 \$	5	1,575,080
Street Lighting (Agencies)	\$	5,516,654	\$	499,032	568,	447	\$	477,183	\$	477,272	\$	452,952 \$	5	455,729	\$	439,995	\$	427,482	\$	416,951	\$	419,351	\$	445,451 \$		436,808
Sub-Total	\$	54,905,140	\$ 4,	,812,921	4,602	806	\$	4,658,965	\$	5,013,801	\$	4,644,687 \$	5	4,744,512	\$	4,497,638	\$ 4	,302,609	\$	4,457,113	\$	4,382,022	\$	4,392,807 \$	5	4,395,259
Total	\$	317,827,955	\$ 27,	,400,361	27,686	449	\$	27,834,788	\$	29,859,448	\$	27,168,463 \$	5	27,752,874	\$	26,128,065	\$ 24	,537,443	\$	25,333,204	\$		\$	24,709,127 \$	5	24,444,346
U.S. Navy	\$	59,173,007	\$ 5,	,243,314	5,217	194	\$		\$	5,005,555	\$	5,623,411 \$	•	5,202,943		4,155,974			\$	4,642,130			\$	4,851,893 \$		5,325,383
Grand Total	s	377.000.962	¢ 32	.643.674	32,903,	643	e	32,452,830	\$	34,865,003	e	32,791,874 \$		32,955,817	•	30,284,040		,570,546		9,975,334	•	29,227,453	e	29,561,020 \$		29,769,728
	•	077,000,002	V 02,	,040,074	02,500,	040	•	02,402,000	•	04,000,000	•	02,731,074 	•	02,000,011	•	00,204,040	v	,010,040	•	.5,570,004	•	10,111,400	•	25,001,020 ψ		23,703,720
NUMBER OF CUSTOMERS:																										
Residential		44,014		44,005		003		44,074		44,086		43,991		44,065		43,995		44,119		43,898		43,996		43,950		43,991
Small General Non Demand		4,156		4,185		183		4,173		4,172		4,183		4,154		4,153		4,142		4,129		4,131		4,134		4,127
Small General Demand		984		984		982		984		988		988		987		991		981		981		982		982		980
Large General		118		118		119		119		119		119		119		118		119		118		117		119		116
Private Outdoor Lighting		529		525		531		532		533		536		526		527		527		530		527		530		526
Independent Power Producer		2		2		2		2		2		2		2		2		2		3		3		3		3
Sub-Total		49,804		49,819	49,	820		49,884		49,900		49,819		49,853		49,786		49,890		49,659		49,756		49,718		49,743
Government Service:																										
Small Non Demand		685		683		690		694		691		692		689		684		686		679		678		676		675
Small Demand		351		354		351		351		350		350		350		351		350		350		354		351		353
Large		47		47		47		47		47		47		47		47		47		47		47		46		45
Street Lighting (Agencies)		462		614		612		559		526		513		479		421		389		378		378		377		297
Sub-Total		1,545		1,698		700		1,651		1,614		1,602		1,565		1,503		1,472		1,454		1,457		1,450		1,370
Total		51,349		51,517	51,	520		51,535		51,514		51,421		51,418		51,289		51,362		51,113		51,213		51,168		51,113
U.S. Navy		1		1		1		1		1		1		1		1		1		1		1		1		1
Grand Total		51,350		51,518	51,	521		51,536		51,515		51,422		51,419		51,290		51,363		51,114		51,214		51,169		51,114

GPA303

GUAM POWER AUTHORITY ACCRUED REVENUE AUGUST 2018

RATE	NUMBER OF	кwн	TOTAL RE	VENUE	BASE RATE	REVENUE	AVERAGE PER	CUSTOMER	NON-F	IIIEI	0.154242 FUE	
RAIL	CUSTOMERS	SALES	AMOUNT	C/KWH	C/KWH	AMOUNT	KWH	REVENUE	C/KWH	AMOUNT	C/KWH	AMOUNT
Month	000.0	0/1220	7	G/111111	•	74			•	74	•	741100111
R Residential	44,005	39.748.314	9,971,178	25.09	25.09	9,971,178	903	227	9.6616	3.840.319	15.4242	6.130.859
G Small Gen. Non Demand	4,185	6,737,467	1,962,561	29.13	29.13	1,962,561	1,610	469	13.7049	923,361	15.4242	1,039,200
J Small Gen, Demand	984	15,283,605	4,192,538	27.43	27.43	4,192,538	15,532	4,261	12.0133	1,836,069	15.4183	2,356,468
P Large General	118	24,724,982	6,427,049	25.99	25.99	6,427,049	209,534	54,467	10.6342	2,629,314	15.3599	3,797,734
I Independent Power Produce	2	30,251	7,924	26.19	26.19	7,924	15,126	3,962	11.3049	3,420	14.8892	4,504
H Private St. Lights	525	33,511	26,189	78.15	78.15	26,189	64	50	62.7267	21,021	15.4242	5,169
Sub-Total	49,819	86,558,130	22,587,439	26.10	26.10	22,587,439	1,737	453	10.6905	9,253,504	15.4046	13,333,936
Government Service:	15,515	,,	,,			,,	.,			-,,		,,
S Small Non Demand	683	1,205,730	366,623	30.41	30.41	366,623	1,765	537	14.9825	180,648	15.4242	185,974
K Small Demand	354	7,641,330	2,213,718	28.97	28.97	2,213,718	21,586	6,253	13.5461	1,035,104	15.4242	1,178,614
L Large	47	6,179,381	1,733,549	28.05	28.05	1,733,549	131,476	36,884	12.8109	791.633	15.2429	941.916
F Street Lighting (Agencies)	614	842,364	499,032	59.24	59.24	499,032	1,372	813	43.8177	369,104	15.4242	129,928
Sub-Total	1,698	15,868,805	4,812,921	30.33	30.33	4,812,921	9,346	2,834	14.9759	2,376,489	15.3536	2,436,432
oub rotal	51,517	102,426,935	27,400,361	56.42	56.42	27,400,361	1,988	532	11.3544	11,629,993	15.3967	15,770,368
U.S. Navy	01,017	24,921,140	5,243,314	21.04	21.04	5,243,314	1,500	302	5.6839	1,416,504	15.3557	3,826,809
TOTAL	51,518	127,348,076	32,643,674	25.63	25.63	32,643,674	2,472	634	10.2448	13,046,497	15.3887	19,597,177
Eleven Months Ending August 2018												
R Residential	44,017	458,139,237	108,487,456	23.68	23.68	108,487,456	10,408	2,465	9.6231	44,087,286	14.0569	64,400,170
G Small Gen. Non Demand	4,158	75,290,906	20,885,432	27.74	27.74	20,885,432	18,107	5,023	13.6754	10,296,337	14.0642	10,589,095
J Small Gen. Demand	985	170,586,991	44,361,361	26.01	26.01	44,361,361	173,265	45,058	11.9771	20,431,354	14.0280	23,930,007
P Large General	119	283,795,009	68,748,114	24.22	24.22	68,748,114	2,393,976	579,930	10.3882	29,481,143	13.8364	39,266,971
I Independent Power Produce	529	450,006	108,718	24.16	24.16	108,718	850	205	11.3722	51,176	12.7871	57,543
H Private St. Lights	2	368,123	282,647	76.78	76.78	282,647	161,974	124,365	62.8853	231,495	13.8954	51,152
Sub-Total	49,809	988,630,272	242,873,729	24.57	24.57	242,873,729	19,848	4,876	10.5781	104,578,791	13.9885	138,294,937
Government Service:												
S Small Non Demand	685	13,237,197	3,822,167	28.87	28.87	3,822,167	19.331	5,582	15.0211	1,988,374	13.8533	1,833,793
K Small Demand	351	85,863,776	23,435,788	27.29	27.29	23,435,788	244,452	66,721	13.4412	11,541,159	13.8529	11,894,629
L Large	47	68,776,531	18,172,081	26.42	26.42	18,172,081	1.471.156	388,708	12.7360	8,759,365	13.6859	9,412,716
F Street Lighting (Agencies)	462	8,311,252	5,079,845	61.12	61.12	5,079,845	17,993	10,997	47.1456	3,918,392	13.9745	1,161,454
Sub-Total /	1,545	176,188,757	50,509,881	28.67	28.67	50,509,881	114,063	32,700	14.8746	26,207,289	13.7935	24,302,592
	.,	1,164,819,030	293,383,609	25.19	25.19	,,	,	,	11.2280	130,786,080	13.9590	162,597,529
U.S. Navy	1	283,298,305	53,847,624	19.01	19.01	53,847,624			6.1830	17,516,468	12.8243	36,331,156
TOTAL	51,355	1,448,117,335	347,231,234	23.98	23.98	347,231,234	28,198	6,761	10.2411	148,302,548	13.7371	198,928,685
Twelve Months Ending August 2018				10.24								
R Residential	44,014	499,630,253	117,374,776	23.49	23.49	117,374,776	11,352	2,667	9.6252	48,090,367	13.8671	69,284,409
G Small Gen. Non Demand	4,156	82,312,998	22.669.430	27.54	27.54	22,669,430	19.808	5,455	13.6718	11,253,708	13.8687	11,415,722
J Small Gen. Demand	984	186,096,399	48,053,633	25.82	25.82	48,053,633	189,090	48,827	11.9822	22,298,504	13.8397	25,755,130
P Large General	118	309,227,043	74,391,173	24.06	24.06	74,391,173	2,613,186	628,658	10.3955	32,145,567	13.6617	42,245,606
I Independent Power Produce	2	484,592	125,795	25.96	25.96	125,795	207,682	53,912	12.2850	59,532	13.6739	66,262
H Private St. Lights	529	444,655	308,008	69.27	69.27	308,008	840	582	56.8497	252,785	12.4194	55,223
Sub-Total	49,804	1,078,195,938	262,922,815	24.39	24.39	262,922,815	21,649	5,279	10.5825	114,100,463	13.8029	148,822,353
Government Service:												
S Small Non Demand	685	14,483,303	4,155,245	28.69	28.69	4,155,245	21,151	6,068	15.0157	2,174,763	13.6742	1,980,482
K Small Demand	351	93,948,144	25,486,080	27.13	27.13	25,486,080	267,468	72,558	13.4540	12,639,775	13.6738	12,846,305
L Large	47	75,269,980	19,747,161	26.24	26.24	19,747,161	1,610,053	422,399	12.7263	9,579,111	13.5088	10,168,050
F Street Lighting (Agencies)	462	9,008,255	5,516,654	61.24	61.24	5,516,654	19,502	11,943	47.4359	4,273,150	13.8040	1,243,503
Sub-Total	1,545	192,709,682	54,905,140	28.49	28.49	54,905,140	124,758	35,545	14.8756	28,666,799	13.6155	26,238,340
	51,349	1,270,905,620	317,827,955	25.01	25.01	317,827,955	24,751	40,824	11.2335	142,767,262	13.7745	175,060,693
U.S. Navy	1	310,204,625	59,173,007	19.08	19.08	59,173,007			6.2571	19,409,714	12.8184	39,763,293
TOTAL	51,350	1,581,110,246	377,000,962	23.84	23.84	377,000,962	30,791	7,342	10.2572	162,176,976	13.5869	214,823,985

318Aug18 FY 2018 Versus FY 2017

	August 201	8	August 20	17	Y T D 201	8	Y T D 201	17	MOVING TWEL	VE MONTHS
Gross Generation										
Number of days in Period	31		31		335		273		365	
Peak demand	238		261		254		257		261	
Date	08/13/18 KWH	% change	08/01/17 KWH	% change	10/30/17 KWH	% change	06/13/17 KWH	% change	08/01/17 KWH	% change
Energy Account:	KWII	76 change	KWII	76 change	KWII	76 Change	KWII	76 Change	KWII	76 Change
Kilowatt hours GPA:										
Cabras 1 & 2	67,247,000		27,265,000		611,688,000		651,614,000		655,067,000	
Cabras No. 3	07,247,000		27,203,000		011,088,000		031,014,000		055,007,000	
Cabras No. 4	0		0		0		0		0	
MEC (ENRON) Piti 8 (IPP)	23,443,700		29,367,000		291,335,100		291,354,200		319,614,600	
MEC (ENRON) Piti 9 (IPP)	25,437,500		29,240,300		298,487,700		280,540,600		326,009,400	
TEMES Piti 7 (IPP)	8,343,197		11,922,238		31,518,845		37,638,539		40,861,674	
Tanguisson 2	0,545,177		0		0		0		0	
Tanguisson 1	0		0		0		0		0	
Diesels/CT's & Others:	0		· ·		0		0		U	
MDI 10MW	14,231		12,690		985,867		2,257,627		985,867	
NRG Solar Dandan	3,269,947		3,808,792		42,957,691		39,219,573		46,928,920	
Dededo CT #1	292,070		2,541,390		7,515,290		4,322,130		10,316,460	
Dededo CT #2	341,500		1,731,840		7,409,430		4,618,222		8,623,800	
Macheche CT	85,781		8,344,855		45,441,915		47,833,186		53,176,285	
Yigo CT (Leased)	3,416,266		4,500,189		42,426,166		34,408,654		49,393,458	
Tenjo	607,500		6,016,910		38,983,230		40,182,940		44,257,770	
Talofofo 10 MW	14,580		3,104,830		13,311,900		17,068,080		15,015,210	
Aggreko	9,125,854		23,180,682		155,847,554		166,836,749		162,457,344	
Wind Turbine*	9,123,634		9,656		311,968		380,429		318,734	
Orote	0		0,030		0		0		0	
Marbo	0		0		0		0		0	
Maibo	141,639,127		151,046,372		1,588,220,655		1,618,274,930		1,733,026,521	
Ratio to last year	141,000,127	93.77	131,040,372	101.91	1,500,220,055	98.14	1,010,274,200	102.44	1,755,020,521	98.50
Station use	5,899,456		4,281,028		58,010,378		60,694,484		63,210,890	
Ratio to Gross generation	3,055,150	4.17	1,201,020	2.83	30,010,370	3.65	00,05 1,101	3.75	03,210,000	3.65
Net send out	135,739,671		146,765,344		1,530,210,276		1,557,580,446		1,669,815,631	
Ratio to last year	,,	92.49	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	102.98	-,,	98.24	-,,,	102.51	-,,,	98.57
KWH deliveries:										
Sales to Navy (@34.5kv)	24,921,140		26,608,721		283,298,305		291,679,583		310,204,625	
Ratio to last year		93.66		98.93		97.13		99.60		97.65
GPA-metered	110,818,531		120,156,623		1,246,911,971		1,265,900,863		1,359,611,006	
Ratio to last year		92.23		104.03		98.50		103.21		98.78
Power factor adj.	0		0		0		0		0	
Adjusted	110,818,531		120,156,623		1,246,911,971		1,265,900,863		1,359,611,006	
GPA KWH Accountability:										
Sales to civilian customers-										
accrual basis	102,426,935		112,188,210		1,164,819,028		1,185,420,521		1,270,905,619	
Ratio to last year		91.30		103.62		98.26		103.03		98.57
GPA use-KWH	332,032		275,157		3,597,756		2,892,081		3,849,912	
Unaccounted For	8,059,563		7,693,256		78,495,188		77,588,261		84,855,475	
Ratio to deliveries		7.27		6.40		6.30		6.13		6.24
Ratio to Gross Generation		5.69		5.09		4.94		4.79		4.90
Ratio to Net Send Out		5.94		5.24		5.13		4.98		5.08

GPA-317Aug18

Guam Power Authority Fuel Consumption FY 2018

	August	2018	YEAR-	-TC	D-DATE	MOVING 1	12]	MONTHS
Description	BARRELS	AMOUNT	BARRELS	I	AMOUNT	BARREL S	A	AMOUNT
FUEL FURNISHED:								
NAVY:								
Diesel	0	0	0		0	0		0
Low Sulfur	0	0	<u>0</u>		<u>0</u>	<u>0</u>		<u>0</u>
	0	0	0		0	0		0
GPA:								
RFO	79,153	\$5,704,990	1,481,912	\$	94,122,385	1,567,365	\$	98,959,761
Diesel	48,925	\$4,892,244	692,131	\$	61,333,041	781,082	\$	67,865,435
Low Sulfur	101,850	\$6,770,736	331,672	\$	20,700,965	390,885	\$	24,340,703
Deferred Fuel Costs	0	\$1,109,593	0	\$	9,437,967	0	\$	8,327,909
Fuel Adjustments	0	-\$268,285		\$	(1,015,826)	0	\$	(1,154,421)
Fuel Handling Costs	0	\$1,387,900	0	\$	14,350,158	0	\$	16,484,604
	229,929	\$19,597,177	2,505,715	\$	198,928,690	2,739,332	\$	214,823,990
IWPS:								
GPA RFO	79,153	\$5,704,990	1,481,912	\$	94,122,385	1,567,365	\$	98,959,761
Diesel	48,925	\$4,892,244	692,131	\$	61,333,041	781,082	\$	67,865,435
Low Sulfur	101,850	\$6,770,736			20,700,965		\$	24,340,703
Deferred Fuel Costs	0	\$1,109,593		\$	9,437,967	0	\$	8,327,909
Fuel Variance	0	-\$268,285		\$	(1,015,826)	v	\$	(1,154,421)
Fuel Handling Costs	0	\$1,387,900		\$	14,350,158	0	\$	16,484,604
ruer running costs	229,929	\$19,597,177	2,505,715	\$	198,928,690	2,739,332	\$	214,823,990
	223,525	\$15,557,177	2,303,713	Ψ	190,920,090	2,707,002	Ψ	214,025,770
AVERAGE COST/Bbl.								
GPA RFO		\$72.08			\$63.51			\$63.14
Diesel		\$99.99			\$88.61			\$86.89
Low Sulfur		\$66.48			\$62.41			\$62.27
AS BURNED		500.40			302.41			302.27
Cabras 1 & 2								
RFO	49,024	\$ 3,533,451	919 720	¢.	52,001,111	858,708	e	54,264,799
Low Sulfur	,		818,720					
Diesel	66,974		202,977		12,753,366	235,186		14,733,218
Diesel	<u>79</u>	\$ 7,036	2,066	\$	167,842	2,342	\$	188,018
G1 204	116,077	\$ 8,046,266	1,023,762	\$	64,922,320	1,096,236	\$	69,186,034
Cabras 3 & 4				•			•	
RFO	0	\$ -	0	\$	-	0	\$	-
Low Sulfur	0	\$ -	0	\$	-	0	\$	-
Diesel	0	\$ -	<u>0</u>	\$		<u>0</u>	\$	-
	0	\$ -	0	\$	<u> </u>	0	\$	-
MEC (Piti Units 8&9)								
RFO	30,129	\$ 2,171,539	663,192	\$	42,121,273	708,656	\$	44,694,962
Low Sulfur	34,877	\$ 2,264,958	128,696	\$	7,947,599	155,699	\$	9,607,485
Diesel	<u>23</u>	\$ 1,657	61	\$	3,784	61	\$	3,784
	65,029	\$ 4,438,154	791,948	\$	50,072,657	864,417	\$	54,306,231
Diesel & CT's - GPA:								
MDI Dsl	0	\$ -	1,561	\$	108,767	1,561	\$	108,767
Macheche CT	164	\$ 16,043	97,521	\$	8,436,393	114,242	\$	9,662,288
Yigo CT	7,077				7,933,851	102,810		8,950,494
Talofofo 10 MW		\$ -	22,451		1,982,147	25,299		2,189,474
Aggreko	16,752		286,871		25,333,673	298,960		26,211,282
Tenjo	871		66,701		6,065,071	75,984		6,762,495
TEMES (IPP)	21,835		80,680		7,205,263	103,165		8,853,746
GWA Generators	21,633 232		990		116,351	1,316		154,786
5 WI Generators	48,823		690,005		61,161,414	778,679		67,673,633
	70,023	Ψ 7,000,τ	090,003	Φ	01,101,414	770,079	ψ	01,013,033
Deferred Fuel Costs	0	\$ 1,109,593		\$	9,437,967		\$	8,327,909
Adjustment	U			\$			\$	(1,154,421)
•	^		1	\$	(1,015,826)		\$	16,484,604
Fuel Handling Costs		\$ 1,387,900	2 505 515		14,350,158	2 720 222		
TOTAL	229,929	\$ 19,597,177	2,505,715	\$	198,928,690	2,739,332	\$	214,823,990

	Fo			udget v	erations versus Actual nded August 3	1, 20°	18				
		Budget	Actua August		Variance	Υı	ΓD Budget	YTD	Actual	,	/ariance
KwH Sales-Civilian		112,245	10	2,427	9,818	3	1,194,610	1	,164,819		29,791
Non-fuel yield	\$	0.105640	\$ 0.11	3544 \$	\$ (0.007904)) \$	0.111731	\$ 0	.112281	\$	(0.000550)
KwH Sales-Navy		26,848	2	4,921	1,927	7	290,381		283,298		7,083
Non-fuel yield	\$	0.061774	\$ 0.05	6860 \$	\$ 0.004914	\$	0.061774	\$ 0	0.061829	\$	(0.000055)
Operating revenue											
Civilian sales		12,524	1	1,630	894		133,475		130,787		2,688
Oil		21,369		9,597	1,772		228,143		198,928		29,215
Navy		1,659		1,417	242		17,938		17,516		422
Other income		169		214	(45)		1,861		2,023		(162)
Other income		35,721	32	2,858	2,863		381,417		349,254		32,163
Bad debts expense		87		97	(11)	953		963		(10)
Total operating revenues		35,635	32	2,761	2,874		380,464		348,291		32,173
Operating expenses:											
Production fuel		21,369	19	9,603	1,766		228,143		198,934		29,208
O & M expenses:											
Other production		1,966		1,378	588		21,400		15,403		5,997
Transmission distribution		1,364		1,034	330		12,823		11,839		983
Administrative expense		2,711	:	2,895	(184)	,	30,688		28,414		2,274
Customer accounting		335		556	(221		4,407		4,938		(531)
		6,376		5,863	513		69,318		60,594		8,724
IPP costs		1,383		1,378	5		15,972		16,138		(166)
Depreciation		3,635		3,146	489		39,984		35,321		4,663
		32,763	29	9,990	2,773		353,416		310,987		42,429
Operating income		2,872	:	2,771	101		27,048		37,304		(10,256)
Other revenue (expenses):											
Investment income		99		373	(274)	1,085		2,736		(1,651)
Interest expense		(2,654)	(2	2,538)	(116)	(29,203)		(29,121)		(82
AFUDC		`´ 61 [´]	`	124	(63)	669		1,563		(894
Dand issuence costs/Other synances		125		63	71	,	1 101		(2.642)		4,000

135

512

512

63

792

14

806

(282)

(14)

(295)

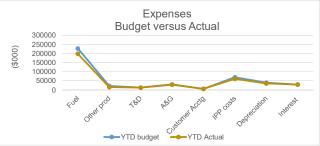


Bond issuance costs/Other expenses

Net income before capital contribution

Grants from the U.S. Government

Increase (decrease) in net assets



1,481

1,080

1,080

(2,612)

9,871

116

9,987

4,092

(8,792)

(116)

(8,908)

Guam Power Authority Debt service coverage August 31, 2018											
		2014		2015	ا	Restated 2016		2017		YTD 2018	
Funds Available for Debt Service											
Earnings from Operations	\$	40,895	\$	48,758	\$	37,981	\$	36,522	\$	37,304	
Interest Income		333		368		1,227		(32)		850	
Depreciation Expense	_	36,989	_	41,766	_	44,240	_	44,292	_	35,321	
Balance Available for Debt Service	\$	78,217	\$	90,892	\$	83,448	\$	80,782	\$	73,474	
IPP - Capital Costs											
Principal	\$	13,064	\$	18,144	\$	14,819	\$	21,263	\$	21,327	
Interest		10,020		8,478		5,970		5,137		2,896	
Total IPP Payments	\$	23,084	\$	26,622	\$	20,789	\$	26,400	\$	24,224	
Bond Debt Service											
Principal (1993 & 1999 Revenue Bond)	\$	-	\$	_	\$	-	\$	-	\$	-	
Interest (1993 & 1999 Revenue Bond)		-		_		-		-		-	
Principal and Interest (2010 Subordinate Bond)		15,193		9,605		-		-		-	
Principal and Interest (2010 Senior TE Bond)		7,999		7,999		7,999		7,999		2,000	
Principal and Interest (2012 Senior TE Bond)		17,455		17,096		17,098		17,449		15,662	
Principal and Interest (2014 Senior TE Bond)				-		10		5,084		4,660	
Principal and Interest (2017 Senior TE Bond)										5,279	
Total	\$	40,647	\$	34,700	\$	25,107	\$	30,532	\$	27,601	
Debt Service Coverage (DSC) Calculation											
Existing DSC Methodology (Senior)		2.17 x	,	2.56	v	2.50	~	1.78 x		1.78	~
Existing DSC Methodology (Senior) Existing DSC Methodology (Senior+Subordinate)		1.36 x	-	1.85		2.50		1.78 x		1.78	
Bond Covenant DSC		1.92 x		2.62		3.32		2.65 x		2.66	
Bond Gotonan Boo		1.02	`	2.02	^	0.02	^	2.00 %		2.00	^
Debt Service Coverage Requirements											
Existing Ratemaking DSC Target		1.75 x	(1.75	х	1.75	х	1.75 x		1.75	х
Minimum Bond Covenant Requirement (Senior Bond)		1.30 x	(1.30	Х	1.30	х	1.30 x		1.30	х
Minimum Bond Covenant Requirement (Subordinate Bonc		1.20 x	(1.20	Х	1.20	Х	1.20 x		1.20	X

Notes:

⁽¹⁾ Source: Guam Power Authority, 2014 - 2017 Audited Financial Statements

⁽²⁾ Interest income is net of interest earnings in the Construction Fund and the amortization of deferred credit.

⁽³⁾ Existing DSC Methodology (Rating Agency Method):
(Operating Earnings + Depreciation Expense - IPP Principal & Interest Payments)/
(Senior and Subordinate Bond Principal & Interest Payments)

⁽⁴⁾ Bond Covenant DSC Methodology: (Operating Earnings + Depreciation Expense)/ (Senior and Subordinate Bond Principal & Interest Payments)

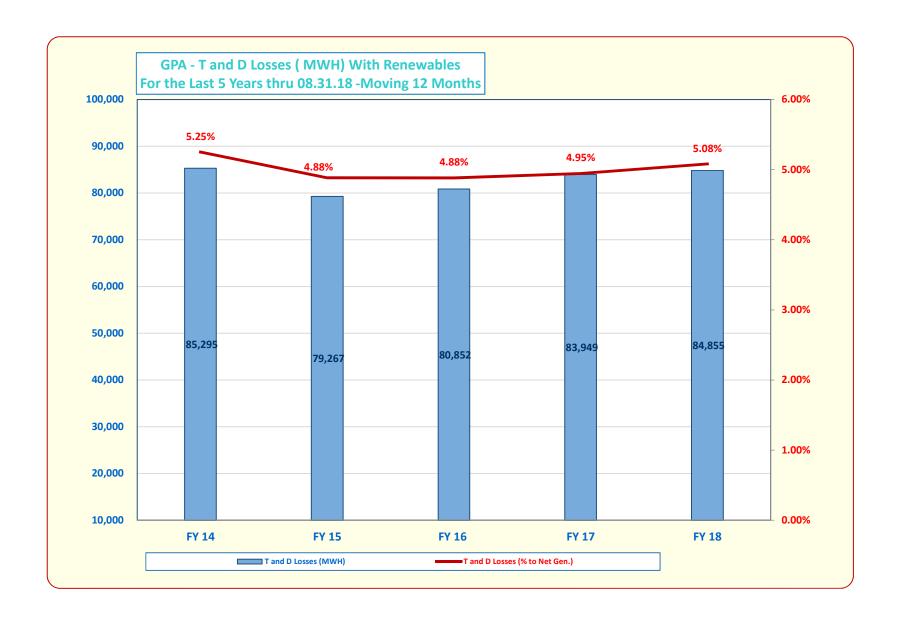
REVENUES-ACTUAL VS PROJECTIONS

Name		l
Non-colored		
Residential	PRO	ICE % VARIANCE
Small General-Non-Demand 7,398,0939 6,737,467 6,661,527 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,727 6,72		7,499) -2.04%
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Public St. Libes 781,964 942,364 90,410 7,73% 9,891,891 8,311,222 (660,638) sub-total 19,597,0786 15,888,895 (1)1,191,191 4,649% 175,144,640 176,188,740 176,184,640 176,188,740 176,184,640 176,188,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,740 176,184,7	ına	
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Small Non Demand		0.05%
Small-Demand		2043) -1.34%
Large 0.128102 0.128109 0.000007 0.01% 0.128102 0.127860 (0.000742) Sub-total 0.380746 0.438177 0.057430 15.08% 0.380746 0.3407455 0.096710 Sub-total 0.144833 0.149759 0.004825 3.33% 0.148598 0.148746 0.002747 USN 0.061774 0.056839 (0.004934) 7.99% 0.061774 0.061830 0.000549 USN 0.061774 0.056839 (0.004934) 7.99% 0.061774 0.061830 0.000549 USN 0.0101967 0.102448 0.0000841 0.47% 0.0101962 0.102410 0.000648 Non-Oil Revenues Residential 4.211,670 3.840,319 (371,351) -8.82% 44,990,163 44,087,286 (902.877) Small General-Non-Demand 1.198,123 1.836,069 (82,054) 4.228% 20,870,881 20,431,394 (8439.527) Independent Power Producers 4.125 3.420 (705) 1.17,09% 43,325 51,176 7.850 Sub-total 0.06,4783 9.233,504 (811,289) 4.065% 107,466,193 104,67791 (2.887,470) Sub-total 1.198,121 1.055,104 (114,409) -9.95% 12,027,137 11,541,159 (531,028) Small General-Demand 1.198,181 2.105,104 (114,409) -9.95% 12,027,181 11,541,159 (531,028) Small General-Demand 1.198,181 2.105,104 (114,409) -9.95% 12,027,187 11,541,159 (531,028) Small General-Demand 1.198,181 2.105,104 (114,409) -9.95% 12,027,187 11,541,159 (531,028) Small General-Demand 1.198,181 2.105,104 (114,409) -9.95% 12,027,187 11,541,159 (531,028) Small General-Demand 1.149,512 1.055,104 (114,409) -9.95% 12,027,187 11,541,159 (531,028) Small Demand 1.149,512 1.055,104 (114,409) -9.95% 12,027,187 11,541,159 (531,028) Small Demand 1.149,512 1.055,104 (114,409) -9.95% 12,027,187 11,541,159 (531,028) Small-Demand 1.165,650 3.141,550 (144,409) -9.95% 12,027,187 11,541,159 (531,028) Small-Demand 1.165,650 3.141,550 (144,409) -9.95% 12,027,187 11,541,159 (531,028) Small-Demand 1.165,650 3.141,550 (144,409) -9.95% 12,027,187 11,541,159 (531,028) Small-Demand 1.156,560 3.141,550 (144,59) -14,59% 12,144,644 (10,589,095 (11,625,369) (11,625,369) (11,625,369) (11,625,369) (11,625,369) (11,625,369) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11,625,669) (11		,
Sub-total		0742) -0.58%
Total-Civilian		
Carand Total		
Non-Oil Revenues	All	
Residential	ı	
Residential	venues	
Small General-Non-Demand	renues	2,877) -2.01%
Large	ral-Non-Demand	
Independent Prower Producers	ral-Demand	
Pivate St. Lites 23,541 21,021 (2,520) 1-10,71% 276,355 231,495 (44,839) Sub-Atotal 10,064,793 9,253,504 (811,289) -8.06% 107,466,193 104,578,791 (2,887,401) Government Small Non Demand 180,834 180,648 (186) -0.10% 1,892,126 1,988,374 96,248 Small-Demand 1,149,512 1,035,104 (114,409) -9.95% 12,072,187 11,541,159 (531,028) Large 831,558 791,633 (39,925) -4.80% 8.632,375 8,759,365 126,969 Public St. Lites 297,726 369,104 71,378 23,97% 41,2206 3,918,392 506,185 Sub-Atotal 2,459,631 2,376,489 (83,142) -3.38% 26,008,894 26,207,289 188,394 Total-Civilian 12,524,424 11,629,993 (84,431) -7,14% 133,475,087 130,786,080 (2,689,007) USN 1,658,503 1,416,504 (241,999) -14,59% 17,938,041 17,516,468 (421,573) Grand Total 14,182,927 13,046,497 (1,136,429) -8.01% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,71% 93,89% 42,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93,89% 93	t Dower Producers	
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Sovernment		
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Sub-total 2,607,260 2,436,432 (170,828) -6.55% 27,368,889 24,302,592 (3,066,297) Total-Civilian 17,244,502 15,770,368 (1,474,135) -8.55% 183,530,642 162,597,529 (20,933,113) USN 4,124,708 3,826,809 (297,899) -7.22% 44,612,032 36,331,156 (8,280,876) Grand Total 21,369,211 19,597,177 (1,772,034) -8.29% 228,142,674 198,928,685 (29,213,989) Grand Total Residential 10,937,507 9,971,178 (966,329) -8.83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,561 (183,121) -8.53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -8.53% 23,056,043 20,885,432 (2,170,610) Large 7,192,149 6,427,049 (765,100) -10,64% 47,720,290 44,361,361 (3,358,929) Private St. Lites <td>tes</td> <td></td>	tes	
Total-Civilian 17,244,502 15,770,368 (1,474,135) -8.55% 183,530,642 162,597,529 (20,933,113) USN 4,124,708 3,826,809 (297,899) -7.22% 44,612,032 36,331,156 (8,280,876) Grand Total 21,369,211 19,597,177 (1,772,034) -8.29% 228,142,674 198,928,685 (29,213,989) Grand Total Residential Residential 10,937,507 9,971,178 (966,329) -8.83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,561 (183,121) -8.53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4.40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10.64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16,55% 99,742 108,718 8,976 <td></td> <td></td>		
USN 4,124,708 3,826,809 (297,899) -7,22% 44,612,032 36,331,156 (8,280,876) Grand Total 21,369,211 19,597,177 (1,772,034) -8.29% 228,142,674 198,928,685 (29,213,989) Grand Total Revenues 60.11% 60.03% 60.03% 60.11% 57.29% Grand Total Residential 10,937,507 9,971,178 (966,329) -8.83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,561 (183,121) -8.53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4.40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10,64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16,55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16,86% 369,788 282,647 (87,141) Subtotal 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217) Government		
Grand Total General Non-Demand 2,145,682 1,962,561 (193,121) -8.83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,561 (183,121) -8.53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4.40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10.64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16.55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16.86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217)		
Grand Total Residential 10,937,507 9,971,178 (966,329) -8.83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,561 (183,121) -8.53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4.40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10,64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16,55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16,86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217)		3,989) -12.81%
Residential 10,937,507 9,971,178 (966,329) -8,83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,581 (183,121) -8,53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4,40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10,64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16,55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16,86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217)	c. rotal Nevellues	
Residential 10,937,507 9,971,178 (966,329) -8,83% 116,837,327 108,487,456 (8,349,871) Small General-Non-Demand 2,145,682 1,962,581 (183,121) -8,53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4,40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10,64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16,55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16,86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217)		
Small General-Non-Demand 2,145,682 1,962,561 (183,121) -8.53% 23,056,043 20,885,432 (2,170,610) Small General-Demand 4,385,699 4,192,538 (193,161) -4.40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 (765,100) -10,64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16.55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16.86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217)		9,871) -7.15%
Small General-Demand 4,385,699 4,192,538 (193,161) -4,40% 47,720,290 44,361,361 (3,358,929) Large 7,192,149 6,427,049 (765,100) -10.64% 75,544,757 68,748,114 (6,796,643) Independent Power Producers 9,496 7,924 (1,572) -16.55% 99,742 108,718 8,976 Private St. Lites 31,502 26,189 (5,313) -16.86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217) Government - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	ral-Non-Demand	
Independent Power Producers 9,496 7,924 (1,572) -16.55% 99,742 108,718 8,976 Private St. Litles 31,502 26,189 (5,313) -16.86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217) Government - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <td< td=""><td>ral-Demand</td><td>8,929) -7.04%</td></td<>	ral-Demand	8,929) -7.04%
Private St. Lites 31,502 26,189 (5,313) -16,86% 369,788 282,647 (87,141) Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217) Government -	t Dower Brod	
Sub-total 24,702,035 22,587,439 (2,114,596) -8.56% 263,627,946 242,873,729 (20,754,217) Government -		
Government -		
	t	•
Small_Non Demand 363,304 366,623 3,318 0.91% 3,801,373 3,822,167 20,793		
Small-Demand 2,456,884 2,213,718 (243,167) -9.90% 25,802,219 23,435,788 (2,366,341)	ind	
Large 1,828,842 1,733,549 (95,294) -5.21% 18,985,149 18,172,081 (813,068) Public St. Lites 417,860 499,032 81,172 19.43% 4,789,042 5,079,845 290,803	tes	
Sub-total 5,066,891 4,812,921 (253,970) -5.01% 53,377,783 50,509,881 (2,867,903)		
Total-Civilian 29,768,926 27,400,361 (2,368,565) -7.96% 317,005,729 293,383,609 (2,362,120)		
USN 5,783,211 5,243,314 (539,898) -9.34% 62,550,073 53,847,624 (8,702,449)		2,449) -13.91%
Grand Total 35,552,137 32,643,674 (2,908,463) -8.18% 379,555,802 347,231,234 (32,324,569) 1,391,900 259,969 (1,131,932)	I S	4,569) -8.52%

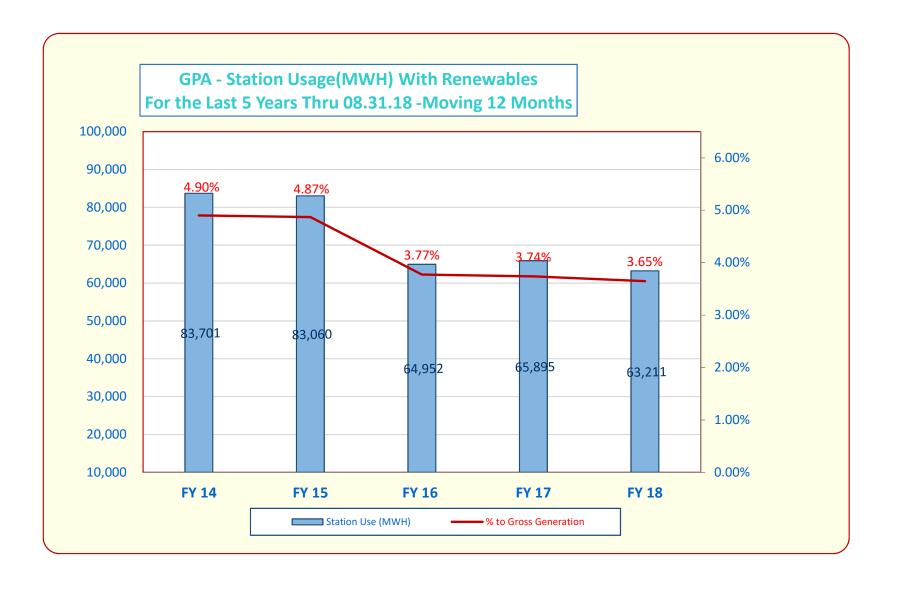
YTD REVENUES - CURRENT YEAR VS PRIOR YEAR MTD REVENUES - CURRENT YEAR VS PRIOR YEAR

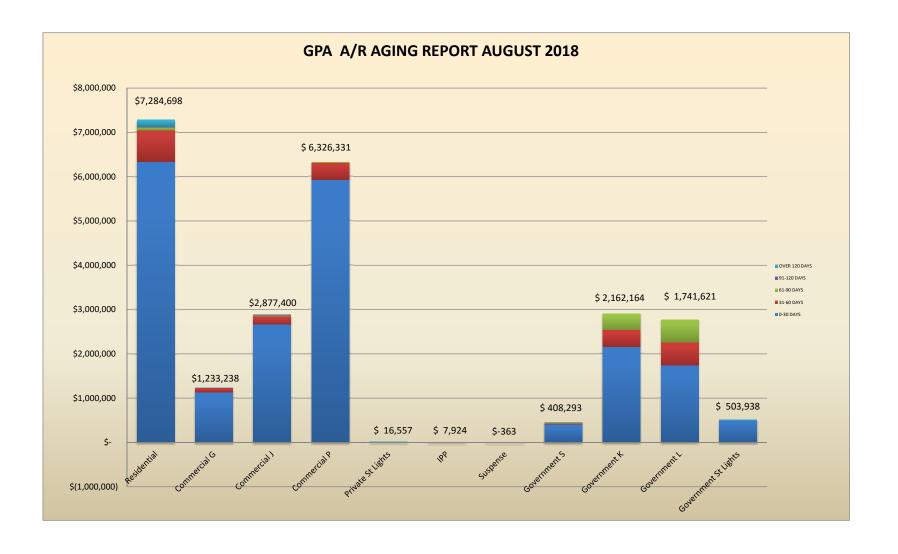
	ACTU	ALS - 11 MONTH	S ENDED AUGUS	ST 31		ACTL	JALS - MONTH E	ENDED AUGUST	31
	2018	2017	VARIANCE	% VARIANCE	201	18	2017	VARIANCE	% VARIANCE
кwн	2010	2011	VARIANCE	70 VARIANCE	201		2017	VARIANCE	70 VARIANCE
Residential	458,139,237	464,844,586	(6,705,349)	-1.44%		48,314	44,434,719	(4,686,405)	-10.55%
Small General-Non-Demand Small General-Demand	75,290,906 170,586,991	76,877,609 174,541,517	(1,586,703) (3,954,526)	-2.06% -2.27%		37,467 83,605	7,347,440 16,488,257	(609,973) (1,204,652)	-8.30% -7.31%
Large	283,795,009	289,141,197	(5,346,188)	-1.85%		24,982	27,038,013	(2,313,031)	-8.55%
Independent Power Producers	450,006	927,238	(477,231)	-51.47%		30,251	57,754	(27,503)	-47.62%
Private St. Lites	368,123	415,876	(47,753)	-11.48%		33,511	33,324	187	0.56%
Sub-total Government	988,630,272	1,006,748,022	(18,117,750)	-1.80%	86,5	58,130	95,399,508	(8,841,378)	-9.27%
Small Non Demand	13,237,197	12,656,140	581,058	4.59%	1,2	05,730	1,243,487	(37,756)	-3.04%
Small-Demand	85,863,776	88,794,234	(2,930,457)	-3.30%		41,330	8,147,386	(506,056)	-6.21%
Large	68,776,531	68,404,520	372,012	0.54%		79,381	6,520,699	(341,318)	-5.23%
Public St. Lites Sub-total	8,311,252 176,188,757	8,817,604	(506,352)	-5.74% -1.39%		42,364 68,805	877,130 16,788,702	(34,766)	-3.96% -5.48%
Total-Civilian	1,164,819,030	178,672,497 1,185,420,520	(2,483,740) (20,601,490)	-1.74%		26,935	112,188,210	(919,897) (9,761,274)	-5.46% -8.70%
USN	283,298,305	291,679,581	(8,381,276)	-2.87%		21,140	26,608,721	(1,687,581)	-6.34%
Grand Total	1,448,117,335	1,477,100,101	(28,982,766)	-1.96%	127,3	48,076	138,796,930	(11,448,855)	-8.25%
Non-Oil Yield									
Residential	0.096231	0.096220	0.000011	0.01%	0.	096616	0.095776	0.000840	0.88%
Small General-Non-Demand	0.136754	0.136449	0.000305	0.22%	0.	137049	0.135178	0.001870	1.38%
Small General-Demand	0.119771	0.119206	0.000565	0.47%		120133	0.117745	0.002388	2.03%
Large	0.103882	0.102892	0.000990	0.96%		106342	0.104667	0.001676	1.60%
Independent Power Producers Private St. Lites	0.000000 0.628853	0.111830 0.578954	-0.111830 0.049898	-100.00% 8.62%		113049 627267	0.142548 0.635294	-0.029499 -0.008027	-20.69% -1.26%
Sub-total	0.105781	0.105407	0.000374	0.36%		106905	0.105344	0.001561	1.48%
Government									
Small_Non Demand	0.150211	0.151547	-0.001336	-0.88%		149825	0.149535	0.000290	0.19%
Small-Demand	0.134412	0.134637	-0.000225	-0.17%		135461	0.134173 0.125025	0.001288	0.96%
Large Public St. Lites	0.127360 0.471456	0.126098 0.468120	0.001262 0.003336	1.00% 0.71%		128109 438177	0.125025	0.003083 -0.032441	2.47% -6.89%
Sub-total	0.148746	0.149023	-0.000278	-0.19%		149759	0.149335	0.000423	0.28%
Total-Civilian	0.112280	0.111981	0.000299	0.27%	0.	113544	0.111927	0.001617	1.44%
USN	0.061830	0.061815 0.102075	0.000016	0.03%		056839	0.063411 0.102626	-0.006571	-10.36%
Grand Total	0.102411	0.102075	0.000336	0.33%	U.	102448	0.102626	-0.000179	-0.17%
Non-Oil Revenues									
Residential	44,087,286	44,727,423	(640,137)	-1.43%		40,319	4,255,769	(415,451)	-9.76%
Small General-Non-Demand Small General-Demand	10,296,337 20,431,354	10,489,863 20,806,339	(193,526)	-1.84% -1.80%		23,361 36,069	993,214 1,941,417	(69,853)	-7.03% -5.43%
Large	29,481,143	29,750,388	(374,985) (269,244)	-0.91%		29,314	2,829,975	(105,347) (200,661)	-7.09%
Independent Power Producers	51,176	103,693	(52,517)	-50.65%	2,0	3,420	8,233	(4,813)	-58.46%
Private St. Lites	231,495	240,773	(9,278)	-3.85%		21,021	21,171	(150)	-0.71%
Sub-total	104,578,791	106,118,479	(1,539,688)	-1.45%	9,2	53,504	10,049,779	(796,275)	-7.92%
Government	1 000 274	1 019 006	70.269	2 670/	1	00 640	105 044	(E 206)	-2.85%
Small_Non Demand Small-Demand	1,988,374 11,541,159	1,918,006 11,954,987	70,368 (413,828)	3.67% -3.46%		80,648 35,104	185,944 1,093,159	(5,296) (58,056)	-2.65% -5.31%
Large	8,759,365	8,625,667	133,697	1.55%		91,633	815,252	(23,619)	-2.90%
Public St. Lites	3,918,392	4,127,696	(209,304)	-5.07%		69,104	412,793	(43,689)	-10.58%
Sub-total	26,207,289	26,626,356	(419,068)	-1.57%		76,489	2,507,149	(130,660)	-5.21%
Total-Civilian USN	130,786,080 17,516,468	132,744,836 18,030,142	(1,958,756) (513,673)	-1.48% -2.85%		29,993 16,504	12,556,928 1,687,282	(926,935) (270,778)	-7.38% -16.05%
Grand Total	148,302,548	150,774,977	(2,472,429)	-1.64%		46,497	14,244,210	(1,197,713)	-8.41%
% of Total Revenues									
Oil Revenues	64 400 470	46,987,234	47 440 006	27.069/	6.1	20.050	5,507,041	623,819	11 220/
Residential Small General-Non-Demand	64,400,170 10,589,095	7,766,871	17,412,936 2,822,224	37.06% 36.34%		30,859 39,200	909,446	129,755	11.33% 14.27%
Small General-Demand	23,930,007	17,570,905	6,359,102	36.19%		56,468	2,022,741	333,728	16.50%
Large	39,266,971	28,784,613	10,482,358	36.42%		97,734	3,198,563	599,171	18.73%
Independent Power Producers	57,543	90,262	(32,719)	-36.25%		4,504	6,571	(2,067)	-31.46%
Private St. Lites Sub-total	51,152 138,294,937	40,823 101,240,708	10,329	25.30% 36.60%	12.2	5,169	3,923 11,648,284	1,246	31.76% 14.47%
Government	130,234,331	101,240,700	37,054,229	30.00 /6	13,3	33,936	11,040,204	1,685,651	14.47 /0
Small_Non Demand	1,833,793	1,261,924	571,869	45.32%		85,974	146,381	39,593	27.05%
Small-Demand	11,894,629	8,824,800	3,069,830	34.79%		78,614	959,094	219,520	22.89%
Large Public St. Lites	9,412,716 1,161,454	6,778,618 874,191	2,634,098 287,262	38.86% 32.86%		41,916 29,928	758,192 103,254	183,724 26,674	24.23% 25.83%
Sub-total	24,302,592	17,739,532	6,563,060	37.00%		29,920 36,432	1,966,921	469,511	23.87%
Total-Civilian	162,597,529	118,980,241	43,617,289	36.66%		70,368	13,615,205	2,155,162	15.83%
USN	36,331,156	31,549,109	4,782,047	15.16%		26,809	3,332,100	494,709	14.85%
Grand Total % of Total Revenues	198,928,685	150,529,350	48,399,335	32.15%	19,5	97,177	16,947,305	2,649,872	15.64%
% of Total Revenues									
Grand Total	100 407 450	01 744 657	16 770 700	40.009/		71 170	0.760.040	200.260	0.420/
Residential Small General-Non-Demand	108,487,456 20,885,432	91,714,657 18,256,735	16,772,799 2,628,698	18.29% 14.40%		71,178 62,561	9,762,810 1,902,660	208,368 59,901	2.13% 3.15%
Small General-Demand	44,361,361	38,377,244	5,984,117	15.59%		92,538	3,964,157	228,381	5.76%
Large	68,748,114	58,535,001	10,213,113	17.45%		27,049	6,028,539	398,510	6.61%
Independent Power Producers	108,718	193,955	(85,237)	-43.95%		7,924	14,804	(6,880)	-46.47%
Private St. Lites	282,647	281,596	1,051	0.37%		26,189 87.439	25,094	1,096	4.37%
Sub-total Government	242,873,729	207,359,188	35,514,541	17.13%	22,5	87,439	21,698,063	889,376	4.10%
Small_Non Demand	3,822,167	3,179,930	642,237	20.20%	3	66,623	332,325	34,297	10.32%
Small-Demand	23,435,788	20,779,787	2,656,002	12.78%		13,718	2,052,253	161,464	7.87%
Large	18,172,081	15,404,285	2,767,796	17.97%		33,549	1,573,445	160,104	10.18%
Public St. Lites Sub-total	5,079,845 50,509,881	5,001,887 44,365,889	77,958 6,143,992	1.56% 13.85%		99,032 12,921	516,047 4,474,070	(17,015) 338,851	-3.30% 7.57%
Total-Civilian	293,383,609	251,725,076	41,658,533	16.55%		00,361	26,172,133	1,228,227	4.69%
USN	53,847,624	49,579,251	4,268,373	8.61%	5,2	43,314	5,019,382	223,931	4.46%
Grand Total	347,231,234	301,304,327	45,926,906	15.24%	32,6	43,674	31,191,516	1,452,159	4.66%
	-	-					(1,865,428)		











GUAM POWER AUTHORITY
GOVERNMENT ACCOUNTS RECEIVABLE
BILLING UP TO 09/30/2018 and Payment Applied as of 10/15/2018

Current (09/18 Billing due 10/31/18)
30 days Arrears (09/18 due 09/15/18)
60 days and over Arrears (08/18 billing due 08/15/18)

CC&B ACCT NUMBER	DEPARTMENT		BALANCE 8/31/2018		CANCEL/REBILL/ SPEC CHARGE 9/30/2018		BILLING 9/30/2018		PAYMENT 09/30/2018		BALANCE 9/30/2018	
	Line Agencies			Ī	-							
0237100000	Dept. of Corrections	\$	78,683.68	\$	-	\$	65,932.58	\$	(78,683.68)	\$	65,932.58	
0437100000	Dept. of Parks & Rec.	\$	26,053.08			\$	21,092.02	\$	(26,053.08)	\$	21,092.02	
0537100000	Guam Fire Department	\$	16,296.41	\$	(2,141.27)	\$	15,764.57	\$	(16,296.41)	\$	13,623.30	
6995000000	DOA Supply Mgmt (NET METERED) Dept. of Administration	\$	1,707.08 5,073.70	-		Ş	1,230.38	\$	(1,707.08)	\$	1,230.38	
7895000000 1337100000	Nieves Flores Library	\$	10,094.44	╀		\$	4,703.25 7.752.77	٥	(10,094.44)	٠	4,703.25 7,752.77	
2206200000	General Services Agency	Ś	272.57	┢		Ś	259.84	¢	(272.57)	ý	259.84	
2237100000	DOA-Data Processing	Ś	8,844.61	H		\$	7,589.44	Ś	(8,844.61)	Ś	7,589.44	
2337100000	Dept. of PH&SS	\$	75,380.58	\$	-	\$	56,928.00	\$	(75,380.58)	\$	56,928.00	
3237100000	Dept. of Education	\$	2,888,003.19	\$	21,659.73	\$	969,440.32	\$	(1,800,164.18)	\$	2,078,939.06	1
3337100000	Guam Police Department	\$	53,777.30	\$	-	\$	42,871.12	\$	(53,777.30)	\$	42,871.12	
3569100000	Dept of Youth Affairs (Federal)	\$	1,007.33			\$	738.98	\$	(1,007.33)	\$	738.98	
4437100000	Dept. of Youth Affair* (Local)	\$	10,135.30	\$	-	\$	8,392.76	\$	(10,135.30)	\$	8,392.76	
4737100000	Guam Environmental Protect	\$	6,980.55	-		\$	5,988.03	\$	(6,980.55)	Ş	5,988.03	
5437100000 7200300000	Mental Health/Subst. Veteran Affairs	\$	43,112.07 1,085.29	-		\$	37,548.48 810.66	\$	(43,112.07) (1,085.29)	Ŷ	37,548.48 810.66	
7437100000	Civil Defense (Military Affairs)	Ś	12.321.77			Ś	11.520.80	٧	(12.321.77)	٠	11.520.80	
7463300000	Pacific Energy Resource Center	\$	713.50			\$	644.77	Ś	(713.50)	Ś	644.77	
8137100000	Dept. of Agriculture	Ś	20,105.86	Ś	-	\$	8,434.77	Ś	(24,124.00)	Ś	4,416.63	
8337100000	DPW-FAC Adm Account	\$	26,115.16	\$	-	\$	23,384.07	\$	(26,115.16)	\$	23,384.07	
8437100000	Guam Visitors Bureau	\$	4,989.99	Ė		\$	3,888.32	\$	(4,989.99)	\$	3,888.32	
8446300000	Yona Senior Citizen Center	\$	890.78	Г		\$	784.03	\$	(890.78)	\$	784.03	
9437100000	Dept of Chamorro Affairs/Chamorro Village	\$	4,219.38	Ľ		\$	3,579.34	\$	(4,219.38)	\$	3,579.34	_
5247210000	Mayors Council	\$	2,179.04	┡		\$	1,541.33	\$	(2,179.04)	\$	1,541.33	
6293410000	Office of the Governor Dont of Champers Affairs (Guam Museum)	ç	23,817.87	⊢		\$	21,596.42	\$	(23,817.87)	\$	21,596.42	
8555858369	Dept of Chamorro Affairs (Guam Museum)	ş	22,630.45 3,344,490.98		19,518.46	\$	18,810.73 1.341.227.78	Ş	(22,630.45) (2,260,670.11)	÷ ,	18,810.73 2,444,567.11	
	Sub Total	١ ۽	0,0 44 ,490.98	1 3	19,518.46	Þ	1,341,221.18	*	(∠,∠0∪,6/∪.11)	*	2, 444 ,367.11	
	MAYORS	-		-				-				
0637100000	Santa Rita Mayor	s	3.643.41	H		Ś	2.833.51	Ś	(3.643.41)	Ś	2.833.51	
0737100000	Ordot/Chalan Pago Mayor	\$	1,150.50	t		\$	928.20	\$	(1,150.50)	\$	928.20	
1537100000	Hagatna Mayor	\$	1,576.90			\$	1,170.36	\$	(1,576.90)	\$	1,170.36	
1637100000	Piti Mayor	\$	1,156.18			\$	929.43	\$	(1,156.18)	\$	929.43	
1737100000	Mongmong/Toto/Maite Mayor	\$	1,374.38	\$	-	\$	1,231.79	\$	(1,374.38)	\$	1,231.79	
2637100000	Asan/Maina/Adelup Mayor	\$	962.86	\$	(81.39)	\$	749.34	\$	(962.86)	\$	667.95	
2737100000	Sinajana Mayor	\$	4,565.33			\$	3,683.38	\$	(4,565.33)	\$	3,683.38	
3637100000	Dededo Mayor	\$	6,400.78			\$	6,749.44	\$	(6,400.78)	\$	6,749.44	
4637100000	Yigo Mayor	\$	3,539.52	\$	-	\$	2,954.63	\$	(3,539.52)	\$	2,954.63	
5637100000	Umatac Mayor	Ş	1,367.42			Ş	1,032.21	\$	(1,367.42)	Ş	1,032.21	
6537100000 6637100000	Agana Hts. Mayor Merizo Mayor	\$	4,787.48 1,056.35	-		\$	4,197.42 829.68	\$	(4,787.48) (1,056.35)	\$	4,197.42 829.68	
6737100000	Barrigada Mayors Office	Ś	2,058.75	¢	25.00	Ś	1,534.53	Ś	(2,058.75)	\$	1,559.53	
7537100000	Agat Mayor	Ś	2,486.99	Ÿ	25.00	\$	2,071.35	Ś	(2,486.99)	Ý	2,071.35	
7637100000	Inarajan Mayor	Ś	1,844.90	Ś	-	Ś	1,436,98	Ś	(1,844.90)	Ś	1,436,98	
8537100000	Tamuning Mayor	\$	5,812.12	Ė		\$	4,698.98	\$	(5,812.12)	\$	4,698.98	
8637100000	Talofofo Mayor	\$	2,433.83	\$	-	\$	2,248.03	\$	(2,433.83)	\$	2,248.03	
9537100000	Mangilao Mayor	\$	4,492.74			\$	4,117.29	\$	(4,492.74)	\$	4,117.29	
9637100000	Yona Mayor	\$	794.72	\$	-	\$	758.27	\$	(794.72)	\$	758.27	
	Sub Total	\$	51,505.16	\$	(56.39)	\$	44,154.82	\$	(51,505.16)	\$	44,098.43	
	DPW ACCOUNTS	١		L.				Ļ.		Ļ.,		
4337100000	DPW-Village St. Lights	\$	393,931.34	\$	8,993.49	\$	362,789.24	\$	(393,931.34)	Ş	371,782.73	
5337100000	DPW- Primary St. Lights	\$	85,176.47	Ş	(607.52)	\$	84,958.50	\$	(85,176.47)	Ş	84,350.98	
6337100000 7337100000	DPW-Sec/Coll St. Lights	\$	27,048.36 10.873.14	╀		\$	25,608.31 9.665.24	٥	(27,048.36) (10,873.14)	٠	25,608.31 9,665.24	
7337100000	DPW-Signal Lights Sub Total	\$	517,029.31	\$	8,385.97	\$	483,021.29	\$	(517,029.31)	\$	491,407.26	
	Sub Total	ð	317,029.31	P	0,303.31	φ	463,021.29	P	(317,029.31)	9	491,407.20	
	(B) AUTONOMOUS/PUBLIC CORP	\vdash		H				H		\vdash		
1437100000	Retirement Fund	\$	6,033.79	H		\$	5,287.31	Ś	(6,033.79)	\$	5,287.31	
1915500000	Guam Housing Corp Rental Division	\$	1,942.42	\$	166.83	\$	1,264.82	\$	(1,374.28)	\$	1,999.79	
2437100000	University of Guam	\$	184,976.74	\$	(1,234.21)	\$	168,649.34	\$	(352,391.87)	\$		
4237100000	Guam Airport Authority	\$	530,179.93	\$	(97.23)	\$	492,395.40	\$	(530,179.93)	\$	492,298.17	
5357510000	University of Guam (NET METERED)	\$	79,947.98	Ľ		\$	67,976.35	\$	(147,924.33)	\$	-	
6237100000	GHURA	\$	13,341.96	\$	(188.96)	\$	22,926.04	\$	(25,239.81)	\$	10,839.23	
6437100000	Guam Community College	\$	49,153.79	Ļ.		\$	46,808.24	\$	(49,153.79)	\$	46,808.24	
7237100000	Guam Memorial Hospital	\$	33,578.21		251.83	\$	29,815.70	\$	(33,628.21)	\$	30,017.53	
8426836906	Guam Memorial Hospital (NET METERED)	Ş	148,667.00	\$	1,115.00	Ş	131,859.96	\$	(148,667.00)	\$	132,974.96	
9137100000 9157510000	Port Authority of Guam Guam Community College (NET METERED)	\$	96,817.83 38,932.40	┢		\$	86,748.07 34,843.39	\$	(96,817.83) (38,932.40)	ç	86,748.07 34,843.39	
9173210000	Guam Solid Waste Authority	Ś	6,738.72	۲		Ś	5,938.65	ç	(6,738.72)	Ś	5,938.65	
933710000	Guam Waterworks Authority	Ś	1,305,654.40	Ś	3,974.09	\$	1,137,558.14	Ś	(1,306,080.54)	Ś	1,141,106.09	
8237100000	GPA	Ĺ	, ,	Ť	.,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ŕ	. ,	Ė	, ,	
	Sub Total	\$ 2	2,495,965.17	\$	3,987.35	\$	2,232,071.41	\$	(2,743,162.50)	\$ '	1,988,861.43	
	•			L								
	(C) OTHERS			L		_						
0337100000	Guam Legislature	\$	140.31	Г		\$	158.67	\$	(140.31)	\$	158.67	
9503154359	Guam Legislature (NET METER)	\$	7,332.85	Ľ		\$	5,787.17	\$	(7,332.85)	\$	5,787.17	
1237100000	Superior Court of Guam	\$	70,587.60	L		\$	64,020.12	\$	(70,587.60)	\$	64,020.12	
2537100000	Agana (Guam) Post Office	\$	5,572.25	1		\$	5,164.28	\$	(5,572.25)	\$	5,164.28	
2570200000	Customs & Quarantine Agency	\$	976.13	⊢		\$	896.40	\$	(976.13)	\$	896.40	
3537100000 5537100000	U.S. Post Office Dept. of Military Affairs	\$	41,008.35	┢		\$	36,203.96 68,345.32	۶	(41,008.35)	٥	36,203.96 68,345.32	
3209463043	Dept. of Military Affairs Dept. of Military Affairs	Ś	75,668.74 17,859.37	H		\$	15,958.58	ç	(75,668.74) (17,859.37)	Ś	15,958.58	
5737100000	KGTF	\$	6,722.11	H		\$	5,972.97	Ś	(6,722.11)	Ś	5,972.97	
7281000000	Tamuning Post Office	\$	5,248.23	T		\$	4,738.91	\$		\$	4,738.91	
	Sub Total	\$	231,115.94	\$	-	\$	207,246.38	\$	(231,115.94)		207,246.38	
		•		•		-		·	, , , , , ,	•		

GRAND TOTAL

\$ 6,640,106.56 \$ 31,835.39 \$ 4,307,721.68 \$ (5,803,483.02) \$ 5,176,180.61

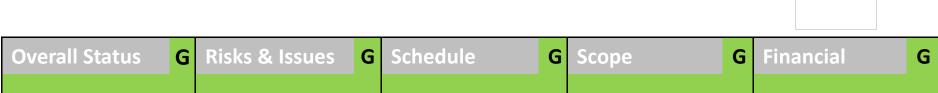


GPA Communications/PIO KPI Status

18 October 2018

10/17/2018

Ratepayer Newsletter



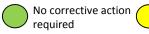
Status

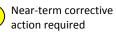
- 1. October "Insights" newsletter in production;
- 2. Inclusion of GM letter on Emergency Backup Generators for GWA
- 3. Standard features of recipe, village fiesta schedule and CDC advisory remain for newsletter content;
- 4. Inclusion of CS article on Upper Tumon location

Accomplishments

- 1. Completed January, February, March, April, May, June, July, August & September *Insights* Ratepayer Newsletter
- 2. October issue planning; will meet deadline

Risks and Issues	Resolution	Financial
1. None to report;		Budgeted for FY19







2017/8 Annual Report Projects



Overall Status	G	Risks & Issues	G	Schedule	O	Scope	G	Financial	G

Status

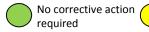
- 1. Submitted specifications for FY2018 Annual Report;
- 2. Inclusion of Citizens Centric Report on project bid

Accomplishments

1. Completed GPA FY2017 Report;

Risks and Issues	Resolution
1. None to Report	

Financial	
None to report	Within Budget





Special Projects – Web and Social Media



Overall Status	G	Risks & Issues	G	Schedule	G	Scope	G	Financial	G

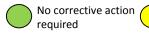
Status

1. Ongoing coordination with various departments for any updates to share on social media;

Accomplishments

1. Successfully provided updates on social media, WhatsApp and Text Alerts for Typhoon Mangkhut status and recovery updates

Risks and Issues	Resolution	Financial
 Timely Updates on Forced Outages and Scheduled Outages; 	Close monitoring of outages and trouble desk for updates;	Within budget



Energy Sense Marketing



Overall Statu	. G	Risks & Issues	G	Scriedule	J	Scope	G	Financial	9
.						olishments			

- 1. Review ongoing of DSM Customer Service Survey and Focus Group Discussion for Energy Sense Marketing as part of Phase III implementation.
- 2. On track to with DSM Phase II Marketing Goals & Objectives
- 3. Adztech Advertising continuing Phase II DSM Marketing Plan Goals & Objectives;

1. Completed Customer Program Satisfaction Survey

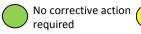
Risks and Issues	Resolution	Financial				
1. SPORD support pending additional funding;	PIO supporting DSM marketing in pending additional SPORD funding	Budget Support for SPORD for Phase II				

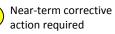
Prepaid & SMS (text) Project



Overall Status G Risks & Issues G Schede	Ile G Scope G Financial G
Status	Accomplishments
1. Text texting still in progress. No new information to report.	 Completed coordination with local carriers (GTA, Docomo & IT&E for SMS Texting test);

Risks and Issues	Resolution	Financial
1. Pending review and acceptance from PSCC		None to report
for testing and eventual rollout;		







Live Streaming of CCU Meetings & Work Sessions



Overall Status	G	Risks & Issues	G	Schedule	G	Scope	G	Financial	O

Status

- 1. Notice to Proceed awarded to Shooting Star Productions;
- 2. Completed site visit and coordinating building plans for construction review with Engineering.

Accomplishments

1. None to report at this time

F	Risks and Issues	Resolution
1. No	ne to report at this time	

Financial

Funding with IT Division & GWA for audio & video equipment & training



50th Anniversary Activities



Overall Status G Risks & Issues G Schedule G Scope G Financial G

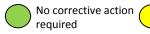
Status

- List of events and programs connected to milestone 2018 GPA planned programs/business objectives already in place is under construction: PPA Signing, LEED Plaque on GBN Building Unveiling; Fadian Employee-Family Fun Day rescheduled due to TS Maria; 2018 Liberation Day Float(s) ongoing;
- 2. A GPA 50th Anniversary Steering Committee meeting weekly, with Communications-PIO serving as advisors.
- 3. Revisit budget items, (subject to change) to be presented to GM for approval.

Accomplishments

- 1. GPA 50th Anniversary t-shirts distributed to all GPA employees and IPP partners (500 shirts)
- 2. Highlighted GPA 50th Anniversary Milestone on 2018 Liberation Day Float GPA's entry won 3rd Place. Media photos, video and mention in print publications, electronic and social media.
- 3. LIVE coverage promotion via PBS live (television) streaming of Liberation Day Parade. Included 50th anniversary logo imprinted on t-shirt giveaways.
- 4. LIVE coverage promotion via KStero live (radio) broadcast of Liberation Day Parade. Included 50th anniversary logo and Guam Energy Sense logo imprinted on 500 t-shirt giveaways.

Risks and Issues	Resolution	Financial
1. None to report at this time		None to report



Award Nomination Opportunities (various)

Overall Status

Risks & Issues G

Schedule G

Scope

G **Financial**

G

Status

- 1. 2018 GovGuam MagPRO Awards (1) Department of the Year (large agency); (5) Photo of the Year; and (7) National Recognition Citation nominations
- 2. APPA 2018 Excellence in Public Power Communications Awards for Web and Social Media, Video and Print and Digital nominations
- 3. Guam Daily Post and 2018 MagPRO Awards Committee added 'Department of the Decade' category to 2018 GovGuam MagPRO awards - details only released 06 August 2018; GPA nomination pending

Accomplishments

- 1. GPA is Gold \$5,000 sponsor
- 2. (13) GovGuam MagPRO Award nominations submitted in advance of deadline
- 3. (3) APPA Award nominations submitted in advance of deadline
- 4. Attended meeting on 08 August 2018 regarding 'Department of the Decade' category added to 2018 GovGuam MagPRO awards

Risks and Issues	Resolution	Financial
 Missed opportunity if GPA does not submit entries APPA – high level competition across USA Department of the Decade – combines agency accomplishments judged by panel of 3; AND reader's choice (Guam Daily Post) 	GPA will participate and is worthy of recognition(s)	 GovGuam awards \$5000 Gold MagPRO Sponsorship APPA - \$35 per entry; \$105 total
		Department of the Decade-none

Legend:

No corrective action required

Near-term corrective action required

Requires immediate attention

Miscellaneous Activities



Overall Status	G	Risks & Issues	G	Schedule	G	Scope	G	Financial	G

Status

- 1. GPA Web page redesign work online and updated as necessary
- 2. Monitoring of CS Business Centers
- 3. Standard Media Releases for scheduled and emergency outage reporting is on-going
- 4. Education Outreach random requests; ongoing
- 5. Compiling historic research on impact of power loss to GWA water well system

Accomplishments

1. Redesigned GPA website online; nominated for APPA Excellence in Public Power Communications Award

Risks and Issues	Resolution	Financial
1. None to report at this time;		None to report

