



GPA RESOLUTION NO. FY2023-18
GWA RESOLUTION NO. 25-FY2023

RELATIVE TO AUTHORIZING THE MANAGEMENT OF
GUAM POWER AUTHORITY AND GUAM WATERWORKS AUTHORITY TO
PROCURE MERCHANT BANKING SERVICES

WHEREAS, the Guam Power Authority (GPA) and Guam Waterworks Authority (GWA) implemented Customer Information System software called Customer Care & Billing, which integrates payment solutions with website, point of sale, mobile application, and pay by phone; and

WHEREAS, both GPA and GWA determined that merchant banking services is a critical service to its ratepayers; and

WHEREAS, the Consolidated Commission on Utilities has undertaken a number of initiatives to identify opportunities wherein the ratepayers of Guam will be better served if the utilities worked together; and

WHEREAS, the Guam Solid Waste Authority (GSWA) has requested and was included in the procurement for merchant banking services that was issued in 2021 that both enhanced realization of efficiencies and cost savings and better served our Guam ratepayers; and

WHEREAS, in April 2022, the merchant banking services contract was awarded to First Hawaiian Bank (FHB), and the term of the contract was for one year with four (4) options, and with each option to extend for a one-year (1) period; and

WHEREAS, GPA and FHB mutually agreed not to elect the option to extend the merchant banking services contract after the first year. The current contract expires in April 2023 and FHB has agreed to extend its services through June 30, 2023, to allow GPA and GWA to procure merchant banking services; and

1 **WHEREAS**, the term of the Invitation for Bid (IFB) for merchant banking services being
2 requested will be for one year with four (4) options, and with each option to extend for a one-year
3 (1) period; and
4

5 **WHEREAS**, each of the GPA and GWA General Manager's contract approval authority
6 is \$1,000,000 and the fees under this new IFB are expected to exceed that amount and that the
7 General Manager shall advise the Commission of all expenditures in excess of \$1,000,000; and
8

9 **WHEREAS**, GPA and GWA desire to issue its merchant banking services IFB as soon
10 as possible in order to allow sufficient time for vendors to prepare their proposals and prevent a
11 lapse in service under the current contract extension.
12

13 **NOW, THEREFORE BE IT RESOLVED**, by the Consolidated Commission on
14 Utilities, subject to the review and approval of the Public Utilities Commission, does hereby
15 approve and authorize the following:
16

- 17 1. The General Managers of the Guam Power Authority and Guam Waterworks Authority
18 are hereby authorized to issue an IFB for merchant banking services to include GSWA for
19 the one-year contract period with four options, and with each option to extend for one-
20 year period for GPA and GWA.
21
- 22 2. The proposed contract resulting from the IFB would require the CCU approval.
23

24 **RESOLVED**, that the Chairman of the Commission certifies and the Secretary of the
25 Commission attests the adoption of this Resolution.
26

27 **DULY AND REGULARLY ADOPTED**, this 25th day of April, 2023.
28

29 Certified by:

Attested by:

30 
31 _____

30 
31 _____

32 **JOSEPH T. DUENAS**

32 **PEDRO ROY MARTINEZ**

33 Chairperson

33 Secretary

34 Consolidated Commission on Utilities

34 Consolidated Commission on Utilities

SECRETARY'S CERTIFICATE

I, **Pedro Roy Martinez**, Secretary of the Consolidated Commission on Utilities (CCU), as evidenced by my signature above, do hereby certify as follows:

The foregoing is a full, true and accurate copy of the resolution duly adopted at a regular meeting by the members of the Guam CCU, duly and legally held at a place properly noticed and advertised at which meeting a quorum was present and the members who were present voted as follows:

Ayes: 4
Nays: Ø
Abstain: Ø
Absent: 1

///

///

///

///

///

///

///

