



CONSOLIDATED COMMISSION ON UTILITIES

Guam Power Authority | Guam Waterworks Authority

P.O. Box 2977 Hagatña, Guam 96932 | (671) 648-3002 | guamccu.org

RESOLUTION NO. FY2024-04

AUTHORIZING MANAGEMENT TO AWARD THE CONTRACT FOR THE BULK SUPPLY OF ULTRA LOW SULFUR DIESEL (ULSD) FUEL OIL

WHEREAS, GPA was authorized by the CCU under GPA Resolution No. 2023-12 and approved by the PUC under Docket 23-12 to issue bids for the procurement of a new Ultra Low Sulfur Diesel (ULSD) Fuel Oil Bulk Supply contract for delivery by pipeline transfer to the power plants; and

WHEREAS, the Procurement Officer has provided adequate public announcement for the need for such fuel supply services through Invitation for Multi-Step Bid No. GPA-040-23 describing the type of services required and specifying the type of information and data required of each offeror; and

WHEREAS, Hyundai Corporation, IP&E Holding LLC, and Mobil Oil Guam submitted bids for GPA consideration; and

WHEREAS, the results and evaluation of the bids are provided in **Exhibit A**; and

WHEREAS, the Fixed Premium Fee price proposal for the three-year contract base period is \$8.080/bbl for Hyundai Corporation, \$10.300/bbl for Mobil Oil Guam, \$14.700/bbl for IP&E Holdings LLC; and

WHEREAS, HYUNDAI CORPORATION was determined to be the lowest, most responsive bidder meeting the requirements of the bid solicitation; and

WHEREAS, the estimated Fixed Premium Fee cost based on estimated supply quantities has a value of approximately \$16,160,000 for the first year, \$20,200,000 for the second year, and \$21,816 for the third year for a total of **\$58,176,000** for the three-year contract base period; and

WHEREAS, the Ultra-Low Sulfur Diesel (ULSD) Fuel Oil Bulk Supply Contract with **HYUNDAI CORPORATION** shall be for an initial period of three (3) years and is anticipated to commence in February 01, 2024 and to expire in January 31, 2027 with two one-year extension options renewable annually upon mutual agreement of both parties; and

WHEREAS, the award of the contract to **HYUNDAI CORPORATION** based on estimated supply quantities has an estimated contract value of approximately \$235,240,000 for the first year, \$294,050,000 for the second year, and \$317,574,000 for the third year for a total of **\$846,864,000** for the three-year contract base period.

NOW THEREFORE, BE IT RESOLVED, by the CONSOLIDATED COMMISSION ON UTILITIES as the governing body of GPA, and subject to the review and approval of the Public Utilities Commission as follows:

1. The General Manager of the Guam Power Authority is hereby authorized to enter into a three (3) year contract commencing February 01, 2024 and expiring January 31, 2027 for an estimated total contract cost of **\$846,864,000** with **HYUNDAI CORPORATION** for the Bulk Supply of Ultra Low Sulfur Diesel (ULSD) Fuel Oil No.2.
2. The General Manager of the Guam Power Authority is hereby authorized an increase in obligating authority to the annual value of the contract and execute such agreements and documents necessary for a contract with **HYUNDAI CORPORATION**.

NUMBER OF MULTI-STEP INVITATIONS ISSUED:

3

NUMBER OF MS-IFB RECEIVED:

3



PROCUREMENT DIVISION

GUAM POWER AUTHORITY

MULTI-STEP INVITATION NUMBER:

GPA-040-23

OPENING DATE:

OPENING TIME:

10/16/2023

2:00 P.M.

ABSTRACT OF MULTI-STEP-IFB 'PHASE II'

DESCRIPTION OF SUPPLIES OR SERVICES:

BULK SUPPLY OF DIESEL FUEL OIL NO.2

	LINE ITEM 1	LINE ITEM 2	LINE ITEM 3	LINE ITEM 4	LINE ITEM 5
DESCRIPTION	BASE 1 YEAR	2 YEAR BASE	3 YEAR BASE	1 st YR EXT	2 nd YR EXT
QTY.					
UNIT	LOT	LOT	LOT	LOT	LOT
DELIVERY					
BASIC					
UNIT COST	8.08	8.08	8.08	7.88	7.88
PART NUMBER					
CATALOG NUMBER					
MANUFACTURER					
DELIVERY					
TOTAL LUMP SUM					
ALTERNATE					
UNIT COST					
PART NUMBER					
CATALOG NUMBER					
MANUFACTURER					
DELIVERY					
TOTAL LUMP SUM					

BIDDER

No.: [] Vendor Name: Hyundai Corporation

BID GUARANTEE:

Bid Bond #: _____ Amount: \$ _____

Certificate of Authority Power of Attorney

Standby Letter of Credit # _____ Amount \$ _____

Letter of Credit # _____ Amount \$ _____

Cashier's or Certified Check # _____ Amount \$ _____

Wire Transfer

Statement of Qualifications

Affidavits (Original Form)

Affidavits (Copy Form): Originals submitted with _____

Major Shareholders Non-Collusion No Gratuities or Kickbacks

Ethical Standards Wage Determination Restriction Against Sex Offenders

Business License Contractors License

Local Procurement Signed and Submitted

Literature

I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered herein.

[Signature]
SIGNATURE

Basis For Award

Lowest Responsive Bidder

Tie Bid





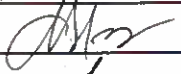

Only Bid

Other Than Lowest Responsive Bidder

TABULATED BY: [Signature] DATE: 10/16/23

PAGE 1 OF 3

NAMES OF PERSONS PRESENT AT THE BID OPENING AND WHOM THEY REPRESENT

PRINT NAME:	COMPANY NAME:	SIGNATURE:	DATE:
1 AUBERT FLORENCIA	GPA - SPORD		10/16/23
2 LEMUEL N. SUMADSA	GPA - SPORD		10/16/23
3 JAOS GUERRERO	IP: E Cuern		10.16.23
4 Andrew Park	Hyundai Corp.		10/16/2023
5 Arkne Salas	MOBIL OIL		10-16-2023
6 Liberty Manglon	Mobil Oil		10/6/2023
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NUMBER OF MULTI-STEP INVITATIONS ISSUED:

3

NUMBER OF MS-IFB RECEIVED:

3



PROCUREMENT DIVISION

GUAM POWER AUTHORITY

ABSTRACT OF MULTI-STEP-IFB 'PHASE II'

MULTI-STEP INVITATION NUMBER:

APA-040-23

OPENING DATE:

10/16/2023

OPENING TIME:

2:00 P.M.

DESCRIPTION OF SUPPLIES OR SERVICES:

BULK SUPPLY OF DIESEL FUEL OIL NO. 2

	LINE ITEM 1	LINE ITEM 2	LINE ITEM 3	LINE ITEM 4	LINE ITEM 5
DESCRIPTION	BASE 1 YEAR	2 YEAR BASE	3 YEAR BASE	1 st YR EXT	2 nd YR EXT
QTY.					
UNIT	LOT	LOT	LOT	LOT	LOT
DELIVERY					
BASIC					
UNIT COST	14,700	14,700	14,700	14,700	14,700
PART NUMBER					
CATALOG NUMBER					
MANUFACTURER					
DELIVERY					
TOTAL LUMP SUM					
ALTERNATE					
UNIT COST					
PART NUMBER					
CATALOG NUMBER					
MANUFACTURER					
DELIVERY					
TOTAL LUMP SUM					

BIDDER

No.: 2 Vendor Name: J P & Holdings, LLC

- BID GUARANTEE:
 - Bid Bond #: _____ Amount: \$ _____
 - Certificate of Authority Power of Attorney
 - Standby Letter of Credit # _____ Amount \$ _____
 - Letter of Credit # _____ Amount \$ _____
 - Cashier's or Certified Check # _____ Amount \$ _____
 - Wire Transfer

- Statement of Qualifications
- Affidavits (Original Form)
- Affidavits (Copy Form): Originals submitted with _____
 - Major Shareholders Non-Collusion No Gratuities or Kickbacks
 - Ethical Standards Wage Determination Restriction Against Sex Offenders
 - Business License Contractors License
 - Local Procurement Signed and Submitted
 - Literature

I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered herein.

[Signature]
SIGNATURE

Basis For Award	
<input type="checkbox"/>	Lowest Responsive Bidder
<input type="checkbox"/>	Tie Bid
<input type="checkbox"/>	Only Bid
<input type="checkbox"/>	Other Than Lowest Responsive Bidder

TABULATED BY: *[Signature]* DATE: 10/16/23

PAGE 2 OF 3

NAMES OF PERSONS PRESENT AT THE BID OPENING AND WHOM THEY REPRESENT

PRINT NAME:	COMPANY NAME:	SIGNATURE:	DATE:
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NUMBER OF MULTI-STEP INVITATIONS ISSUED:

3

NUMBER OF MS-IFB RECEIVED:

3



PROCUREMENT DIVISION

GUAM POWER AUTHORITY

ABSTRACT OF MULTI-STEP-IFB 'PHASE II'

MULTI-STEP INVITATION NUMBER:

GPA-040-23

OPENING DATE:

OPENING TIME:

10/16/2023 2:00 P.M.

DESCRIPTION OF SUPPLIES OR SERVICES:

BULK SUPPLY OF DIESEL FUEL OIL NO. 2

BIDDER

No.: 3 Vendor Name: Mobil Oil Guam Inc.

BID GUARANTEE:

[] Bid Bond #: _____ Amount: \$ _____

[] Certificate of Authority [] Power of Attorney

[] Standby Letter of Credit # _____ Amount \$ _____

[] Letter of Credit # _____ Amount \$ _____

[] Cashier's or Certified Check # _____ Amount \$ _____

[] Wire Transfer

[] Statement of Qualifications

[] Affidavits (Original Form)

[] Affidavits (Copy Form): Originals submitted with _____

[] Major Shareholders [] Non-Collusion [] No Gratuities or Kickbacks

[] Ethical Standards [] Wage Determination [] Restriction Against Sex Offenders

[] Business License [] Contractors License

[] Local Procurement Signed and Submitted

[] Literature

	LINE ITEM 1	LINE ITEM 2	LINE ITEM 3	LINE ITEM 4	LINE ITEM 5
DESCRIPTION	BASE 1 YEAR	2 YEAR BASE	3 YEAR BASE	1ST YR EXT	2ND YR EXT
QTY.					
UNIT	WT	LOT	LOT	LOT	LOT
DELIVERY					
BASIC					
UNIT COST	10,300	10,200	10,300	10,600	11,000
PART NUMBER					
CATALOG NUMBER					
MANUFACTURER					
DELIVERY					
TOTAL LUMP SUM					
ALTERNATE					
UNIT COST					
PART NUMBER					
CATALOG NUMBER					
MANUFACTURER					
DELIVERY					
TOTAL LUMP SUM					

I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered herein.

[Signature]
SIGNATURE

Basis For Award	
<input type="checkbox"/>	Lowest Responsive Bidder
<input type="checkbox"/>	Tie Bid
<input type="checkbox"/>	Only Bid
<input type="checkbox"/>	Other Than Lowest Responsive Bidder

TABULATED BY: *[Signature]* DATE: 10/16/23

PAGE 3 OF 3

NAMES OF PERSONS PRESENT AT THE BID OPENING AND WHOM THEY REPRESENT

PRINT NAME:	COMPANY NAME:	SIGNATURE:	DATE:
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EXHIBIT A : MS IFB GPA-040-23 BID PRICE PROPOSAL ANALYSIS

3-YEAR BASE PERIOD (MANDATORY)	BASE CONTRACT- 1st of 3 YEARS			BASE CONTRACT- 2nd of 3 YEARS			BASE CONTRACT- 3rd of 3 YEARS			3-YEAR BASE CONTRACT PERIOD		
MS IFB GPA-040-23	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc
A. Bid Reference Price (\$/bbl)	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540
B. Fixed Premium Fee Cost (\$/bbl)	\$8.080	\$14.700	\$10.300	\$8.080	\$14.700	\$10.300	\$8.080	\$14.700	\$10.300	\$8.080	\$14.700	\$10.300
C. Bid Price (A+B), \$/bbl	\$117.620	\$124.240	\$119.840	\$117.620	\$124.240	\$119.840	\$117.620	\$124.240	\$119.840	\$117.620	\$124.240	\$119.840
D. Estimated Quantity (bbls)	2,000,000	2,000,000	2,000,000	2,500,000	2,500,000	2,500,000	2,700,000	2,700,000	2,700,000	7,200,000	7,200,000	7,200,000
E. ESTIMATED PREMIUM FEE COST (B x D), \$	\$16,160,000.00	\$29,400,000.00	\$20,600,000.00	\$20,200,000.00	\$36,750,000.00	\$25,750,000.00	\$21,816,000.00	\$39,690,000.00	\$27,810,000.00	\$58,176,000.00	\$105,840,000.00	\$74,160,000.00
F. ESTIMATED CONTRACT COST (C x D), \$	\$235,240,000.00	\$248,480,000.00	\$239,680,000.00	\$294,050,000.00	\$310,600,000.00	\$299,600,000.00	\$317,574,000.00	\$335,448,000.00	\$323,568,000.00	\$846,864,000.00	\$894,528,000.00	\$862,848,000.00

Based on the Mandatory Bid Price Proposal for the three (3) year contract base period, the lowest bidder is: **HYUNDAI CORPORATION**

Ranking (1 as the Lowest Bidder)

1	3	2
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2-YEAR EXTENSION (OPTIONAL)	1st of 2 YEARS CONTRACT EXTENSION			2nd of 2 YEARS CONTRACT EXTENSION		
MS IFB GPA-040-23	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc
A. Bid Reference Price (\$/bbl)	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540	\$109.540
B. Fixed Premium Fee Cost (\$/bbl)	\$7.880	\$14.700	\$10.600	\$7.880	\$14.700	\$11.000
C. Bid Price (A+B), \$/bbl	\$117.420	\$124.240	\$120.140	\$117.420	\$124.240	\$120.540
D. Estimated Quantity (bbls)	2,500,000	2,500,000	2,500,000	2,500,000	2,500,000	2,500,000
E. ESTIMATED PREMIUM FEE COST (B x D), \$	\$19,700,000.00	\$36,750,000.00	\$26,500,000.00	\$19,700,000.00	\$36,750,000.00	\$27,500,000.00
F. ESTIMATED CONTRACT COST (C x D), \$	\$293,550,000.00	\$310,600,000.00	\$300,350,000.00	\$293,550,000.00	\$310,600,000.00	\$301,350,000.00

2-YEAR CONTRACT EXTENSION PERIOD		
Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc
\$109.540	\$109.540	\$109.540
\$7.880	\$14.700	\$10.800
\$117.420	\$124.240	\$120.340
5,000,000	5,000,000	5,000,000
\$39,400,000.00	\$73,500,000.00	\$54,000,000.00
\$587,100,000.00	\$621,200,000.00	\$601,700,000.00

SUMMARY (3-YEAR BASE + 2-YEAR EXTENSION)	3-YEAR BASE CONTRACT PERIOD			2-YEAR CONTRACT EXTENSION PERIOD		
MS IFB GPA-040-23	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc	Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc
ESTIMATED PREMIUM FEE COST	\$58,176,000.00	\$105,840,000.00	\$74,160,000.00	\$39,400,000.00	\$73,500,000.00	\$54,000,000.00
ESTIMATED CONTRACT COST	\$846,864,000.00	\$894,528,000.00	\$862,848,000.00	\$587,100,000.00	\$621,200,000.00	\$601,700,000.00

SUMMARY (3-YEAR BASE + 2-YEAR EXTENSION)		
Bidder #1 Hyundai Corp.	Bidder #2 IP&E Holdings, LLC	Bidder #3 Mobil Oil Guam, Inc
\$97,576,000.00	\$179,340,000.00	\$128,160,000.00
\$1,433,964,000.00	\$1,515,728,000.00	\$1,464,548,000.00