



CONSOLIDATED COMMISSION ON UTILITIES
Guam Power Authority | Guam Waterworks Authority
P.O. Box 2977 Hagatna, Guam 96932 | (671)649-3002 | guamccu.org

RESOLUTION NO. 33-FY2019

RELATIVE TO APPROVAL OF THE ONE (1) YEAR EXTENSION OF THE INDEFINITE QUANTITY CONTRACT WITH BADGER METER INC FOR THE ADDITIONAL PURCHASE OF WATER METERS OF VARIOUS SIZES AND ACCESSORIES.

WHEREAS, under 12 G.C.A. § 14105, the Consolidated Commission on Utilities (“CCU”) has plenary authority over financial, contractual and policy matters relative to the Guam Waterworks Authority (“GWA”); and

WHEREAS, the Guam Waterworks Authority (“GWA”) is a Guam Public Corporation established and existing under the laws of Guam; and

WHEREAS, in order to support fulfilling Court Order requirements for meter replacements and provide for maintaining an adequate inventory, GWA advertised an Invitation for Bid (IFB) 2015-13 soliciting proposals from experienced and responsive bidders to provide water meters to replenish Guam Waterworks Authority stock as needed for water meter change outs and new installations; and

WHEREAS, out of fifteen (15) bidders expressing interest, there were two (2) responsive and responsible bidders who offered water meters of various sizes and accessories meeting the requirements of IFB 2015-13; and

WHEREAS, the IFB 2015-13 offers were evaluated by GWA’s review committee; and

WHEREAS, GWA’s review committee reviewed the proposals for IFB 2015-13 and determined that the offer for “All or None Bid for water meters of various sizes and accessories” with an estimated amount of Four Hundred Twenty-Seven Thousand Five Hundred Forty Dollars and Two Cents (427,540.02) over a three (3) year contract term, made

1 by Badger Meter Inc. ("Badger") was fair and reasonable and recommended Badger Meter Inc.
2 be awarded the contract (see Res. No. 24-FY2018 at Exhibit A); and
3

4 **WHEREAS**, GWA issued a Notice to Proceed to Badger Meter Inc. on February 23,
5 2016 at which time Badger Meter accepted the notice (see Res. No. 24-FY2018 at Exhibit B);
6 and
7

8 **WHEREAS**, GWA submitted Resolution No. 32-FY2017 which sought approval of
9 purchases up to One Million Dollars (\$1,000,000.00) for additional water meters and CCU
10 approved it on May 23, 2017 (see Res. No. 24-FY2018 at Exhibit C); and
11

12 **WHEREAS**, GWA Management, in response to emergent functional issues with
13 Badger's Model LP Meter, had initiated efforts to replace that model under warranty with a
14 more robust and reliable model, and such efforts have outpaced the receipt of warranty
15 replacement from the manufacturer; and
16

17 **WHEREAS**, GWA Management seeks to continue its increased efforts to replace the
18 Model LP meters to mitigate impacts to, and improve revenues, and will need to purchase
19 additional meters to achieve this goal; and
20

21 **WHEREAS**, during the course of the replacement program additional meters were
22 found to have failed the testing procedure and it is GWA's position that those meters are still
23 under warranty and will be either credited toward the supplier's future invoices or under a
24 reimbursement program; and
25

26 **WHEREAS**, In Resolution 24-FY2018, GWA sought and received approval of the
27 ratification for purchases in excess of the \$1M threshold related to IFB 2015-13 in the amount
28 of Fourteen Thousand Two Hundred Twenty-Four Dollars and Thirty-Two Cents (\$14,224.32),
29 plus One Million One Hundred Fifteen Thousand Seven Hundred Eighteen Dollars and Sixty-
30 Five Cents (\$1,115,718.65) for the meter inventory replenishment, and One Million Four
31 Hundred Forty-Nine Thousand Eight Hundred Fifty-Five Thousand for additional water meter
32 supply, which brought the total authorized funding to Three Million Five Hundred Seventy-

1 Nine Thousand Seven Hundred Ninety-Seven Dollars and Ninety-Seven Cents (\$3,579,797.97)
2 (Exhibit A); and
3

4 **WHEREAS**, GWA Management encumbered purchases under previously issued
5 purchase orders totaling \$3.3M which leaves a remaining authorization of Two Hundred Thirty
6 Thousand Nine Hundred Seven and Twelve Cents (\$230,907.12); and
7

8 **WHEREAS**, the three (3) year contract term with Badger expired on February 23,
9 2019 and on February 25, 2019 GWA and Badger mutually agreed to extend the contract for an
10 additional year with amendments outlined in a letter from Badger to include a price increase of
11 five (5%) percent, as per Section U, Price Adjustment Clause of the Agreement. (Exhibit B);
12 and
13

14 **WHEREAS**, on April 10, 2019 GWA issued a Contract Renewal Notice to Badger
15 Meter Inc. for the One (1) year contract extension of IFB 2015-13 for Water Meters Various
16 Sizes and Accessories. (Exhibit C); and
17

18 **WHEREAS**, GWA seeks approval of additional funding under the one (1) year
19 contract extension for IFB 2015-13 with Badger to purchase and additional Nine Thousand
20 One (9001) water meters of various sizes and accessories in the amount of One Million Five
21 Hundred Fifty-Nine Thousand Eight Hundred Eighty-Three and Nineteen Cents
22 (\$1,559,883.19) which will cover the costs of both meter supply and replenishment inventory
23 throughout the one (1) year term (Exhibit D); and
24

25 **WHEREAS**, GWA Management is still negotiating the terms of adjustments and/or
26 credits for replacement meters for the failed LP meters which were replaced by GWA with
27 M25 Models, and therefore the proposed additional amounts are estimated as a not-to-exceed
28 value; and
29

30 **WHEREAS**, the source of the funding increase for the purchase of additional water
31 meters will come from Internally Funded Capital Improvement Projects and any other
32 appropriate funds identified by finance.

1 **NOW BE IT THEREFORE RESOLVED**, the Consolidated Commission on Utilities
2 does hereby approve and authorize the following:

- 3 a. The recitals set forth above hereby constitute the findings of the CCU.
4 b. The CCU finds that the negotiated contract terms and price agreed to by Badger
5 Meter Inc. is fair and reasonable.
6 c. The CCU hereby authorizes the management of GWA to exercise the one (1) year
7 option period allowed under the contracts with Badger Meter Inc.
8 d. The CCU hereby further authorizes the funding amount under IFB 2015-13 not to
9 exceed One Million Five Hundred Fifty-Nine Thousand Eight Hundred Eighty-
10 Three Dollars and Nineteen Cents (\$1,559,883.19) bringing the total authorized
11 funding to Five Million Three Hundred Seventy Thousand Five Hundred Eighty-
12 Eight Dollars and Twenty-Eight Cents (\$5,370,588.28).
13 e. The CCU hereby further authorizes GWA Management to notify the PUC of this
14 procurement as set forth in Section 3 of the PUC Order filed April 11, 2003, as a
15 continuing obligation under the Court Order.

16
17 **RESOLVED**, that the Chairman certified and the Board Secretary attests to the
18 adoption of this Resolution.

19
20 **DULY AND REGULARLY ADOPTED**, this 28th day of May, 2019.

21
22
23 Certified by:

24 
25 _____
26 **JOSEPH T. DUENAS**
27 Chairperson

23 Attested by:

24 
25 _____
26 **MICHAEL T. LIMTIACO**
27 Secretary

28 ///

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30 ///

31
32 ///

1
2
3 **SECRETARY'S CERTIFICATE**

4 I, Michael T. Limtiaco, Board Secretary of the Consolidated Commission on Utilities as
5 evidenced by my signature above do hereby certify as follows:

6 The foregoing is a full, true and accurate copy of the resolution duly adopted at a regular
7 meeting by the members of the Guam Consolidated Commission on Utilities, duly and
8 legally held at a place properly noticed and advertised at which meeting a quorum was
9 present and the members who were present voted as follows:

10 AYES: 5
11 NAYS: 0
12 ABSTENTIONS: 0
13 ABSENT: 0
14

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EXHIBIT A

Guam Waterworks Authority Accounting of Remaining CCU Authorization for IFB 2015-13 - Water Meters

Summary of Payments to Badger	\$ 35,205.27	GWA Resolution No. 32-FY2017	\$ 1,000,000.00
	\$ 11,659.70	GWA Resolution No. 24-FY2018	
	\$ 3,001.71	Ratification	\$ 14,224.32
	\$ 102,727.15	Additional Meter Purchases	\$ 1,449,855.00
	\$ 107.30	Meter Inventory Replenishment	\$ 1,115,718.65
	\$ 7,291.20		
	\$ 10,722.58	Total CCU Authorization	\$ 3,579,797.97
	\$ 14,355.00		
	\$ 43,088.30	Payments to Badger	\$ 3,348,890.85
	\$ 28,710.00		
	\$ 49,793.35	Remaining CCU Authorized Funds:	\$ 230,907.12
	\$ 43,065.00		
	\$ 57,420.00		
	\$ 14,355.00		
	\$ 50,242.50		
	\$ 430,650.00		
	\$ 46,979.70		
	\$ 5,426.10		
	\$ 6,003.42		
	\$ 23,718.24		
	\$ 4,537.40		
	\$ 14,355.00		
	\$ 10,810.40		
	\$ 1,435,500.00		
	\$ 12,355.00		
	\$ 7,234.80		
Pending Order	\$ 448,926.73		
Pending Order	\$ 430,650.00		
Total Amount to Badger:	\$ 3,348,890.85		
CCU Authorized Spending Amount	\$ 3,579,797.97		

EXHIBIT B



4545 W Brown Deer Road
PO Box 245036
Milwaukee, Wisconsin 53224-9536
414-355-0400 | 800-876-3837
www.badgermeter.com

VIA EMAIL

Guam Waterworks Authority
Attention: Mr. Miguel C. Bordallo, P.E.
GWA Procurement Division
Gloria B. Nelson Public Service Building
688 Route 15
Mangilao, GU 96913

RE: IFB 2015-13 Renewal Option Water Meters Various Sizes and Accessories

Dear Mr. Bordallo,

In accordance with your request dated February 20, 2019 to exercise the option to extend for a period of 12 months, per Paragraph 7 of the Agreement we would like to request an amendment to the IFB 2015 – 13 Agreement (Agreement) to extend the term with the following considerations.

- Badger Meter, Inc. (Badger Meter) and Guam Waterworks Authority (GWA) mutually agree to extend the Agreement for an additional year, with a price increase of five (5%) percent, per Section U, Price Adjustment Clause of the Agreement. This increase is necessary due to significant increases in the costs of metals, including copper and aluminum in addition to the increased costs of energy, oil and plastic resins. Please see the attached quotes to amend and replace previous product offering.
- Badger Meter continues to improve and redesign our products to provide our customers with state-of-the-art technology solutions. Therefore, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products, provided the replacement products meet the following requirements: are substantially similar to and are at least of equal quality and performance to, are in conformance with the requirements in the applicable specifications, meet the actual needs or are otherwise suitable for the intended use, and are priced at an amount that does not exceed the price of the quoted products. Wherefore, the attached quotes provide alternative product options for inclusion to the Agreement.
- All other terms and conditions remain the same.

We acknowledge and agree the IFB2015-13 Agreement is separate and apart from the warranty claims or any claims related to the previous procurement of LP meters. We request acceptance of the aforementioned term extension, price increase and alternative product offering by the issuance of GWA's Amendment to the Agreement.

Badger Meter appreciates this opportunity to extend this Agreement in an effort to meet the metering needs of the Guam Waterworks Authority.

Sincerely,
BADGER METER, INC.

A handwritten signature in blue ink, appearing to read 'Kortine L. Fleming', is written over the typed name.
Kortine L. Fleming
Assistant Secretary



4545 W Brown Deer Road Milwaukee WI 53223
 PO Box 245036 Milwaukee WI 53224-9536
 Phone: 800-876-3837 Fax: 888-371-5982
 Customer Service Rep: utilityorders2@badgermeter.com

EXPORT QUOTATION

Quotation No.413922

February 25, 2019

TO Mr. Miguel Bordillo
 GUAM WATERWORKS AUTHORITY
 P O BOX 3010

CUSTOMER ID: 00003307

HAGATNA 96932

Phone: 1 (671) 300-6845

Fax: 1 (671) 649-3750

E-mail: mcbordillo@guamwaterworks.org

EFFECTIVE DATES: 2/25/2019-2/26/2020

FINAL DESTINATION :GUAM

SALESPERSON	PROPOSAL SUBJECT	SHIPPING TERMS/INCO TERMS	PAYMENT TERMS
030000	Guam - Orion ME2	PREPAY/NO CHARGE EXW FACTORY	NET 30 DAYS

LINE #	DESCRIPTION	QTY	UNIT NET PRICE USD	LINE TOTALS USD
1	No Register, Orion ME 2, Traditional, Indoor-Outdoor, Pig-Tail (gal-cap), 10 ft Wire, UM1-0015-7639	21	\$112.67	\$2,365.97
2	RCOL M25 LL Disc Meter (NSF 61-6), 5/8" X 3/4-3/4 Bore (3/4 X 7 1/2), Cast Iron Bottom, Less Connections, HRE Registration, Gallon, 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft, UM1-0016-7978	500	\$150.73	\$75,365.00
3	RCOL M25 LL Disc Meter (NSF 61-6), 5/8" X 3/4-3/4 Bore (3/4 X 7 1/2), Cast Iron Bottom, Less Connections, HRE Registration, Gallon, 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Integral Indoor- Outdoor, Factory Pre-Wired, 3 ft Break-Away Wire, UM1-0016-7979	1	\$155.38	\$155.38
4	RCOL M55 LL Disc Meter (NSF 61-6), 1" (1 X 10 3/4), Cast	1	\$233.56	\$233.56

THANK YOU FOR YOUR BUSINESS!

This quotation is an offer, made subject to the terms & conditions found on our website: www.badgermeter.com/Company/Legal/Sales-Terms.aspx
 Quoted prices are firm for acceptance, via an order, within the effective dates provided, shipping within 60 calendar days past the expiration of this quotation.



Badger Meter

EXPORT QUOTATION

Quotation No. 413922

LINE #	DESCRIPTION	QTY	UNIT NET PRICE USD	LINE TOTALS USD
	Iron Bottom, Less Connections, HRE Registration, Gallon, 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft. LUM1-0018-0772			
5	RCDL MS6 LL Disc Meter (NSF 61-G), 1" (1 X 10 3/4), Cast Iron Bottom, Less Connections, HRE Registration, Gallon, 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Integral Indoor-Outdoor, Factory Pre-Wired, 3 ft Break-Away Wire. LUM1-0018-0756	10	\$238.21	\$2,382.10
6	RCDL #120 LL Disc Meter (NSF 61-G), 1 1/2", Elliptical Long Drilled, Less Connections, HRE Registration, Gallon, 8 Dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft. LUM1-0018-0757	10	\$379.83	\$3,798.30
7	RCDL #170 LL Disc Meter (NSF 61-G), 2", Elliptical Long Drilled, Less Connections, HRE Registration, Gallon, 8 Dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft. LUM1-0018-0759	15	\$567.55	\$8,513.25
8	RCDL Turbo Series Meter LL (NSF 61-G), 3", Round, Without Integral Strainer, Less Connections, HRE Registration, Gallon, 8 Dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft. LUM1-0018-0760	5	\$775.03	\$3,875.15
9	RCDL Turbo Series Meter LL (NSF 61-G), 4", Round, Without Integral Strainer, Less Connections, HRE Registration, Gallon, 8 Dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft. LUM1-0018-0761	5	\$1,260.97	\$6,304.85
10	RCDL Turbo Series Meter LL (NSF 61-G), 6", Round, Less Connections, HRE Registration, Gallon, 8 Dial - 10 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft. LUM1-0018-0762	2	\$2,313.00	\$4,626.00
11	RCDL Turbo Series Meter LL (NSF 61-G), 8", Round w/Test Plug, Less Connections, HRE Registration, Gallon, 8 Dial - 10 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft.	1	\$3,151.80	\$3,151.80

THANK YOU FOR YOUR BUSINESS!

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EXPORT QUOTATION

Quotation No. 413922

LINE #	DESCRIPTION	QTY	UNIT NET PRICE USD	LINE TOTALS USD
	UMI-0018-0763			
12	RCOL Turbo Series Meter LL (NSF 61-G), 10", Round, Less Connections, HRE Registration, Gallon, 8 Dial - 10 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft, UMI-0018-0764	1	\$4,284.81	\$4,284.81
13	External Plate Strainer, 2", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0001-2381	1	\$324.46	\$324.46
14	External Plate Strainer, 3", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0000-4904	1	\$425.93	\$425.93
15	External Plate Strainer, 4", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0000-4801	1	\$563.00	\$563.00
16	External Plate Strainer, 6", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0000-4802	1	\$799.18	\$799.18
17	External Plate Strainer, 8", Round Strainer w/Drain Plug, Steel, Zinc Plated Bolts, Nuts, & Std Black Gaskets, External Plate Strainer, UMI-0000-5939	1	\$2,153.88	\$2,153.88
18	External Plate Strainer, 10", Round Strainer w/Drain Plug, Steel, Zinc Plated Bolts, Nuts, & Std Black Gaskets, External Plate Strainer, UMI-0001-1470	1	\$4,795.56	\$4,795.56
19	ASSY ELL. FLG NL BRASS 1-1/2" 20336-046	1	\$153.00	\$153.00
20	ASSY ELL. FLG NL BRZ 2" 20336-048	1	\$207.00	\$207.00

Notes and Assumptions:

If applicable, sales tax, freight, and customs-related charges will be added at time of invoice.

Actual lead time to be provided at time of order.

If you have any questions concerning this quotation, please contact: 1 (414) 371-6196, MLeveille@badgermeter.com
To place an order, please contact: Kimmie Drogier, 800 616 3837 option 1, utilityorders2@badgermeter.com

Official authorized quote of Badger Meter Inc.

THANK YOU FOR YOUR BUSINESS!

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Export Quotation
Quotation No. 3055603

4545 W Brown Deer Road Milwaukee WI 53223
PO Box 245036 Milwaukee WI 53224-9536
Phone: 800-876-3837 Fax: 888-371-5982

Customer Service Rep KDrogier@badgermeter.com

Revised Date

To Yearly Guam Quote - MAG & E-Series Meters
GUAM WATERWORKS AUTHORITY
P O BOX 3010
HAGATNA
96932
Phone(671) 300-6845
Email mcbordallo@guamwaterworks.org

Customer ID 00003307

Final Destination GUAM

Effective Dates 02-25-2019 - 02-25-2020

Salesperson	Proposal Subject	Shipping Terms / INCO Terms	Payment Terms
030000 Mark Leveille	Yearly Guam Quote - MAG & E-Series Meters	PREPAY/NO CHARGE For SHIPMENTS > \$25,000 FCA FACTORY	NET 30 DAYS

Line #	Description	Qty	Unit Net Price USD	Line Totals USD
1	BMI Part No.: 100-0347 Description: M2000, 2" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX - NONE Gal/Gal Per Minute, Factory Calibrated, N/A Cat String: M2-020-R1-A-SAC-S-XXGF-STD	2	2,045.40	4,090.80
2	BMI Part No.: 100-0350 Description: M2000, 3" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX - NONE Gal/Gal Per Minute, Factory Calibrated, N/A Cat String: M2-030-R1-A-SAC-S-XXGF-STD	2	2,196.81	4,393.62
3	BMI Part No.: 100-0351 Description: M2000, 4" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX - NONE Gal/Gal Per Minute, Factory Calibrated, NSF-81-372 Cat String: M2-040-R1-A-SAC-S-XXGF-STD	11	2,308.32	25,391.52

Thank you for your business!

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
4	BMI Part No.: 100-0060 Description: M2000, 8" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mounted, 15ft. Standard Cable, Standard Output XX - NONE Gal/Gal Per Minute, Factory Calibrated, NSF-61-372 Cat String: M2-060-R1-A-RAC-S-XXGF-STD	5	2,580.48	12,902.40
5	BMI Part No.: 100-0613 Description: M2000, 8" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX - NONE Gal/Gal Per Minute, Factory Calibrated, NSF-61-372 Cat String: M2-080-R1-A-SAC-S-XXGF-STD	1	2,951.13	2,951.13
6	BMI Part No.: 100-3773 Description: EU - E-Series Ultrasonic SS (NSF-61-372), EAC - 5/8" X 3/4" (3/4 X 7-1/2) Potable, XT - None - Thick Washers, X - NONE Encoder, DA - ORION ME MIGRATABLE, 1 - Standard, 9 Dial - 0.01 Gal, E - 1,000 A2 - BADGER STD (TS-420) YX - YR MFG 8D & PBB Plt/Remote Thru Lid Kit, TH - TWIST TIGHT - 10 FT (MTR, ASSY) B0A - BADGER METER STANDARD (ID=B0A) Cat String: EU-EAC-PXTX-E5-DA-19AE-A2YX-AGTH-AK-B0A	1	184.97	184.97

Subtotal - USD	49,914.44
Total Price - USD	49,914.44

Notes and Assumptions

If applicable, sales tax, freight, and custom-related charges will be added at time of invoice.

Actual lead time to be provided at time of order.

Badger Meter provides certification files to help manage meter and endpoint inventory and to maintain meter accuracy data. The standard method of delivery for this format is via electronic mail. Any deviations from our standard format, or any custom file formats, will be considered on a time and material basis. Please contact your Account Manager if you require more information.

Badger Meter continues to improve and redesign our products to provide our customers with state-of-the-art technology solutions. Therefore, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products, provided the replacement products meet the following requirements: are substantially similar to and are at least of equal quality and performance to, are in conformance with the requirements in the applicable specifications, meet the actual needs or are otherwise suitable for the intended use, and are priced at an amount that does not exceed the price of the quoted products.

If you would like to place an order, please contact your Customer Service Rep Kimmie Drogier, 800-616-3837 x15945 or KDrogier@badgermeter.com

Thank you for your business!

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Export Quotation
Quotation No. 3055603

If you have questions, please contact your Account Manager Mark Leveille, 800-876-3837 X16196 mleveille@badgermeter.com

Thank you for your business!

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EXHIBIT C



CONTRACT RENEWAL NOTICE

April 10, 2019

Badger Meter INC.
Attention: Ms. Korrine Fleming
4545 W. Brown Deer Road
P.O. Box 245036
Milwaukee, Wisconsin 53224-9536

RE: Contract Extension for IFB2015-13
"Water Meters Various Sizes and Accessories"

Referencing Invitation for Bid No: 2015-13, GWA issued a Notice of Conditional Award dated January 26, 2016 which was acknowledged by Badger Meter on February 5th, 2016; on February 23, 2016, GWA issued a Notice to Proceed (NPT) which was acknowledged by Badger Meter on the same day.

Contract Terms:

As specified in IFB2015-13, Section IV. Special Provisions, subsection 7. Contract Term, authorizing GWA to enter into 1st year option contract extension, GWA hereby agrees to exercise the contract renewal extension effective February 23, 2019 and expiring February 23, 2020, this contract extension is governed by specifications, pricing, and the terms and conditions set forth per the above reference bid number for Water Meters Various Sizes and Accessories, plus amendments outlines in your enclosed letter.

Please acknowledge your acceptance of this renewal by signing this document in the space provided below and returning to this office within ten (10) days.

Sincerely,

Miguel C. Bortallo, P.E.
General Manager,
Guam Waterworks Authority

(Name) Korrine L. Fleming
(Title) Assistant Secretary

0 We hereby acknowledge acceptance of this Contract renewal, and agree to be bound by all requirements, terms, and conditions as set forth in the above referenced bid number.

Badger Meter, Inc.

Company: ~~Badger Meters~~

Signed: 

Date: April 25, 2019

Print Name: Korrine L. Fleming

Enclosure: Letter from Korrine Fleming emailed on March 5, 2019 by Bill Bergum
Notice of Conditional Award
Notice to Proceed (NPT)

cc: Kelly Clark, GWA General Counsel
Chris Budasi, AGMAS
Gilda Mafnas, Acting CFO
Procurement

Additional Purchases Relative to IFB 2015-13
May 2019 to February 2021

EXHIBIT D

LINE #	GWA STOCK #	PRODUCT DESCRIPTION	QTY.	UNIT NET PRICE USD	TOTALS USD
1	61604	No Register, Orion ME 2, Traditional, Indoor-Outdoor, Pig-Tail (gel cap), 10 ft Wire, UMI-0015-7639	0	112.67	-
2	60484	RCDL M25 LL Disc Meter (NSF 61-G), 5/8" X 3/4-3/4 Bore (3/4 X 7 1/2), Cast Iron Bottom, Less Connections, HRE Registration, Gallon 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-7978	6391	150.73	963,315.43
3	65293	RCDL M25 LL Disc Meter (NSF 61-G), 5/8" X 3/4-3/4 Bore (3/4 X 7 1/2), Cast Iron Bottom, Less Connections, HRE Registration, Gallon 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Integral Indoor-Outdoor, Factory Pre-Wired, 3 ft Break-Away Wire., UMI-0016-7979	1598	155.38	248,297.24
4	47466	RCDL M55 LL Disc Meter (NSF 61-G), 1" (1 X 10 3/4), Cast Iron Bottom, Less Connections, HRE Registration, Gallon 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0772	180	233.58	42,040.80
5	47466	RCDL M55 LL Disc Meter (NSF 61-G), 1" (1 X 10 3/4), Cast Iron Bottom, Less Connections, HRE Registration, Gallon 8 Dial - 0.1 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Factory Pre-Wired, 3 ft Break-Away Wire., UMI-0018-0758	180	238.21	42,877.80
6	47474	RCDL M120 LL Disc Meter (NSF 61-G), 1 1/2", Elliptical Long Drilled, Less Connections, HRE Registration, Gallon 8 Dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0757	264	379.83	100,275.12
7	47482	RCDL M170 LL Disc Meter (NSF 61-G), 2", Elliptical Long Drilled, Less Connections, HRE Registration, Gallon 8 Dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0759	129	567.55	73,213.95
8	47491	RCDL Turbo Series Meter LL (NSF 61-G), 3", Round, Without Integral Strainer, Less Connections, HRE Registration, Gallon 8 dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0780	4	775.03	3,100.12
9	47520	RCDL Turbo Series Meter LL (NSF 61-G), 4", Round, Without Integral Strainer, Less Connections, HRE Registration, Gallon 8 dial - 1 Gallon, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0781	6	1,260.97	7,565.82
10	47538	RCDL Turbo Series Meter LL (NSF 61-G), 6", Round Less Connections, HRE Registration, Gallon 8 Dial - 10 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0781	3	2,313.00	6,939.00
11	47546	RCDL Turbo Series Meter LL (NSF 61-G), 8", Round w/Test Plug, Less Connections, HRE Registration, Gallon 8 Dial - 10 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0783	1	3,151.80	3,151.80
12	47554	RCDL Turbo Series Meter LL (NSF 61-G), 10", Round, Less Connections, HRE Registration, Gallon 8 Dial - 10 Gallons, Plastic Shroud / Plastic Lid (Gray) Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 5 ft., UMI-0018-0784	1	4,284.81	4,284.81
13	47651	External Plate Strainer, 2", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0001-2381	129	324.46	41,855.34
14	48266	External Plate Strainer, 3", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0000-4904	4	425.93	1,703.72
15	48282	External Plate Strainer, 4", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0000-4801	6	563.00	3,378.00
16	48303	External Plate Strainer, 6", Round Strainer w/Drain Plug, LL Bronze (NSF 61-G), External Plate Strainer, UMI-0000-4802	3	799.18	2,397.54
17	48320	External Plate Strainer, 8", Round Strainer w/Drain Plug, Steel, Zinc Plated Bolts, Nuts, & Std Black Gaskets, External Plate Strainer, UMI-0000-6939	1	2,153.88	2,153.88
18	48338	External Plate Strainer, 10", Round Strainer w/Drain Plug, Steel, Zinc Plated Bolts, Nuts, & Std Black Gaskets, External Plate Strainer, UMI-0000-1470	1	4,795.56	4,795.56

**Additional Purchases Relative to IFB 2015-13
May 2019 to February 2021**

LINE #	GWA STOCK #	PRODUCT DESCRIPTION	QTY.	UNIT NET PRICE USD	TOTALS USD
19	48231	ASSY ELL. FLG NL BRASS 1-1/2", 20336-046	0	153.00	-
20	48240	ASSY ELL. FLG NL BR22", 20336-048	0	207.00	-
21	73390	BMI Part No.: 100-347 Description: M2000, 2" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX-NONE Gal/Gal per Minute, Factory Calibrated, N/A Cat String: M2-020-R1-A-SAC-S-XXGF-STD	1	2,045.40	2,045.40
22	73402	BMI Part No.: 100-0350 Description: M2000, 3" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX-NONE Gal/Gal per Minute, Factory Calibrated, N/A Cat String: M2-030-R1-A-SAC-S-XXGF-STD	1	2,196.81	2,196.81
23	73411	BMI Part No.: 100-0351 Description: M2000, 4" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mount Submersible, 15ft. Standard Cable, Standard Output XX-NONE Gal/Gal per Minute, Factory Calibrated, NSF-61-372 Cat String: M2-040-R1-A-SAC-S-XXGF-STD	40	2,308.32	92,332.80
24	73429	BMI Part No.: 100-0060 Description: M2000, 6" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mounted Submersible, 15ft. Standard Cable, Standard Output XX-NONE Gal/Gal per Minute, Factory Calibrated, NSF-61-372 Cat String: M2-060-R1-A-RAC-S-XXGF-STD	1	2,580.48	2,580.48
25	73437	BMI Part No.: 100-0613 Description: M2000, 8" standard LL, Hard Rubber, C-Steel with 150# flanges, Alloy C with 316 Stainless Steel Grounding Rings, 110/220 VAC Remote Mounted Submersible, 15ft. Standard Cable, Standard Output XX-NONE Gal/Gal per Minute, Factory Calibrated, NSF-61-372 Cat String: M2-080-R1-A-SAC-S-XXGF-STD	1	2,951.13	2,951.13
26	84769	BMI Part No.: 100-3773 Description: EU - E-Series Ultrasonic SS (NSF-61-372), EAC -5/8" X 3/4" (3/4 X7-1/2) Potable, XT - None - Thick Washers, X-NONE Encoder, DA - ORION ME MIGRATABLE, 1 - Standard, 9 Dial - 0.01 Gal, E 1,000 AD -BADGER STD (TS-420) YX - YR MFG 8D & PBB Plu/Remote Thru Lid Kit, TH - TWIST TIGHT - 10 FT (MTR, ASSY) B0A - BADGER METER STANDARD (ID=B0A) Cat String: EU-EAC-PXTX-E5-DA-19AE-A2YX-AGTH-AK-B0A	0	184.97	-
27	51650	RCDL Compound Series Meter LL (NSF 61-G), 3", Round w/Test Plug,	22	1,772.38	38,992.36
28	51668	RCDL Compound Series Meter LL (NSF 61-G), 4", Round w/Test Plug,	31	2,789.88	86,486.28
29	51676	RCDL Compound Series Meter LL (NSF 61-G), 6", Round w/Test Plug,	3	3,953.04	11,859.12
		Total			1,790,780.31