



CONSOLIDATED COMMISSION ON UTILITIES

Guam Power Authority | Guam Waterworks Authority

P.O. Box 2977 ~~Hagatna~~, Guam 96932 | (671) 648-3002 | guamccu.org

RESOLUTION NO. 2019-10

AUTHORIZING THE MANAGEMENT OF THE GUAM POWER AUTHORITY TO PETITION THE PUBLIC UTILITIES COMMISSION TO AWARD THE CONTRACT FOR THE SUPPLY OF DIESEL FUEL OIL NO.2 FOR THE BASELOADS POWER PLANTS AND PEAKING UNITS

WHEREAS, Diesel Fuel Oil No.2 is used by GPA’s baseload plants and peaking units for plant operations; and

WHEREAS, GPA’s final extension of the current contract with Mobil Oil Guam, Inc. for the supply of Diesel Fuel Oil No.2 under GPA-029-14 will expire on December 31, 2019; and

WHEREAS, in anticipation of this expiration date, GPA was authorized by the CCU under Resolution No. 2017-33 and approved by the PUC under Docket 17-18 to issue bids for the procurement of a new Diesel Fuel Oil No.2 supply contract; and

WHEREAS, the Procurement Officer has provided adequate public announcement for the need for such supply services through Invitation for Bid No. GPA-008-18 describing the type of supply services required and specifying the type of information and data required of each offeror; and

WHEREAS, Mobil Oil Guam, Inc. (“Mobil”) and Isla Petroleum and Energy (“IP&E”) Holdings, LLC were the only qualified bidders that submitted price proposals for GPA consideration; and

WHEREAS, price proposals were evaluated for four (4) specified delivery sites: **Site Location 1** (*Yigo CT and Aggreko*), **Site Location 2** (*Macheche CT and Dededo CT*), **Site Location 3** (*Piti 7*), and **Site Location 4** (*Cabras 1&2, MEC 8&9, Manenggon Diesel Plant, and Talofofo Diesel Plant*); and

WHEREAS, Mobil Oil Guam was determined to be the lowest, most responsive bidder meeting the requirements of the solicitation to provide diesel fuel oil for **Site Location 1** (*Yigo CT and Aggreko*) as

31 provided for in **Exhibit A**. The Fixed Service Fee of \$0.226/gal is approximately 7% lower than the current
32 Fixed Service Fee of \$0.242/gal. The estimated Fixed Service fee cost based on the estimated supply
33 quantities has a value of approximately \$3,842,000.00 for the first year and \$3,842,000.00 for the second
34 year for a total of \$7,684,000.00 for the two-year contract base period. The estimated savings in Fixed
35 Service Fee for the 2-year period is approximately \$544,000.00; and

36
37 **WHEREAS**, IP&E Holdings, LLC was determined to be the lowest, most responsive bidder meeting
38 the requirements of the solicitation to provide diesel fuel oil for **Site Location 2 (Macheche CT and Dededo**
39 **CT)** as provided for in **Exhibit B**. The Fixed Service Fee of \$0.221/gal is approximately 9% lower than the
40 current Fixed Service Fee of \$0.242/gal. The estimated Fixed Service fee cost based on the estimated
41 supply quantities has a value of approximately \$1,768,000.00 for the first year and \$1,768,000.00 for the
42 second year for a total of \$3,536,000.00 for the two-year contract base period. The estimated savings in
43 Fixed Service Fee for the 2-year period is approximately \$336,000.00; and

44
45 **WHEREAS**, Mobil Oil Guam was determined to be the lowest, most responsive bidder meeting
46 the requirements of the solicitation to provide diesel fuel oil for **Site Location 3 (Piti 7)** as provided for in
47 **Exhibit C**. The Fixed Service Fee of \$0.215/gal is approximately 18% lower than the current Fixed Service
48 Fee of \$0.262/gal. The estimated Fixed Service fee cost based on the estimated supply quantities has a
49 value of approximately \$1,720,000.00 for the first year and \$1,720,000.00 for the second year for a total
50 of \$3,440,000.00 for the two-year contract base period. The estimated savings in Fixed Service Fee for the
51 2-year period is approximately \$752,000.00; and

52
53 **WHEREAS**, Mobil Oil Guam was determined to be the lowest, most responsive bidder meeting
54 the requirements of the solicitation to provide diesel fuel oil for **Site Location 4 (Cabras 1&2, MEC 8&9,**
55 **Manenggon Diesel Plant, and Talofofo Diesel Plant)** as provided for in **Exhibit D**. The Fixed Service Fee of
56 \$0.257/gal is approximately 6% higher than the current Fixed Service Fee of \$0.242/gal. The estimated
57 Fixed Service fee cost based on the estimated supply quantities has a value of approximately \$565,400.00
58 for the first year and \$565,400.00 for the second year for a total of \$1,130,800.00 for the two-year
59 contract base period. *The estimated cost increase in Fixed Service Fee for the 2-year period is*
60 *approximately \$66,000.00; and*

61

62 **WHEREAS**, the aggregate contract value for all the site locations for the two-year contract base
63 period is estimated at **\$146,664,400.00** (subject to change depending on prevailing market price for
64 diesel) of which **\$15,790,800.00** is for the Fixed Service Fee cost; and

65
66 **WHEREAS**, the *total savings* for the two-year contract base period for all the site locations is
67 estimated at **\$1,566,000.00**; and

68
69 **WHEREAS**, the Diesel Fuel Oil No.2 Supply Contract shall be for a period of two years to commence
70 on January 1, 2020 and shall expire on December 31, 2021 with three one-year extension options
71 renewable annually upon mutual agreement of both parties; and

72
73 **NOW THEREFORE, BE IT RESOLVED**, by the CONSOLIDATED COMMISSION ON UTILITIES subject
74 to the review and approval of the Public Utilities Commission as follows:

75
76 1. The General Manager of the Guam Power Authority is hereby authorized to enter into a two-
77 year contract with **Mobil Oil Guam, Inc.** for supply of Diesel Fuel Oil No.2 for **Site Location 1**
78 (*Yigo CT and Aggreko*), **Site Location 3 (Piti 7)** and **Site Location 4 (Cabras 1&2, MEC 8&9,
79 *Manenggon Diesel Plant, and Talofofo Diesel Plant)*. The aggregate contract cost for the two-
80 year contract base period with Mobil Oil Guam is estimated at **\$113,384,400.00** of which
81 **\$101,129,600.00** is for the direct fuel cost (subject to change depending on prevailing market
82 price for diesel) and **\$12,254,800.00** is for the Fixed Service Fee cost.**

83
84 2. The General Manager of the Guam Power Authority is hereby authorized to enter into a two-
85 year contract with **IP&E Holdings, LLC** for supply of Diesel Fuel Oil No.2 for **Site Location 2**
86 (*Macheche CT and Dededo CT*). The total contract cost for the two-year contract base period
87 with IP&E Holdings, LLC is estimated at **\$33,280,000.00** of which **\$29,744,000.00** is for the
88 direct fuel cost (subject to change depending on prevailing market price for diesel) and
89 **\$3,536,000.00** is for the Fixed Service Fee cost.

90
91 3. The General Manager of the Guam Power Authority is hereby authorized an increase in
92 obligating authority to the annual value of the services and execute such agreements and
93 documents necessary for a contract with **Mobil Oil Guam, Inc.** and **IP&E Holdings, LLC**. The
94 over-all contract cost for the two-year contract base period with **Mobil Oil Guam, Inc.** and

95 IP&E Holdings, LLC is estimated at \$146,664,400.00 (subject to change depending on
96 prevailing market price for diesel).

97
98 **RESOLVED**, that the Chairman of the Commission certifies and the Board Secretary of this
99 Resolution.

100 **DULY and REGULARY ADOPTED AND APPROVED THIS this 23rd DAY of July 2019**
101


102

Certified by:

Attested by:



JOSEPH T. DUENAS
Chairperson
Consolidated Commission on Utilities



MICHAEL LIMTIACO
Secretary
Consolidated Commission on Utilities

103
104 I, **Michael Limtiaco**, Secretary for the Consolidated Commission on Utilities (CCU), as evidenced
105 by my signature above do certify as follows:

106
107 The foregoing is a full, true, and correct copy of the resolution duly adopted at a regular meeting
108 of the members of Guam Consolidated Commission on Utilities, duly and legally held at the meeting
109 place properly noticed and advertised at which meeting a quorum was present and the members who
110 were present voted as follows:

111
112 Ayes: 5
113
114 Nays: 0
115
116 Absent: 0
117
118 Abstain: 0



EXHIBIT A

SITE LOCATION 1: YIGO CT AND AGGREKO

Bidders	2-Year Base Period		3-Year Extension Option		
	1st Yr	2nd Yr	1st Yr Extn	2nd Yr Extn	3rd Yr Extn
Price Proposal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal
Mobil Oil Guam, Inc.	\$0.226	\$0.226	\$0.231	\$0.235	\$0.240
IP&E Guam, LLC	\$0.282	\$0.282	\$0.282	\$0.282	\$0.282

2-YEAR CONTRACT BASE PERIOD
a. Estimated Quantity (gal/yr) ¹
b. Sample Reference Price (\$/gal) ²
c. Bid Fixed Service Fee Cost (\$/gal)
d. Estimated Contract Price (\$/gal)
e. Estimated Contract Cost, \$/yr (a x d)
f. Fixed Service Fee Cost, \$/yr (a x c)
g. Variance w/ Current Contract

Current Contract
MOG
17,000,000
\$1.859
\$0.242
\$2.101
\$ 35,717,000.00
\$4,114,000.00

1 st YEAR- CONTRACT BASE PERIOD	
Bidder #1	Bidder #2
(Mobil Oil Guam, Inc) (IP&E Holdings, LLC)	(IP&E Holdings, LLC)
17,000,000	17,000,000
\$1.859	\$1.859
\$0.226	\$0.282
\$2.085	\$2.141
\$ 35,445,000.00	\$ 36,397,000.00
\$3,842,000.00	\$4,794,000.00
(\$272,000.00)	\$680,000.00
-7%	17%
(Savings)	(Additional Expense)

2 nd YEAR- CONTRACT BASE PERIOD	
Bidder #1	Bidder #2
(Mobil Oil Guam, Inc) (IP&E Holdings, LLC)	(IP&E Holdings, LLC)
17,000,000	17,000,000
\$1.859	\$1.859
\$0.226	\$0.282
\$2.085	\$2.141
\$ 35,445,000.00	\$ 36,397,000.00
\$3,842,000.00	\$4,794,000.00
(\$272,000.00)	\$680,000.00
-7%	17%
(Savings)	(Additional Expense)

2-YEAR CONTRACT BASE PERIOD	
Bidder #1	Bidder #2
(Mobil Oil Guam, Inc) (IP&E Holdings, LLC)	(IP&E Holdings, LLC)
34,000,000	34,000,000
\$1.859	\$1.859
\$0.226	\$0.282
\$2.085	\$2.141
\$ 70,890,000.00	\$ 72,794,000.00
\$7,684,000.00	\$9,588,000.00
(\$544,000.00)	\$1,360,000.00
(Savings)	(Additional Expense)

Ranking (1 as the Lowest Bidder)

Based on the analysis for the two (2) year contract base period, the lowest bidder is Mobil Oil Guam, Inc.

Notes:

¹ See Bid Package, Volume II- Schedule B for Estimated Quantities

² See Bid Package, Volume II- Sect on 5 for Sample Reference Price (\$1.859/gal)

EXHIBIT C

SITE LOCATION 3: PITI 7

Bidders	2-Year Base Period		3-Year Extension Option		
	1st Yr	2nd Yr	1st Yr Extn	2nd Yr Extn	3rd Yr Extn
Price Proposal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal	Fixed Service Fee \$/gal
Mobil Oil Guam, Inc.	\$0.215	\$0.215	\$0.219	\$0.224	\$0.228
IP&E Guam, LLC	\$0.249	\$0.249	\$0.252	\$0.255	\$0.258

2 year Base Contract
a. Estimated Quantity (gal/yr) ¹
b. Sample Reference Price (\$/gal) ²
c. Bid Fixed Service Fee Cost (\$/gal)
d. Estimated Contract Price (\$/gal)
e. Estimated Contract Cost, \$/yr (a x d)
f. Fixed Service Fee Cost, \$/yr (a x c)
g. Variance w/ Current Contract

Current Contract
IP&E
8,000,000
\$1.859
\$0.262
\$2.121
\$ 16,968,000.00
\$ 2,096,000.00

1 st YEAR- CONTRACT BASE PERIOD	
Bidder #1	Bidder #2
(Mobil Oil Guam, Inc) (IP&E Holdings, LLC)	(IP&E Holdings, LLC)
8,000,000	8,000,000
\$1.859	\$1.859
\$0.215	\$0.249
\$2.074	\$2.108
\$16,592,000.00	\$16,864,000.00
\$1,720,000.00	\$1,992,000.00
(\$376,000.00)	(\$104,000.00)
-18%	-5%
(Savings)	(Savings)

2 nd YEAR- CONTRACT BASE PERIOD	
Bidder #1	Bidder #2
(Mobil Oil Guam, Inc) (IP&E Holdings, LLC)	(IP&E Holdings, LLC)
8,000,000	8,000,000
\$1.859	\$1.859
\$0.215	\$0.249
\$2.074	\$2.108
\$16,592,000.00	\$16,864,000.00
\$1,720,000.00	\$1,992,000.00
(\$376,000.00)	(\$104,000.00)
-18%	-5%
(Savings)	(Savings)

2-YEAR CONTRACT BASE PERIOD	
Bidder #1	Bidder #2
(Mobil Oil Guam, Inc) (IP&E Holdings, LLC)	(IP&E Holdings, LLC)
16,000,000	16,000,000
\$1.859	\$1.859
\$0.215	\$0.249
\$2.074	\$2.108
\$33,184,000.00	\$33,728,000.00
\$3,440,000.00	\$3,984,000.00
(\$752,000.00)	(\$208,000.00)
(Savings)	(Savings)

Ranking (1 as the Lowest Bidder)

Based on the analysis for the two (2) year contract base period, the lowest bidder is Mobil Oil Guam, Inc.

Notes:

¹ See Bid Package- Volume II- Schedule B for Estimated Quantities

² See Bid Package- Volume II- Section 5 for Sample Reference Price (\$1.859/gal)

EXHIBIT E

Historical Contract Fixed Service Fees

Contract Number	Contract Period	Contractor/ Supplier	Fixed Service Fee Cost (\$/gal)											
			Aggreko	Yigo CT	Macheche CT	Dededo CT	Piti 7	Baseloads	MDI	Talofoto				
GPA-008-18	Jan 2020-Dec 2021	Mobil Oil Guam	\$0.226	\$0.226			\$0.215	\$0.257	\$0.257					
GPA-008-18	Jan 2020-Dec 2021	IP&E Guam		\$0.221	\$0.221	\$0.221								
GPA-029-14	Jan 2014-Dec 2019	Mobil Oil Guam	\$0.242	\$0.242	\$0.242	\$0.242	\$0.262	\$0.262	\$0.242	\$0.242	\$0.242	\$0.242	\$0.242	\$0.242
GPA-050-09	Dec 2009-Nov 2014	IP&E Guam		\$0.661	\$0.661	\$0.661								
GPA-050-09	Dec 2009-Nov 2012	Shell Guam		\$0.278	\$0.278	\$0.278								
GPA-049-09	Dec 2012-Dec 2014	IP&E Guam					\$0.661	\$0.661	\$0.661	\$0.661	\$0.661	\$0.661	\$0.661	\$0.661
GPA-049-09	Dec 2009-Nov 2012	Shell Guam								\$0.601	\$0.661	\$0.660	\$0.601	\$0.601
GPA-037-06	Dec 2006-Nov 2009	Shell Guam								\$0.379	\$0.944	\$0.904	\$0.904	\$0.904
GPA-034-06	Dec 2006-Nov 2009	Shell Guam		\$0.454	\$0.454	\$0.454								
GPA-036-03	Oct 2003-Sep 2008	Shell Guam										\$0.149	\$0.149	\$0.149
GPA-036-03	Oct 2003-Nov 2006	Mobil Oil Guam					\$0.123	\$0.155						
GPA-022-01	Oct 2001-Nov 2006	Shell Guam		\$0.149	\$0.149	\$0.149								
GPA-118-99	Oct 1999-Sep 2003	Mobil Oil Guam										\$0.069	\$0.069	\$0.069
GPA-117-99	Oct 1999-Sep 2003	Mobil Oil Guam									\$0.157			
GPA-116-99	Oct 1999-Sep 2003	Shell Guam					\$0.072							
GPA-149-98	Oct 1998-Sep 2001	Shell Guam		\$0.065	\$0.065	\$0.065	\$0.065	\$0.065	\$0.065					

Resolution 2019-10 GPA-008-18 Contract Award (FINAL)-rev2

IFB GPA-008-18: PRICE PROPOSAL ANALYSIS

SITE LOCATION 1:

YIGO CT & AGGREKO

2 year Base Contract	Current Contract MOG	1st CONTRACT YEAR		2nd CONTRACT YEAR		2-YEAR CONTRACT BASE PERIOD	
		Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)
Estimated Quantity (gal/yr) ¹	17,000,000	17,000,000	17,000,000	17,000,000	17,000,000	34,000,000	34,000,000
Sample Reference Price (\$/gal) ²	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859
Bid Fixed Service Fee Cost (\$/gal)	\$0.242	\$0.226	\$0.282	\$0.226	\$0.282	\$0.226	\$0.282
Estimated Contract Price (\$/gal)	\$2.101	\$2.085	\$2.141	\$2.085	\$2.141	\$2.085	\$2.141
Estimated Contract Cost (\$/yr)	\$35,717,000.00	\$35,445,000.00	\$36,397,000.00	\$35,445,000.00	\$36,397,000.00	\$70,890,000.00	\$72,794,000.00
Fixed Service Fee Cost (\$/yr)	\$4,114,000.000	\$3,842,000.000	\$4,794,000.000	\$3,842,000.000	\$4,794,000.000	\$7,684,000.000	\$9,588,000.000
Variance w/ Current Contract		(\$272,000.00)	\$680,000.00	(\$272,000.00)	\$680,000.00	(\$544,000.00) (Savings)	\$1,360,000.00 (Additional Expense)
Ranking (1 as the Lowest Bidder)		-7%	17%	-7%	17%	1	2

SITE LOCATION 2:

MACHECHE CT & DEDEDO CT

2 year Base Contract	Current Contract MOG	1st CONTRACT YEAR		2nd CONTRACT YEAR		2-YEAR CONTRACT BASE PERIOD	
		Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (Name)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)
Estimated Quantity (gal/yr) ¹	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	16,000,000	16,000,000
Sample Reference Price (\$/gal) ²	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859
Bid Fixed Service Fee Cost (\$/gal)	\$0.242	\$0.260	\$0.221	\$0.260	\$0.221	\$0.260	\$0.221
Estimated Contract Price (\$/gal)	\$2.101	\$2.119	\$2.080	\$2.119	\$2.080	\$2.119	\$2.080
% of Reference Price	13%	14%	12%	14%	12%	14%	12%
Estimated Contract Cost (\$/yr)	\$16,808,000.00	\$16,952,000.00	\$16,640,000.00	\$16,952,000.00	\$16,640,000.00	\$33,904,000.00	\$33,280,000.00
Fixed Service Fee Cost (\$/yr)	\$1,936,000.00	\$2,080,000.00	\$1,768,000.00	\$2,080,000.00	\$1,768,000.00	\$4,160,000.00	\$3,536,000.00
Variance w/ Current Contract		\$144,000.00	(\$168,000.00)	\$144,000.00	(\$168,000.00)	\$288,000.00 (Additional Expense)	(\$336,000.00) (Savings)
Ranking (1 as the Lowest Bidder)		4%	-9%	7%	-9%	2	1

SITE LOCATION 3:

PITI 7

2 year Base Contract	Current Contract MOG	1st CONTRACT YEAR		2nd CONTRACT YEAR		2-YEAR CONTRACT BASE PERIOD	
		Bidder #1 (Mobil Oil Guam, Inc) (Name)	Bidder #2 (IP&E Holdings, LLC)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)
Estimated Quantity (gal/yr) ¹	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	16,000,000	16,000,000
Sample Reference Price (\$/gal) ²	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859
Bid Fixed Service Fee Cost (\$/gal)	\$0.262	\$0.215	\$0.249	\$0.215	\$0.249	\$0.215	\$0.249
Estimated Contract Price (\$/gal)	\$2.121	\$2.074	\$2.108	\$2.074	\$2.108	\$2.074	\$2.108
% of Reference Price	14%	12%	13%	12%	13%	12%	13%
Estimated Contract Cost (\$/yr)	\$16,968,000.00	\$16,592,000.00	\$16,864,000.00	\$16,592,000.00	\$16,864,000.00	\$33,184,000.00	\$33,728,000.00
Fixed Service Fee Cost (\$/yr)	\$2,096,000.00	\$1,720,000.00	\$1,992,000.00	\$1,720,000.00	\$1,992,000.00	\$3,440,000.00	\$3,984,000.00
Variance w/ Current Contract		(\$376,000.00) -18%	(\$104,000.00) -5%	(\$376,000.00) -18%	(\$104,000.00) -5%	(\$752,000.00) (Savings)	(\$208,000.00) (Savings)
Ranking (1 as the Lowest Bidder)						1	2

SITE LOCATION 4:

CABRAS 1&2, MEC 8&9, MANENGGON, AND TALOFDO

2 year Base Contract	Current Contract MOG	1st CONTRACT YEAR		2nd CONTRACT YEAR		2-YEAR CONTRACT BASE PERIOD	
		Bidder #1 Mobil Oil Guam, Inc.	Bidder #2 IP&E Holdings, LLC	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)	Bidder #1 (Mobil Oil Guam, Inc)	Bidder #2 (IP&E Holdings, LLC)
Estimated Quantity (gal/yr) ¹	2,200,000	2,200,000	2,200,000	2,200,000	2,200,000	4,400,000	4,400,000
Sample Reference Price (\$/gal) ²	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859	\$1.859
Bid Fixed Service Fee Cost (\$/gal)	\$0.242	\$0.257	\$0.300	\$0.257	\$0.300	\$0.257	\$0.300
Estimated Contract Price (\$/gal)	\$2.101	\$2.116	\$2.159	\$2.116	\$2.159	\$2.116	\$2.159
% of Reference Price	13%	14%	16%	14%	16%	14%	16%
Estimated Contract Cost (\$/yr)	\$4,622,200.00	\$4,655,200.00	\$4,749,800.00	\$4,655,200.00	\$4,749,800.00	\$9,310,400.00	\$9,499,600.00
Fixed Service Fee Cost (\$/yr)	\$532,400.00	\$565,400.00	\$660,000.00	\$565,400.00	\$660,000.00	\$1,130,800.00	\$1,320,000.00
Variance w/ Current Contract		\$33,000.00	\$127,600.00	\$33,000.00	\$127,600.00	\$66,000.00 (Additional Expense)	\$255,200.00 (Additional Expense)
Ranking (1 as the Lowest Bidder)		6%	24%	6%	24%	1	2

Notes:

¹ See Bid Package: Volume II- Schedule B for Estimated Quantities

² See Bid Package: Volume II- Section 5 for Sample Reference Price (\$1.859/gal)

Over-all:

SUMMARY 1: Contract Cost

Lowest per Location	\$ 56,692,200.00	\$ 16,640,000.00	\$ 56,692,200.00	\$ 16,640,000.00	\$ 113,384,400.00	\$ 33,280,000.00
					\$146,664,400.00	

SUMMARY 2: Fixed Service Fee Cost

Lowest per Location	\$ 6,127,400.00	\$ 1,768,000.00	\$ 6,127,400.00	\$ 1,768,000.00	\$ 12,254,800.00	\$ 3,536,000.00
					\$15,790,800.00	

SUMMARY 3: Savings

Lowest bid per Location	(\$615,000.00)	(\$168,000.00)	(\$615,000.00)	(\$168,000.00)	\$ (1,230,000.00)	\$ (336,000.00)
					\$ (1,566,000.00)	